



Seminole County
Resource Management - Purchasing & Contracts
 Stephen Koontz, Purchasing and Contracts Manager
 1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION

RFP No. RFP-604680-23/MHH

INTERNET SERVICES REPLACEMENT

RESPONSE DEADLINE: Wednesday, January 31, 2024, at 2:00 pm

Report Generated: Wednesday, April 24, 2024

Response 1	Response 2	Response 3
Cogent Communications of Florida LHC, Inc. 2450 N St NW Washington, D.C., DE 20037 Stacy Alva aalva@cogentco.com Phone: (662) 448-7445	Smart City Solutions II, LLC dba Smart City Metro 3100 Bonnet Creek Lake Buena Vista, FL 32830 Greg Leslie gleslie@smartcity.com Phone: (407) 490-6117	Charter Communications Operating, LLC 485 N Keller Rd, Suite 100 Maitland, FL 32751 Michael Gossmann michael.gossmann@charter.com Phone: (407) 819-7057

Tabulated by Michael Hall, Senior Procurement Analyst on Wednesday, January 31, 2024, at 2:00 pm.

Recommendation/Intent to Award to Charter Communications Operating, LLC and Cogent Communications of Florida LHC, Inc.

Tentative BCC Date: 6/11/24

Committee Member	Title	Signature
Virgil O' Bryan	Technology System Admin	
John Taylor	Network Architect/System Admin	
Reginald Hardee	IT Network & Security Supervisor	
Director	Title	Signature
James Garoutsos	Chief Information Officer	



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EVALUATION TABULATION
RFP No. RFP-604680-23/MHH
Internet Services Replacement
RESPONSE DEADLINE: January 31, 2024 at 2:00 pm
Report Generated: Monday, April 29, 2024

PHASE 1

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Ability to Fulfill the Contract	Points Based	25 (25% of Total)

Description: N/A.

Criteria	Scoring Method	Weight (Points)
Project Completion Date	Points Based	25 (25% of Total)

Description: N/A.

Criteria	Scoring Method	Weight (Points)
Cost	Points Based	50 (50% of Total)

Description: N/A.

AGGREGATE SCORES SUMMARY

Vendor	Reginald Hardee	virgil obryan	John Taylor	Total Score (Max Score 100)
Spectrum Enterprise	97	95	90	94

Vendor	Reginald Hardee	virgil obryan	John Taylor	Total Score (Max Score 100)
Cogent Communications	89.5	90.5	87.5	89.21
Smart City Metro	84.5	79.5	84.5	82.85

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Ability to Fulfill the Contract Points Based 25 Points (25%)	Project Completion Date Points Based 25 Points (25%)	Cost Points Based 50 Points (50%)	Total Score (Max Score 100)
Spectrum Enterprise	23	21	50	94
Cogent Communications	20	21.7	47.5	89.21
Smart City Metro	18.3	20	44.5	82.85

INDIVIDUAL PROPOSAL SCORES

Cogent Communications	
Ability to Fulfill the Contract Points Based 25 Points (25%)	
Reginald Hardee: 22	There is a concern with BGP deliverables.
virgil obryan: 18	The proposal didnt include ip addresses. The managed bgp option is not clear, no cost on the proposal, and their global installation guide was not specific to seminole county.
John Taylor: 20	Ability determined
Project Completion Date Points Based 25 Points (25%)	

Reginald Hardee: 20

In order to have a BGP peer with Cogent, a customer must be multi-homed, either within Cogent's network or with another Internet provider's network.

virgil obryan: 25

The proposed date is sufficient.

John Taylor: 20

Completion determined

Cost | Points Based | 50 Points (50%)

Reginald Hardee: 47.5

2nd Lowest Price

virgil obryan: 47.5

2nd Lowest Price

John Taylor: 47.5

2nd Lowest Price

Smart City Metro

Ability to Fulfill the Contract | Points Based | 25 Points (25%)

Reginald Hardee: 20

Based on important notation referencing high construction cost and other parameters.

virgil obryan: 15

There are limitations to their installation. Lack of speed options.

John Taylor: 20

Ability determined

Project Completion Date | Points Based | 25 Points (25%)

Reginald Hardee: 20

Based on important notation referencing high construction cost and other parameters.

virgil obryan: 20

Installation timeline unclear.

John Taylor: 20

Project date determined

Cost | Points Based | 50 Points (50%)

Reginald Hardee: 44.5

Highest Annual Price

virgil obryan: 44.5

Highest Annual Price

John Taylor: 44.5

Highest Annual Price

Spectrum Enterprise

Ability to Fulfill the Contract | Points Based | 25 Points (25%)

Reginald Hardee: 24

The vendor's proposal indicates a sound ability to fulfill the contract requirements.

virgil obryan: 25

The proposal includes all options requested

John Taylor: 20

Ability determined

Project Completion Date | Points Based | 25 Points (25%)

Reginald Hardee: 23

The vendor's proposal outlines a 99.99% service availability indicator.

virgil obryan: 20

sample timeline lists acceptable timeline

John Taylor: 20

Completion determined

Cost | Points Based | 50 Points (50%)

Reginald Hardee: 50

Lowest Annual Price

virgil obryan: 50

Lowest Annual Price

John Taylor: 50

Lowest Annual Price