



Seminole County  
Resource Management - Purchasing & Contracts  
Diane Reed, Purchasing and Contracts Manager  
1301 East Second St., Sanford, FL 32771

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## EVALUATION

RFP No. 604485-22/LNF

Term Contract for Chilled Water Systems

RESPONSE DEADLINE: March 22, 2023 at 2:00 pm

Report Generated: Friday, April 7, 2023

## PHASE 1

### EVALUATORS

| Name            | Title                             | Agreement Accepted On |
|-----------------|-----------------------------------|-----------------------|
| Sandra Aganovic | Contracts and Leasing Coordinator | Mar 24, 2023 7:02 AM  |
| Barry Allen     | Division Manager                  | Mar 23, 2023 9:03 AM  |
| Bradley Stewart | Facilities Manager                | Mar 28, 2023 9:23 AM  |

### EVALUATION CRITERIA

| Criteria   | Scoring Method | Weight (Points)   |
|------------|----------------|-------------------|
| Experience | Points Based   | 35 (35% of Total) |

| Criteria                               | Scoring Method | Weight (Points)   |
|----------------------------------------|----------------|-------------------|
| Project Understanding/Project Approach | Points Based   | 35 (35% of Total) |

| Criteria       | Scoring Method | Weight (Points)   |
|----------------|----------------|-------------------|
| Price Proposal | Points Based   | 30 (30% of Total) |

### AGGREGATE SCORES SUMMARY

| Vendor           | Sandra Aganovic | Barry Allen | Bradley Stewart | Total Score<br>(Max Score 100) |
|------------------|-----------------|-------------|-----------------|--------------------------------|
| Johnson Controls | 100             | 95          | 95              | 96.67                          |

### VENDOR SCORES BY EVALUATION CRITERIA

| Vendor           | Experience<br>Points Based<br>35 Points (35%) | Project Understanding/Project<br>Approach<br>Points Based<br>35 Points (35%) | Price Proposal<br>Points Based<br>30 Points (30%) | Total Score<br>(Max Score 100) |
|------------------|-----------------------------------------------|------------------------------------------------------------------------------|---------------------------------------------------|--------------------------------|
| Johnson Controls | 35                                            | 31.7                                                                         | 30                                                | 96.67                          |

### INDIVIDUAL PROPOSAL SCORES

| Johnson Controls                            |  |
|---------------------------------------------|--|
| Experience   Points Based   35 Points (35%) |  |
| Sandra Aganovic: 35                         |  |
| Experience in government and private sector |  |
| Barry Allen: 35                             |  |
| Large organization                          |  |
| Bradley Stewart: 35                         |  |
| Similar experience notated                  |  |

**Project Understanding/Project Approach | Points Based | 35 Points (35%)**

Sandra Aganovic: 35

Proposal includes confirmation that the scope was clear and understood and that the vendor has sufficient staff to support the ongoing service needs and emergency calls.

Barry Allen: 30

Knowledgeable

Bradley Stewart: 30

Although not heavily detailed, Johnson controls stated they understand the scope and will be responsive and responsible.

**Price Proposal | Points Based | 30 Points (30%)**

Sandra Aganovic: 30

1

Barry Allen: 30

1

Bradley Stewart: 30

1