Seminole County



Resource Management - Purchasing & Contracts

Stephen Koontz, Purchasing and Contracts Manager 1301 East Second St., Sanford, FL 32771

BID TABULATION

IFB No. IFB-604756-24/MHH

RESIDENTIAL ROOFING SERVICES

RESPONSE DEADLINE: Wednesday, April 10, 2024 Report Generated: Thursday, May 2, 2024

Response 1	Response 2	Response 3	Response 4
Integrity Roofing & Gutters Inc.	Pat Lynch Construction LLC	Roof Monkeys LLC	The Ford Design Group, LLC
9841 Berry Dease Road	909 Dennis Avenue	119 Saint Johns Road	3735 S Hwy 27 Suite 105
Orlando, FL 32825	Orlando, FL 32807	Fletcher, NC 28732	Clermont, FL 34711
Kadeem Roberts	Pat Lynch	Kevin Clark	Zurny Ford
kadeem@integrityroofingfl.com	patlynchconstruction60@gmail.com	kevinclark@roofmonkeys.net	fordrecovery@gmail.com
Phone: N/A	Phone: N/A	Phone: (828) 713-3450	Phone: N/A
\$142,700.00	\$88,800.00	\$76,477.60	\$72,020.00

Tabulated by Michael Hall, Senior Procurement Analyst, on April 10, 2024, at 2:00 pm.

Recommendation/Intent to Award to Integrity Roofing & Gutters Inc., Pat Lynch Construction LLC, Roof Monkeys LLC and The Ford Design Group, LLC

Committee Member	Title	Signature
Paul Pedang	Project Manager I - Community Development	MIT
Marshall Hervey	Project Manager I - Community Development	Market Hams
Storm Tackett	Project Manager I - Community Development	Ann Talks
Director	Title	Signature
Allison Thall	Director of Community Services	Alleman

Seminole County



Resource Management - Purchasing & Contracts

Stephen Koontz, Purchasing and Contracts Manager 1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION

IFB No. IFB-604756-24/MHH Residential Roofing Services

RESPONSE DEADLINE: April 10, 2024 at 2:00 pm Report Generated: Thursday, May 2, 2024

PHASE 1

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)	
Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work	Pass / Fail	1 (25% of Total)	

Description:

Can the apparent low bidder perform the work promptly, or within the time specified, without delay or interference.

Criteria	Scoring Method	Weight (Points)
Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder	Pass / Fail	1 (25% of Total)

Description: N/A.

Criteria	Scoring Method	Weight (Points)
The quality of performance on previous contracts or services to Seminole County or any other agency or client.		1 (25% of Total)

Description: N/A.

Criteria	Scoring Method	Weight (Points)
Reference Checks	Pass / Fail	1 (25% of Total)

Description:

Please check any references provided.

AGGREGATE SCORES SUMMARY

Vendor	Marshall Hervey	Paul Pendang	Storm Tackett	Total Score (Max Score 4)
Integrity Roofing & Gutters Inc.	4	4	4	4
PAT LYNCH CONSTRUCTION LLC	4	4	4	4
Roof Monkeys LLC	4	4	4	4
The Ford Design Group , LLC	4	4	4	4

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work Pass / Fail 1 Points (25%)	Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder Pass / Fail 1 Points (25%)	The quality of performance on previous contracts or services to Seminole County or any other agency or client. Pass / Fail 1 Points (25%)	Reference Checks Pass / Fail 1 Points (25%)	Total Score (Max Score 4)
Integrity Roofing & Gutters Inc.	100%	100%	100%	100%	4
PAT LYNCH CONSTRUCTION LLC	100%	100%	100%	100%	4
Roof Monkeys LLC	100%	100%	100%	100%	4

Vendor	Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work Pass / Fail 1 Points (25%)	Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder Pass / Fail 1 Points (25%)	The quality of performance on previous contracts or services to Seminole County or any other agency or client. Pass / Fail 1 Points (25%)	Reference Checks Pass / Fail 1 Points (25%)	Total Score (Max Score 4)
The Ford Design Group ,	100%	100%	100%	100%	4

INDIVIDUAL PROPOSAL SCORES

Integrity Roofing & Gutters Inc.

Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Have not worked with this company in the past but I feel they would be able to adhere to our requests and schedule.

Paul Pendang: Pass

This company is licensed to do this kind of work in the state of Florida, local company

Storm Tackett: Pass

The vendor is local and has done work in the Orlando area for several years.

Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Hourly cost tad high but still competitive.

Paul Pendang: Pass

Price is much higher than the other bidders, but still within cost reasonableness

Storm Tackett: Pass

The pricing is on the higher side of our desired range.

The quality of performance on previous contracts or services to Seminole County or any other agency or client. | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Area of work is extensive throughout Florida.

Paul Pendang: Pass

No previous municipalities listed, however, there are several good references

Storm Tackett: Pass

The vendor has worked in the Orlando area for several years.

Reference Checks | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

It appears all references were commercial.

Paul Pendang: Pass

More than enough references

Storm Tackett: Pass

The references check out.

PAT LYNCH CONSTRUCTION LLC

Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Pat Lynch Construction has been part of our MSA for previous years.

Paul Pendang: Pass

licensed to perform these types of repairs in the State of Florida

EVALUATION TABULATION

Invitation For Bid - Residential Roofing Services

Page 4

Storm Tackett: Pass

This vendor has worked for Seminole County Community Services for several years.

Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Second lowest hourly rate from this round of MSA applications.

Paul Pendang: Pass

Good price

Storm Tackett: Pass

The vendor has competitive pricing.

The quality of performance on previous contracts or services to Seminole County or any other agency or client. | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Pat Lynch Construction is part of our MSA regarding MHR, rehab and reconstruction with Seminole County.

Paul Pendang: Pass

Previous top performer for Seminole County

Storm Tackett: Pass

The vendor has performed quality work for Community Services currently and in the past.

Reference Checks | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

I have personally worked with this company on various MHR projects, and I'm glad to see them at every available pre-bid I've sent an invite to them.

Paul Pendang: Pass

good references

EVALUATION TABULATION
Invitation For Bid - Residential Roofing Services
Page 5

Storm Tackett: Pass

All of the vendors references check out.

Roof Monkeys LLC

Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

From the information provided I feel confident that they would be able to meet all of our standards with their 10+ years of experience.

Paul Pendang: Pass

Licensed in the State of Florida to perform these kinds of repairs

Storm Tackett: Pass

The vendor is authorized to perform work in the state of Florida.

Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Third highest hourly rate but still priced competitively.

Paul Pendang: Pass

Price is good

Storm Tackett: Pass

The vendor has competitive pricing on their bid sheet.

The quality of performance on previous contracts or services to Seminole County or any other agency or client. | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

References provided indicated they have performed work county wide public schools.

Paul Pendang: Pass

EVALUATION TABULATION

Invitation For Bid - Residential Roofing Services

Page 6

Previous contract work looks good

Storm Tackett: Pass

The vendor has the capacity to perform the work requested.

Reference Checks | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

References provided appeared to be all out of state.

Paul Pendang: Pass

good references

Storm Tackett: Pass

The references check out.

The Ford Design Group, LLC

Ability, Capacity, and Skill of the Apparent Low Bidder to perform the Work | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Documents provided indicate they have been an LLC since 2006.

Paul Pendang: Pass

Local company licensed in Florida

Storm Tackett: Pass

The vendor has been performing roofing work in the area for several years.

Character, Integrity, Reputation, Judgement, and efficiency of the Apparent Low Bidder | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

I have not worked with this company in the past but feel confident they would be able to adhere to our policies, procedures and maintain our reputation with Seminole County's clients for our MHR program.

Paul Pendang: Pass

Best price

Storm Tackett: Pass

The pricing on the bid sheet is competitive and within our desired range.

The quality of performance on previous contracts or services to Seminole County or any other agency or client. | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

Lowest hourly rate out of all applicants.

Paul Pendang: Pass

previous municipality contracts

Storm Tackett: Pass

The vendor has performed work for municipalities before.

Reference Checks | Pass / Fail | 1 Points (25%)

Marshall Hervey: Pass

References provided indicated they have performed work at Disney World resorts; this is a good indicator that they have high standards for safety and craftsmanship.

Paul Pendang: Pass

good references

Storm Tackett: Pass

The vendors references check out.