



TABULATION OF PROPOSALS RECEIVED

RFP-5089-25/LAS On & Off Road Heavy Equipment Repairs and Parts

Response Deadline: September 3, 2025 at 2:00 pm

Proposers	Location	Total Repair and Service Rates
Cumberland International Trucks Of Florida, LLC	Orlando, FL	\$680.00
Dobbs Equipment, LLC	Riverview, FL	\$1,100.00
EFE, Inc. dba Everglades Equipment Group	Wellington, FL	\$564.00
National Equipment Dealers, LLC	Lexington, NC	\$875.00
Orlando Freightliner, Inc.	Apopka, FL	\$1,060.00

Evaluation Meeting: September 22, 2025 at 11:00 AM in the Conf. Rm. 104 at 141 Bush Loop Sanford 32773
(This meeting is open to the public for **observation only**.)

Recommendation and Notice of Intent to Award to:

- EFE, Inc. dba Everglades Equipment Group
- National Equipment Dealers, LLC

(Determination of the awarded contractor was made based on the total average ranking of each contractor.)

BOCC Meeting Date: December 9, 2025 - Request to approve ranking and award an Agreement to the top two ranked firms.

Posted By: Liduvina Torres, Sr. Procurement Analyst.



Administrative Services - Purchasing & Contracts
Robert Bradley, Purchasing & Contracts Manager

EVALUATION FINAL RANKING

RFP-5089-25/LAS On & Off Road Heavy Equipment Repairs and Parts

Response Deadline: September 3, 2025 at 2:00 pm

AGGREGATE SCORES SUMMARY

Vendor	Daniel Alendal	Raymond Kelly	David Obregon	Chad Wilsky	Total Score (Max Score 100)	Total Average Rank
Cumberland International Trucks Of Florida, LLC	90	87	87	88	88	3.25
Dobbs Equipment, LLC	85	90	89	81	86.25	3.75
EFE, Inc. dba Everglades Equipment Group	100	100	96	85	95.25	1.25
National Equipment Dealers, LLC	93	93	93	83	90.5	2.25
Orlando Freightliner, Inc.	91	82	73	80	81.5	4.5

We approve the above-stated ranking for award to EFE, Inc. dba Everglades Equipment Group and National Equipment Dealers, LLC.

Raymond Kelly Digitally signed by Raymond Kelly
Date: 2025.09.22 15:15:56 -04'00'
Raymond Kelly

David Obregon Digitally signed by David Obregon
Date: 2025.09.23 07:44:02 -04'00'
David Obregon

Daniel Alendal Digitally signed by Daniel Alendal
Date: 2025.09.23 07:36:35 -04'00'
Daniel Allendal,

Chad Wilsky Digitally signed by Chad Wilsky
Date: 2025.09.23 07:21:58 -04'00'
Chad Wilsky



Seminole County
Administrative Services - Purchasing & Contracts
Robert T. Bradley, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION RANKING SUMMARY

RFP-5089-25/LAS

On & Off Road Heavy Equipment Maintenance, Repairs, & Parts

RESPONSE DEADLINE: September 3, 2025 at 2:00 pm

EVALUATORS

Name	Title
Daniel Alendal	Quality Assurance Inspector
Raymond Kelly	PROGRAM MANAGER II
David Obregon	Fleet Maintenance Supervisor
Chad Wilsky	Fleet and Facilities Director

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Capability to Perform Required Services	Points Based	30 (30% of Total)
Criteria	Scoring Method	Weight (Points)
Experience and Past Performance	Points Based	20 (20% of Total)
Criteria	Scoring Method	Weight (Points)
Ability to provide Manufacturer Warranty Services	Points Based	20 (20% of Total)
Criteria	Scoring Method	Weight (Points)
Ability to Prioritize County (Response Time)	Points Based	10 (10% of Total)
Criteria	Scoring Method	Weight (Points)
Cost	Points Based	20 (20% of Total)

AGGREGATE SCORES SUMMARY

Vendor	Daniel Alendal	Raymond Kelly	David Obregon	Chad Wilsky	Total Score (Max Score 100)	Total Average Rank
EFE, Inc	100 (1)	100 (1)	96 (1)	85 (2)	95.25	1.25
National Equipment Dealers	93 (2)	93 (2)	93 (2)	83 (3)	90.5	2.25
Cumberland International Trucks Of Florida LLC	90 (4)	87 (4)	87 (4)	88 (1)	88	3.25
Dobbs Equipment, LLC.	85 (5)	90 (3)	89 (3)	81 (4)	86.25	3.75
ORLANDO FREIGHTLINER	91 (3)	82 (5)	73 (5)	80 (5)	81.5	4.5

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Capability to Perform Required Services Points Based 30 Points (30%)	Experience and Past Performance Points Based 20 Points (20%)	Ability to provide Manufacturer Warranty Services Points Based 20 Points (20%)	Ability to Prioritize County (Response Time) Points Based 10 Points (10%)	Cost Points Based 20 Points (20%)	Total Score (Max Score 100)
EFE, Inc	27.5	18.8	19.5	9.5	20	95.25
National Equipment Dealers	28.8	19.5	20	9.3	13	90.5
Cumberland International Trucks Of Florida LLC	27.5	16.3	20	7.3	17	88
Dobbs Equipment, LLC.	28.8	18.3	20	9.3	10	86.25
ORLANDO FREIGHTLINER	27.3	16.5	19.3	7.5	11	81.5

INDIVIDUAL PROPOSAL SCORES

Cumberland International Trucks Of Florida LLC

Capability to Perform Required Services | Points Based | 30 Points (30%)

Daniel Alendal: 30

We have sent plenty of work to them and haven't had an issue.

Raymond Kelly: 25

Based off past experience we occasionally have experienced Cumberland replacing parts that were not needed to repair the problem.

David Obregon: 30

They have been able to complete everything we have needed.

Chad Wilsky: 25

Able to perform required services

Experience and Past Performance | Points Based | 20 Points (20%)

Daniel Alendal: 15

Decent work/time management

Raymond Kelly: 17

The dealer has some techs that have low experience and just replace parts rather than troubleshooting correctly.

David Obregon: 15

Some jobs have taken a while to complete. There have been some trucks taken back for the same problem.

Chad Wilsky: 18

Meets experience and past performance requirements

Ability to provide Manufacturer Warranty Services | Points Based | 20 Points (20%)

Daniel Alendal: 20

Good warranty work

Raymond Kelly: 20

They are the factory authorized dealer for warranty repairs.

David Obregon: 20

They have fixed every warrantable items needed.

Chad Wilsky: 20

Able to provide warranty

Ability to Prioritize County (Response Time) | Points Based | 10 Points (10%)

Daniel Alendal: 8

Has prioritized us in the past when asked

Raymond Kelly: 8

They do not always prioritize our equipment leading to us sending to other vendors on occasion.

David Obregon: 5

Trucks in the past have taken a while to get into the shop.

Chad Wilsky: 8

Dependent on situation

Cost | Points Based | 20 Points (20%)

Daniel Alendal: 17

Cost calculated based on Repair and Services Rates.

Raymond Kelly: 17

Cost calculated based on Repair and Services Rates.

David Obregon: 17

Cost calculated based on Repair and Services Rates.

Chad Wilsky: 17

Cost calculated based on Repair and Services Rates.

Dobbs Equipment, LLC.

Capability to Perform Required Services | Points Based | 30 Points (30%)

Daniel Alendal: 30

Can provide what the county needs

Raymond Kelly: 30

As a factory authorized vendor, they are capable to perform the repairs on our John Deere Equipment

David Obregon: 30

They have not rejected any repairs requested.

Chad Wilsky: 25

Able to perform required services. John Deere equipment

Experience and Past Performance | Points Based | 20 Points (20%)

Daniel Alendal: 15

Has been able to provide work as needed

Raymond Kelly: 20

Their technicians seem to be well trained and have repaired our equipment without issue in the past.

David Obregon: 20

No rework needed when repairs are completed.

Chad Wilsky: 18

Meets experience and past performance requirements

Ability to provide Manufacturer Warranty Services | Points Based | 20 Points (20%)

Daniel Alendal: 20

Great warranty service

Raymond Kelly: 20

They are the factory authorized dealer for warranty repair on John Deere equipment

David Obregon: 20

They have fixed every warrantable item on our equipment with no hesitation.

Chad Wilsky: 20

Warranty dependent of component

Ability to Prioritize County (Response Time) | Points Based | 10 Points (10%)

Daniel Alendal: 10

Prioritizes county when needed

Raymond Kelly: 10

They have been helpful in expediting our equipment in the past.

David Obregon: 9

They usually come out very quickly to fix our equipment.

Chad Wilsky: 8

48 hours

Cost | Points Based | 20 Points (20%)

Daniel Alendal: 10

Cost calculated based on Repair and Services Rates.

Raymond Kelly: 10

Cost calculated based on Repair and Services Rates.

David Obregon: 10

Cost calculated based on Repair and Services Rates.

Chad Wilsky: 10

Cost calculated based on Repair and Services Rates.

EFE, Inc

Capability to Perform Required Services | Points Based | 30 Points (30%)

Daniel Alendal: 30

Fully capable of needed repairs

Raymond Kelly: 30

We have had no issues in the past with this vendors abilities.

David Obregon: 30

They have been able to perform any repairs required.

Chad Wilsky: 20

Limited equipment to be serviced

Experience and Past Performance | Points Based | 20 Points (20%)

Daniel Alendal: 20

Always been on top of county equipment

Raymond Kelly: 20

Their equipment has always been repaired properly and without inflated bills.

David Obregon: 17

Equipment can take a while sometimes for repairs.

Chad Wilsky: 18

Meets experience and past performance requirements

Ability to provide Manufacturer Warranty Services | Points Based | 20 Points (20%)

Daniel Alendal: 20

Great warranty service

Raymond Kelly: 20

They are the authorized dealer for warranty work on multiple types of equipment.

David Obregon: 20

They have fixed any warrantable items with no issues.

Chad Wilsky: 18

90 days

Ability to Prioritize County (Response Time) | Points Based | 10 Points (10%)

Daniel Alendal: 10

Prioritizes county

Raymond Kelly: 10

They have always worked with us when we needed some equipment expedited.

David Obregon: 9

They have received and started on repairs fairly quickly.

Chad Wilsky: 9

Listed ASAP. Location is Wellington, FL

Cost | Points Based | 20 Points (20%)

Daniel Alendal: 20

Cost calculated based on Repair and Services Rates.

Raymond Kelly: 20

Cost calculated based on Repair and Services Rates.

David Obregon: 20

Cost calculated based on Repair and Services Rates.

Chad Wilsky: 20

Cost calculated based on Repair and Services Rates.

National Equipment Dealers

Capability to Perform Required Services | Points Based | 30 Points (30%)

Daniel Alendal: 30

Fully capable of county needs

Raymond Kelly: 30

This vendor is capable of performing maintenance on multiple manufacture heavy equipment

David Obregon: 30

They have been able to fix everything we have needed.

Chad Wilsky: 25

Able to perform required services

Experience and Past Performance | Points Based | 20 Points (20%)

Daniel Alendal: 20

Great past experience

Raymond Kelly: 20

We have had great service from this vendor in the past.

David Obregon: 20

Jobs are completed quickly and equipment is not down long.

Chad Wilsky: 18

Meets experience and past performance requirements

Ability to provide Manufacturer Warranty Services | Points Based | 20 Points (20%)

Daniel Alendal: 20

Able to provide needed warranty work

Raymond Kelly: 20

They are the authorized factory repair center for multiple types of equipment.

David Obregon: 20

They fix every warrantable items on the equipment.

Chad Wilsky: 20

Able to provide warranty

Ability to Prioritize County (Response Time) | Points Based | 10 Points (10%)

Daniel Alendal: 10

Prioritizes county

Raymond Kelly: 10

They have a technician that lives by our landfill and have had great response time to fix our equipment.

David Obregon: 10

They have a quick response when contacted.

Chad Wilsky: 7

72 hours

Cost | Points Based | 20 Points (20%)

Daniel Alendal: 13

Cost calculated based on Repair and Services Rates.

Raymond Kelly: 13

Cost calculated based on Repair and Services Rates.

David Obregon: 13

Cost calculated based on Repair and Services Rates.

Chad Wilsky: 13

Cost calculated based on Repair and Services Rates.

ORLANDO FREIGHTLINER

Capability to Perform Required Services | Points Based | 30 Points (30%)

Daniel Alendal: 30

Fully capable of needed work

Raymond Kelly: 24

We have had some issues with the capabilities of this vendor in the past

David Obregon: 30

They have been able to perform any repairs needed.

Chad Wilsky: 25

Able to perform required services. Freightliner equipment

Experience and Past Performance | Points Based | 20 Points (20%)

Daniel Alendal: 20

Has worked well with us on one off situations as well as freightliner work

Raymond Kelly: 18

They have factory training however we have received vehicles back with the same problem they went in for.

David Obregon: 10

There have been times where trucks needed to be brought back for rework. Work also can take a while compared to other shops.

Chad Wilsky: 18

Meets experience and past performance requirements

Ability to provide Manufacturer Warranty Services | Points Based | 20 Points (20%)

Daniel Alendal: 20

Full ability and great warranty report

Raymond Kelly: 20

They are the only factory authorized dealer for warranty on Freightliner in the area.

David Obregon: 17

They have fixed every warrantable items on equipment. They do require approved estimate to look at work they have completed before.

Chad Wilsky: 20

90 days and manufacturer warranty

Ability to Prioritize County (Response Time) | Points Based | 10 Points (10%)

Daniel Alendal: 10

Prioritizes county well

Raymond Kelly: 9

They work with us a little but they are busy and Fire departments always have priority.

David Obregon: 5

Trucks can be at dealer for a while before getting looked at.

Chad Wilsky: 6

5 days

Cost | Points Based | 20 Points (20%)

Daniel Alendal: 11

Cost calculated based on Repair and Services Rates.

Raymond Kelly: 11

Cost calculated based on Repair and Services Rates.

David Obregon: 11

Cost calculated based on Repair and Services Rates.

Chad Wilsky: 11

Cost calculated based on Repair and Services Rates.