



Seminole County
Administrative Services - Purchasing & Contracts

Robert T. Bradley, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

TABULATION SHEET

RFP No. RFP-7083-26/HSM

Master Services Agreement for Security Access Control Repair and Maintenance

RESPONSE DEADLINE: May 6, 2026 at 2:00 pm

Report Generated: Thursday, June 4, 2026

ALL SUBMITTALS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. RFP DOCUMENTS FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY SUBMITTALS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER RFP DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

PROPOSALS RECEIVED

Vendor
Miller Electric Company
Convergint Technologies

Tabulated and posted, May 7, 2026, at 8:00 AM (EST) by Herronda S. Mortimer, Senior Procurement Analyst

Evaluation Committee Meeting: Tuesday, June 2, 2026, at 1:00 PM EST at Purchasing and Contracts Conference Room located at 1301 East Second Street, Sanford, FL 32771. The awardee is determined by the total average ranking.

BCC AGENDA DATE: July 23, 2026, Request to approve ranking and award to the top ranked firm. Updated and posted, June 4, 2026, at 10:45 PM EST by Herronda S. Mortimer, Senior Procurement Analyst.

1. Miller Construction
2. Convergint, Technologies



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EVALUATION TABULATION
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EVALUATORS

Name	Title	Agreement Accepted On
Jerod Rader	Chief Water Treatment Plant Operator/SCADA	May 29, 2026 12:29 PM
Edward Rickey	Program Manager 1	May 20, 2026 10:43 AM
Richard Ruiz	Technology Coordinator	Jun 1, 2026 4:58 PM
Dallas Smith	Water Operations Division Manager	May 21, 2026 10:35 AM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Pricing Proposal	Points Based	50 (50% of Total)

Description:

Proposal must include a single, all-inclusive cost that covers all direct and indirect expenses, services, insurance, coordination, and any other incidentals needed to complete the project.

- Price Proposal Form is documents completed for submission.
- Digital form or template all required fields and sections completely.



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EVALUATION FINAL RANKING

RFP-7083-26/HSM

Meeting Date: June 2, 2026 at 1:00 pm
Location: 1301 E. Second St. Sanford, FL, 32771
Purchasing and Contracts Conference Room

AGGREGATE SCORES SUMMARY

Vendor	Jerod Rader	Edward Rickey	Richard Ruiz	Dallas Smith	Total Score (Max Score 100)	Total Average Rank
Miller Electric	100	100	99	95	98.5	1
Convergint Technologies	85	96	77	80	84.5	2


We approve the above stated ranking for award to the top ranked firm Miller Electric.




Jerod Rader



Dallas Smith



Edward Rickey



Richard Ruiz

EVALUATION TABULATION
RFP No. RFP-7083-26/HSM
Master Services Agreement for Security Access Control Repair and Maintenance

Criteria	Scoring Method	Weight (Points)
Qualifications/Experience	Points Based	40 (40% of Total)

Description:
Provide a minimum of three (3) verifiable references for similar services provided within the last five (5) years.

Criteria	Scoring Method	Weight (Points)
References	Points Based	10 (10% of Total)

Description:
All bidders shall submit references for the following:

- The vendor must have completed the installation of a minimum of two (2) Synergis™ IP access control systems within the last two (2) years. Vendor must show two (2) years of experience in the maintenance of Synergis™ IP access control systems.
- The vendor must have completed the installation of a minimum of two (2) Omnicast™ digital video surveillance system utilizing IR capable cameras within the last five (5) years. Vendor must show five (5) years of experience in the maintenance of Omnicast™ digital video surveillance systems.
- References shall include the name, locations of projects, name, title, telephone number of contact person and completion dates of projects.

AGGREGATE SCORES SUMMARY

Vendor	Jerod Rader	Edward Rickey	Richard Ruiz	Dallas Smith	Total Score (Max Score 100)	Total Average Rank
Miller Electric Company	100 (1)	100 (1)	99 (1)	95 (1)	98.5	1
Convergint Technologies	85 (2)	96 (2)	77 (2)	80 (2)	84.5	2

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Pricing Proposal Points Based 50 Points (50%)	Qualifications/Experience Points Based 40 Points (40%)	References Points Based 10 Points (10%)	Total Score (Max Score 100)
Miller Electric Company	50	39.8	8.8	98.5
Convergent Technologies	38.5	38.5	7.5	84.5

INDIVIDUAL PROPOSAL SCORES

Convergent Technologies

Pricing Proposal | Points Based | 50 Points (50%)

Jerod Rader: 35

35 points awarded. 15 out of 20 For markups. 20 out of 30 for higher labors rates.

Edward Rickey: 50

Convergent provided the rate information despite the emergency rate in the wrong box

Richard Ruiz: 34

Complete pricing schedule submitted; however, pricing was higher than the competing proposal, with higher markups.

Dallas Smith: 35

Documents submitted successfully, however is not low bidder

Qualifications/Experience | Points Based | 40 Points (40%)

Jerod Rader: 40

Full points awarded. All qualifications/experience met.

Edward Rickey: 39

Convergent provided the requested contacts, but did not provide an email for their contact at the University of Georgia

Richard Ruiz: 35

EVALUATION TABULATION

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Demonstrated strong technical capability and broad Genetec experience. Global Genetec partner with certified personnel and relevant large-scale government and enterprise security experience.

Dallas Smith: 40

supplied appropriate references

References | Points Based | 10 Points (10%)

Jerod Rader: 10

Full points awarded. All references met.

Edward Rickey: 7

a)Convergint appears to have completed a project for access control at OUC that has Genetec control, as well as University of Georgia services OUC, but does not name the b) Convergint installed camera systems at OUC and Manatee County c) References include name and locations, but did not provide dates of the work referenced.

Richard Ruiz: 8

Provided relevant references supporting access control and video surveillance experience, though less tailored to the County's existing environment.

Dallas Smith: 5

References do not refer to items listed in scope

Miller Electric Company

Pricing Proposal | Points Based | 50 Points (50%)

Jerod Rader: 50

Full points awarded. Lowest % on markups and the lowest labor rates in every category. 20 out of 20 for markups. 30 out of 30 for labor rates.

Edward Rickey: 50

All costs are provided and the breakdown is clear.

Richard Ruiz: 50

Lowest evaluated pricing among proposers, with a complete schedule, competitive rates, and lower markups.

Dallas Smith: 50

Documents present. current score represents low bidder

Qualifications/Experience | Points Based | 40 Points (40%)

Jerod Rader: 40

Full points awarded. All qualifications/experience met.

Edward Rickey: 40

Miller provided 4 references, meeting the requirements.

Richard Ruiz: 39

Strong qualifications with relevant Genetec, CJIS, and HySecurity-certified personnel, plus substantial government security system experience.

Dallas Smith: 40

References provided as asked

References | Points Based | 10 Points (10%)

Jerod Rader: 10

Full points awarded. All references met.

Edward Rickey: 10

a) Miller has provided multiple access control systems including the current project at CJC, upgrading Facilities access locations, FS 39 opening, and several others. b) Vendor has done more than two camera systems in the past years alone for the SCFD fire stations that my group directly oversaw. c) References and relevant experience have full contact information.

Richard Ruiz: 10

Provided relevant and verifiable references, including Seminole County and Osceola County BOCC. Submittal demonstrated the required Synergis/Omnicast installation and maintenance experience.

Dallas Smith: 5

Submitted references do not refer to items in scope