



Seminole County

Resource Management - Purchasing & Contracts

Stephen Koontz, Purchasing and Contracts Manager

1301 East Second St., Sanford, FL 32771

TABULATION

RFP No. RFP-604862-24/LNF

RFP-604862-24/LNF – Term Contract for State Legislative and Governmental Lobbying Services for Seminole County

RESPONSE DEADLINE: November 20, 2024, at 2:00 pm

Report Generated: Thursday, January 16, 2025

<p>JEJ & Associates, Inc. 845 Circle Drive Tallahassee, FL 32301 Lena Juarez lena@jeassoc.com</p> <p>Year 1 Proposed Fixed Fee: \$48,000.00 Year 2 Proposed Fixed Fee: \$48,000.00 Year 3 Proposed Fixed Fee: \$49,440.00 Year 4 Proposed Fixed Fee: \$49,440.00 Year 5 Proposed Fixed Fee: \$51,000.00</p> <p>5 Year Grand Total: <u>\$245,880.00</u></p>	<p>Ronald L. Book, P.A. 4000 Hollywood Boulevard, Suite 677-S Hollywood, FL 33021 Rana Brown rana@rlbookpa.com</p> <p>Year 1 Proposed Fixed Fee: \$65,000.00 Year 2 Proposed Fixed Fee: \$65,000.00 Year 3 Proposed Fixed Fee: \$65,000.00 Year 4 Proposed Fixed Fee: \$65,000.00 Year 5 Proposed Fixed Fee: \$65,000.00</p> <p>5 Year Grand Total: <u>\$325,000.00</u></p>	<p>Djanika Sylvain DBA Sylvain Capital Solutions LLC 3716 Kitty Hawk Avenue Orlando, FL 32808 Djanika Sylvain info@sylvaincapitalsolutions.com</p> <p>Year 1 Proposed Fixed Fee: \$85,000.00 Year 2 Proposed Fixed Fee: \$87,000.00 Year 3 Proposed Fixed Fee: \$90,000.00 Year 4 Proposed Fixed Fee: \$92,500.00 Year 5 Proposed Fixed Fee: \$95,000.00</p> <p>5 Year Grand Total: <u>\$449,500.00</u></p>	<p>The Southern Group of Florida, Inc. PO Box 10570 Tallahassee, FL 32302 Emma Kiely kiely@thesoutherngroup.com</p> <p>Year 1 Proposed Fixed Fee: \$60,000.00 Year 2 Proposed Fixed Fee: \$60,000.00 Year 3 Proposed Fixed Fee: \$60,000.00 Year 4 Proposed Fixed Fee: \$60,000.00 Year 5 Proposed Fixed Fee: \$60,000.00</p> <p>5 Year Grand Total: <u>\$300,000.00</u></p>
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- Determination of awarded firm will be made based on total average ranking of each firm.

Tabulated by: Leticia Figueroa, Sr. Procurement Analyst (Posted 11/22/2024 @ 1:30 PM)

Recommendation/Intent to award to: The Southern Group of Florida, Inc. – BCC award date: 02/11/2025 (Posted 01/16/2025 @ 9:30 AM)