



2518 Cathay Court  
 Tallahassee, Florida 32308  
 Office: 850-383-8050 Fax: 850-383-8061

### Quotation

Customer: Contact: Aaron Funk  
 Entity Name: Seminole County Emergency Management  
 Address:  
 City, State, ZIP:  
 Email:

Date: 2/29/2024  
 Quote #: 45351- 225949  
 Sales Rep: BJ Forsman  
 Email: bj@skybasecommunications.com  
 Cell: 850-933-1015

Line	Item	Qty	Part Number	Description	Unit Price	Extended Price	Delivery Notes
1	1		FSNPTT GO-KIT	FloridaSatNet Extreme 9575PTT Go-Kit Includes: Iridium 9575 Extreme PTT unit Long life battery (16.5 hrs standby) AC Travel Charger with international adapters Car Charger Leather case for PTT unit Magnetic Mount antenna Pelican Case with Custom Foam for 9575PTT Handset and Accessories	\$1,795.00	\$1,795.00	
2	1		FSN-HQ70M	FloridaSatNet 9575PTT Fixed Dock-70m Includes: Active Roof mount antenna with mounting bracket and hardware. Up to 230 feet of LMR COAX Cable for GPS and Iridium Service Fixed site Docking kit with Palm Microphone Lightning protection kit	\$ 7,832	\$7,832.00	Requires Handset
3	1		Installation	Installation Estimate of HQ70 Unit	\$ 2,500	\$2,500.00	
Hardware Quote Total:						\$12,127.00	

Send Purchase Order to:  
 SkyBase Communications  
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# FloridaSatNet Service Quote

QTY	Item	Ea	Extended	
1	FSNPTT Annual FloridaSatNet Services  Unlimited PTT Service: \$99 per month per unit North American Coverage US Phone Number Phone minutes billed as used @ \$1.29 per min SMS billed as used @ \$0.60 per outgoing msg Call another satellite phone provider \$10/min see service agreemenet for addtl details  Private Talkgroup Fees - by account not by unit Medium Talkgroup ~186,411 sq miles 1-4 units: \$275 per month 5+ units: \$100 per month	\$1,188.00	\$1,188.00	12 Month Service Agreement Required
12	Monthly Talkgroup Management Fee	\$ 99	\$0.00	WAIVED
1	One Time Activation Fee	\$ 50	\$ -	WAIVED
1	Iridium Command Center Access  SkyBase Public Safety Priority Customer Service SkyBase Public Safety Priority Extended Phone Support Unlimited On-line Training provided by the Satelite Training Academy  FloridaSatNet is an interoperable Push-To-Talk Satellite network, developed and managed by SkyBase Communications. The network allows public safety users the ability to communicate, amongst themselves, along with other agencies throughout the State of Florida. The FloridaSatNet Channels are offered exclusively by SkyBase Communications.	\$ -	\$ -	No Charge
Service Quote Total			\$1,188.00	

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