

**B.C.C. - SEMINOLE COUNTY, FL  
PS TABULATION SHEET**

PS NUMBER: **PS-4824-23/MAG**

PS TITLE:

**Master Services Agreement (MSA) for National Pollutant  
Discharge Elimination System (NPDES) Services**

DUE DATE & TIME: **March 3<sup>rd</sup>, 2023 at 2:00 P.M. (EST)**

ALL SUBMITTALS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. PS DOCUMENTS FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY SUBMITTALS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER PS DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

RESPONSE 1	RESPONSE 2	RESPONSE 3	RESPONSE 4
CDM Smith, Inc. 101 Southhall Lane, Suite 200 Maitland, FL 32751  Jennie Pierson Ph: 407-660-2552 Email: <a href="mailto:piersonjl@cdmsmith.com">piersonjl@cdmsmith.com</a>	Drummond Carpenter, PLLC. 47 E. Robinson St. Orlando, FL 32801  Lee Mullon Ph: 407-575-8038 Email: <a href="mailto:lmullon@drummondcarpenter.com">lmullon@drummondcarpenter.com</a>	Geosyntec Consultants, Inc. 900 Broken Sound Parkway NW Boca Raton, FL 33487  Cathy Foerster Ph: 386-256-1477 Email: <a href="mailto:cfoerster@appliedtm.com">cfoerster@appliedtm.com</a>	Pond & Company 1200 Riverplace Blvd, Suite 600 Jacksonville, FL 32207  Chris Fagerstrom Ph: 386-852-0387 Email: <a href="mailto:chris.fagerstrom@pondco.com">chris.fagerstrom@pondco.com</a>
RESPONSE 5	RESPONSE 6	RESPONSE 7	
RES Florida Consulting, LLC. DBA: E Sciences 34 E. Pine Street Orlando, FL 32801  Carolyn Foster Ph: N/A Email: <a href="mailto:cfoster@res.us">cfoster@res.us</a>	South Florida Engineering and Consulting, LLC. 30 S M St Lake Worth, FL 33460  Jose Cruz Ph: N/A Email: <a href="mailto:jcruz@sfec.us">jcruz@sfec.us</a>	WSP USA Environment & Infrastructure, Inc. 550 North Lake Blvd Altamonte Springs, FL 32701  Lance Lumbar Ph: N/A Email: <a href="mailto:lance.lumbar@wsp.com">lance.lumbar@wsp.com</a>	

**Tabulated and posted by:** Michael Guild, Senior Procurement Analyst, Friday, March 3<sup>rd</sup>, 2023 at 10:00 AM (EST)

**Evaluation Committee Meeting:** April 4, 2023 (This meeting is exempt from being a public meeting pursuant to F.S. 286.0113)  
(Updated and posted by Michael Guild, Senior Procurement Analyst, on 3/31/2023 at 1:30 PM (EST))

**Presentations & Interviews (Listed Alphabetically):** Monday, May 1<sup>st</sup>, 2023 between 12:30 PM—3:50 PM Wednesday, May 10, 2023 between 08:30AM – 11:30AM (Presentation times to be assigned Alphabetically) **CDM Smith, Inc; Drummond Carpenter, PLLC; Geosyntec Consultants, Inc; RES Florida Consulting, LLC; WSP USA Environment & Infrastructure, Inc.** (Updated and posted by Michael Guild, Senior Procurement Analyst on 4/14/2023 at 11:00 AM (EST))

**BCC Agenda Date: June 13, 2023** Request to approve ranking and authorize negotiations with the three (3) top ranked firms in accordance with the Florida Statute 287.055 CCNA (Updated and posted by Michael Guild, Senior Procurement Analyst on 5/22/2023 at 12:00 PM (EST))

1. WSP USA Environment & Infrastructure, Inc. 2. (Tie) Drummond Carpenter, PLLC. 2. (Tie) Geosyntec Consultants, Inc.



Seminole County  
Resource Management - Purchasing & Contracts  
Diane Reed, Purchasing and Contracts Manager  
1301 East Second St., Sanford, FL 32771

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**PROPOSAL EVALUATION RANKING**

PS No. PS-4824-23/MAG

Master Services Agreement for National Pollutant Discharge Elimination System (NPDES) Services

RESPONSE DEADLINE: March 1, 2023 at 2:00 pm

Report Generated: Wednesday, May 17, 2023

**AGGREGATE SCORES SUMMARY**

Vendor	Oliver Bond	Michelle Shelton	Jeff Sloman	Shannon Wetzel	Total Score (Max Score 100)
Drummond Carpenter, PLLC	91	93	92	96	93
WSP USA Environment & Infrastructure Inc.	90	100	84	98	93
Geosyntec Consultants, Inc.	93	92	86	94	91.25
RES Florida Consulting, LLC dba E Sciences	88	93	89	92	90.5
CDM Smith	92	92	88	86	89.5
Pond & Company	88	79	82	83	83
South Florida Engineering and Consulting, LLC	89	73	75	79	79

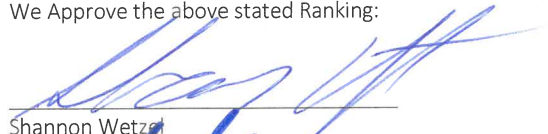
EVALUATION TABULATION

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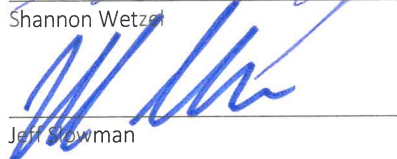
Master Services Agreement for National Pollutant Discharge Elimination System (NPDES) Services

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We Approve the above stated Ranking:



Shannon Wetzel



Jeff Slowman



Michelle Shelton



Oliver Bond

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Request for Professional Services (PS) - Master Services Agreement for National Pollutant Discharge Elimination System (NPDES) Services

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Diane Reed, Purchasing and Contracts Manager  
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**PRESENTATION AND INTERVIEWS FINAL RANKING**

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**AGGREGATE SCORES SUMMARY**

Vendor	Michelle Shelton	Jeff Sloman	Shannon Wetzel	Total Score (Max Score 100)
WSP USA Environment & Infrastructure Inc.	99	94	95	96
Drummond Carpenter, PLLC	97	86	94	92.33
Geosyntec Consultants, Inc.	94	90	93	92.33
CDM Smith	94	88	92	91.33
RES Florida Consulting, LLC dba E Sciences	91	89	88	89.33

We Approve the above stated Ranking: **1.** WSP USA Environment & Infrastructure, Inc. **2. (Tie)** Drummond & Carpenter, PLLC. & Geosyntec Consultants, Inc. **3.** CDM Smith **4.** RES Florida Consulting, LLC.

  
Shannon Wetzel

  
Jeff Sloman

  
Michelle Shelton



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PRESENTATIONS AND INTERVIEWS SCORING SUMMARY

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EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Similar Work Experience	Points Based	40 (40% of Total)

Description:

Describe specific examples of related projects that are relevant to this MSA.

Criteria	Scoring Method	Weight (Points)
Project Approach and Understanding	Points Based	40 (40% of Total)

Description:

Demonstrate your firm's understanding of Seminole County's needs regarding this MSA, including the usage of qualified subconsultants.

Expand upon your firm's intended approach and methodology to successfully complete projects underneath this MSA.

Criteria	Scoring Method	Weight (Points)
Innovative/Cost Savings Ideas	Points Based	20 (20% of Total)

Description:

Describe any capabilities unique to your company and how they contribute to completing projects in timely and cost-effective manner.

## EVALUATION TABULATION

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## AGGREGATE SCORES SUMMARY

Vendor	Michelle Shelton	Jeff Sloman	Shannon Wetzel	Total Score (Max Score 100)
WSP USA Environment & Infrastructure Inc.	99	94	95	<b>96</b>
Drummond Carpenter, PLLC	97	86	94	<b>92.33</b>
Geosyntec Consultants, Inc.	94	90	93	<b>92.33</b>
CDM Smith	94	88	92	<b>91.33</b>
RES Florida Consulting, LLC dba E Sciences	91	89	88	<b>89.33</b>
Pond & Company Excluded	0	0	0	<b>0</b>
South Florida Engineering and Consulting, LLC Excluded	0	0	0	<b>0</b>

## VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Similar Work Experience Points Based 40 Points (40%)	Project Approach and Understanding Points Based 40 Points (40%)	Innovative/Cost Savings Ideas Points Based 20 Points (20%)	Total Score (Max Score 100)
WSP USA Environment & Infrastructure Inc.	38.3	39	18.7	<b>96</b>
Drummond Carpenter, PLLC	37.3	37	18	<b>92.33</b>
Geosyntec Consultants, Inc.	37.7	37.3	17.3	<b>92.33</b>
CDM Smith	37.7	36.3	17.3	<b>91.33</b>

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Request for Professional Services (PS) - Master Services Agreement for National Pollutant Discharge Elimination System (NPDES) Services

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Vendor	Similar Work Experience Points Based 40 Points (40%)	Project Approach and Understanding Points Based 40 Points (40%)	Innovative/Cost Savings Ideas Points Based 20 Points (20%)	Total Score (Max Score 100)
RES Florida Consulting, LLC dba E Sciences	37	35	17.3	<b>89.33</b>
Pond & Company Excluded	0	0	0	<b>0</b>
South Florida Engineering and Consulting, LLC Excluded	0	0	0	<b>0</b>

## INDIVIDUAL PROPOSAL SCORES

CDM Smith
Similar Work Experience   Points Based   40 Points (40%)
Michelle Shelton: 40 30 years experience with NPDES and MS4 support. Familiar with Seminole County's permit needs and annual reporting. Extensive monitoring experience within Central Florida.
Jeff Sloman: 38 Solid mix of central florida jurisdictions including Seminole County (S)
Shannon Wetzel: 35 central florida project experience including NPDES TMDL and BMAP support projects
Project Approach and Understanding   Points Based   40 Points (40%)
Michelle Shelton: 36

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Request for Professional Services (PS) - Master Services Agreement for National Pollutant Discharge Elimination System (NPDES) Services

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Well defined monitoring approach and understanding of NPDES needs. Good familiarity with NPDES changes and steps to address any issues as a result.

Jeff Sloman: 34

Organized step by step process (S) Could have used more elaboration on utility coordination (W)

Shannon Wetzel: 39

good understanding and approach for monitoring, discussed a gap assessment where existing data is maximized, proactive approach to TMDLs, impaired water listings,

### Innovative/Cost Savings Ideas | Points Based | 20 Points (20%)

Michelle Shelton: 18

Use of Sky Wave technology to monitor waterbodies and wetlands is cost effective and time saving. Good approach to TMDL plans and identifying grant funding opportunities.

Jeff Sloman: 16

Good showing of innovative ideas for each component (S)

Shannon Wetzel: 18

leveraging existing data and staff to proactively address potential problems, use existing resources to satisfy NPDES permit requirements

## Drummond Carpenter, PLLC

### Similar Work Experience | Points Based | 40 Points (40%)

Michelle Shelton: 38

Local municipality familiarity. Solid NPDES and monitoring experience. Orange County enforcement project knowledge valuable.

Jeff Sloman: 36

Solid mix of projects for Central Florida agencies (S)

Shannon Wetzel: 38

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extensive NPDES work experience, lakeshore permitting experience, extensive LID and GI retrofit experience, local experience in Orange County, City of Orlando

### Project Approach and Understanding | Points Based | 40 Points (40%)

Michelle Shelton: 40

In- depth examples of their approach and knowledge of the MSA. Good approach to to addressing TMDL's and impairments. Focus on LID projects.

Jeff Sloman: 34

High organized and through step by step process (S) Could have used some more elaboration on utility coordination (W)

Shannon Wetzel: 37

excellent understanding of Cycle 5 NPDES permit requirements. highlighted cross over to CIP project planning, understood NPDES work flows and using that understanding to reduce staff time

### Innovative/Cost Savings Ideas | Points Based | 20 Points (20%)

Michelle Shelton: 19

Assess new approaches to pollutant tracking and BMAP credits. Great idea to automate Water Quality NPDES reporting and GIS forms.

Jeff Sloman: 16

Good showing of innovative ideas for each scope component (S)

Shannon Wetzel: 19

several examples of relatively simple tools that can be used to maximize project efficiency and relay project info

## Geosyntec Consultants, Inc.

### Similar Work Experience | Points Based | 40 Points (40%)

Michelle Shelton: 38

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Extensive experience with retrofit projects that deliver results within NPDES requirements. Strong BMP and water basin study experience and implementation.

Jeff Sloman: 38

Solid mix of jurisdictions for projects including Seminole County (S)

Shannon Wetzel: 37

FDOT statewide NPDES continuing services, Orange County and Seminole County experience

### Project Approach and Understanding | Points Based | 40 Points (40%)

Michelle Shelton: 38

Interesting approach to move forward from presumptive compliance. Strong focus on TMDL prioritization and BMAP support.

Jeff Sloman: 36

Very solid approach detailing step by step (S) Good example of a current project and how utility coordination was dealt with (S)

Shannon Wetzel: 38

excellent understanding and experience for new NPDES permit requirements and TMDL/BMAP support. proactive approach to listing versus reactive

### Innovative/Cost Savings Ideas | Points Based | 20 Points (20%)

Michelle Shelton: 18

Emphasis on LID/GSI design. Web-based GIS data viewers would be a great field asset.

Jeff Sloman: 16

Good listing of innovative ideas

Shannon Wetzel: 18

GIS interfacing and low cost data collection methods that can provide cost savings

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### RES Florida Consulting, LLC dba E Sciences

#### Similar Work Experience | Points Based | 40 Points (40%)

Michelle Shelton: 38

Prior Seminole County NPDES experience. Statewide BMAP and TMDL experience. Staff is proficient in DEP sampling methods.

Jeff Sloman: 37

Excellent central florida experience including Seminole County in some components (S)

Shannon Wetzel: 36

has prepared Seminole NPDES annual report for past several years and assisted with in-house training in years past

#### Project Approach and Understanding | Points Based | 40 Points (40%)

Michelle Shelton: 35

Good approach to utilize electronic collection and inspection tools. Solid approach in preventing TMDL's by consistent review of trend analysis. GeoSyntec and WSP are current subcontractors for RES.

Jeff Sloman: 34

Good elaboration of step by step process (S) Would have liked more detail on utility coordination process in Q&A (W)

Shannon Wetzel: 36

has a proactive approach for TMDL and BMAP support and staff has understanding of our NPDES annual report process.

#### Innovative/Cost Savings Ideas | Points Based | 20 Points (20%)

Michelle Shelton: 18

Good approach to maximize credits through load calculations. Turn-key fixed pricing/no change orders. Use of electronic collection tools would save time.

Jeff Sloman: 18

Good description of turnkey operation as an innovation (S) Good list of ideas(S)

Shannon Wetzel: 16

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turnkey projects was unique to RES

### WSP USA Environment & Infrastructure Inc.

#### Similar Work Experience | Points Based | 40 Points (40%)

Michelle Shelton: 40

Extensive experience with other municipalities managing NPDES needs. Local offices provide a tailored knowledge of Seminole County's needs in regards to our permit and relative projects.

Jeff Sloman: 38

Solid mix of jurisdictions for projects including Seminole County

Shannon Wetzel: 37

macroinvertebrate ID services in-house, extensive NPDES annual report experience

#### Project Approach and Understanding | Points Based | 40 Points (40%)

Michelle Shelton: 40

Long history of working on Seminole County's permit. Good understanding of the permits changes and future needs. Proficient in biological monitoring needs and in-house taxonomists to achieve our identification goals.

Jeff Sloman: 38

Very solid approach detailing step by step(S) Thorough response on approach to utility coordination and FDOT process (S)

Shannon Wetzel: 39

very good understanding of upcoming NPDES permit challenges and ERP rule changes, good understanding of the County's monitoring needs

#### Innovative/Cost Savings Ideas | Points Based | 20 Points (20%)

Michelle Shelton: 19

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Good approach by using the County's existing resources to save money. Current with new technologies that can improve project functionality. Monitoring expansion and tracking capabilities.

Jeff Sloman: 18

Excellent breakdown of cost-saving ideas for each component.

Shannon Wetzel: 19

provided several specific cost saving ideas that were project specific, multi-purpose water quality projects that are eligible for grant funding, utilize products developed by other seminole county departments to prioritize focus areas, leverage existing data