

Seminole County

Resource Management - Purchasing & Contracts

Stephen Koontz, Purchasing and Contracts Manager 1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION

RFP No. RFP-604855-24/LNF

Term Contract for Closing Agent, Title Search, and Title Insurance Services

RESPONSE DEADLINE: October 16, 2024 at 2:00 pm

Report Generated: Thursday, December 19, 2024

RANKING SUMMARY

Vendor	Neil Newton	Lynn Porter-Carlton	Tricia Smith	Total Score (Max Score 100)	Total Average Rank
Munizzi Law Firm	94 (1)	85.5 (1)	91 (1)	90.17	1

Munizzi Law Firm
Firm Qualifications and Experience 0-100 Points 50 Points (50%)
Neil Newton: 90
No comment.
Lynn Porter-Carlton: 75
Proposal reflects knowledge of the firm in providing the required services. Title Agent & Escrow Officer has been licensed since 3/13/15. Managing Partner and COO & Executive Attorney were admitted to FL Bar 8 years and 4 years ago, respectively.
Tricia Smith: 86
Appears to be a young company, however, much of this work is typical and repetitive.
Approach to Work 0-100 Points 20 Points (20%)
Neil Newton: 95
No comment
Lynn Porter-Carlton: 90
Proposal demonstrates a thorough understanding of the title services and closing agent services that will be required by the County and how to fulfill the Scope of Services.
Tricia Smith: 90
No comment.

	Price Proposal 0-100 Points 30 Points (30%)	
	Neil Newton: 100	
1		
	Lynn Porter-Carlton: 100	
1		
	Tricia Smith: 100	
1		

EVALUATORS

Name	Title	Signature
Neil Newton	Real Estate Management Supervisor	Mateleash
Lynn Porter-Carlton	Deputy County Attorney	
Tricia Smith	Land Manager	

Recommendation/Intent to award to: Justin S. Munizzi PA DBA The Munizzi Law Firm (Posted 12/19/2024 @ 9:00 AM) BCC award date: 1/28/2025

EVALUATION TABULATION RFP No. RFP-604855-24/LNF Term Contract for Closing Agent, Title Search, and Title Insurance Services

Price Proposal 0-100 Points 30 Points (30%)	
Neil Newton: 100	
Lynn Porter-Carlton: 100	
Tricia Smith: 100	

EVALUATORS

Name	Title	Signature
Neil Newton	Real Estate Management Supervisor	
Lynn Porter-Carlton	Deputy County Attorney	Lynn Porter-Carlton
Tricia Smith	Land Manager	0

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EVALUATION TABULATION RFP No. RFP-604855-24/LNF Term Contract for Closing Agent, Title Search, and Title Insurance Services

Price Proposal 0-100 Points 30 Points (30%)
Neil Newton: 100
1
Lynn Porter-Carlton: 100
Tricia Smith: 100

EVALUATORS

1

Name	Title	Signature
Neil Newton	Real Estate Management Supervisor	
Lynn Porter-Carlton	Deputy County Attorney	
Tricia Smith	Land Manager	Alexandre D

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