

MEMORANDUM

DATE: April 24, 2025
TO: Seminole County Purchasing & Contracts
FROM: Raymond Kelly, Fleet Manager
SUBJECT: Justification for Single Source

Fleet is requesting approval for Single Source from the Caterpillar dealer to perform major repairs needed on Seminole County owned equipment. This request was sent out as a Sole Source bid and another company bid on the repairs. This company is in Kissimmee which would cost a lot of time and staffing we don't have to transport equipment back and forth. Also, this vendor plans to sub out the repairs to mechanical components.

The vendor Ring Power will offer expert knowledge with factory training on the equipment because they are a dealer. They have 2 locations closer to our facility than the other bidder. The dealer will be able to perform warranty work unlike the other bidder.

Thank You for your consideration.



Caterpillar Inc.

5205 N O'Connor Blvd, STE 100
Irving, TX 75039

February 27, 2025

Seminole County
PO BOX 8080
SANFORD, FL 32772-0859

RE: Authorized Cat Dealer

To Whom It May Concern:

Ring Power Corporation, with its primary offices at 500 World Commerce Pkwy, Saint Augustine, FL 32092 ("Dealer"), is an authorized independent dealer of various models of Cat® branded machines, equipment, sales/service/repairs, engines, oils and spare parts ("Cat® products"). As an authorized Cat dealer, Ring Power Corporation provides prompt, competent services for Cat® products in the Service Territory listed below (the "Service Territory").

IN THE STATE OF FLORIDA: counties east of and including Franklin, Liberty, and Gadsden; and those north of and including Sarasota, DeSoto, Highlands, Osceola, and Brevard.

Ring Power Corporation is the only Cat dealer with approved business locations in the Service Territory; however, Cat dealers may sell or service Cat® Products outside their respective Service Territory.

Ring Power Corporation is an authorized distributor for Sourcewell Contracts #011723-CAT, 020223-CAT, 060122-CAT, 092222-CAT, 062320-CAT, and OMNIA Partners Contract #212816-01.

If you have any questions concerning Caterpillar or Cat dealers, or require additional information, please contact me directly.

Sincerely,
Sean Egel

Sean Egel

Senior Sales Consultant
Egel_Sean_J@Cat.Com

2025 Labor Rates

To Take Effect 1/1/2025 & all prices subject to change without notice

OUTSIDE PURCHASES: A handling charge of 45% will be added to all purchases of material and/or labor obtained from outside sources.
OVERTIME LABOR RATES: Applies before 7:30 a.m. and after 4:00 p.m. Monday through Friday, and all work performed Saturday. Exception: When Holiday Labor Rates Apply.
HOLIDAY/SUNDAY LABOR RATES: Applies to work performed on any day of the week that is observed as a holiday by the company and will be charged at twice our Regular Time Rate.
MISC. SUPPLIES/ENVIRO: Materials that are used on the job and or become part of the job that are company supplied. (I.e. Lock-tite, Never Seize compound, spray lubricants, starting fluids, sanding discs, grinding wheels, absorbents, spray on protective coating, disposable rags or cleaning cost of rental rags, waste stream, processing of regulated waste (oil, fuel, contaminated dirt). Charged as 7% of document total, not to exceed \$300.00.

HEAVY EQUIPMENT & CAT RENTAL STORE			
<u>Description</u>	<u>Charge Codes</u>	<u>2025 Reg Rates</u>	<u>2025 OT Rates</u>
Shop Serviceman Rate - Excl: Machine Shop & MCRC	SVL, RRS	\$152.50	\$202.00
Hydraulic Shop (Tampa)	SVL (HY)	\$163.75	\$215.25
Field Serviceman Rate	FLD, RRF	\$172.00	\$223.50
Field Travel	TRV, RRT	\$172.00	\$223.50
Product Link Labor and Travel - Ranger Vehicles	LGL, LGT	\$102.00	
Paint or Prime Machine (no paint furnished)	PAI	\$132.00	\$182.50
Sandblasting (sand furnished)	S/B	\$134.00	\$184.50
Welding and/or Cutting (supplies furnished)	FWL, SWL	\$155.75	\$206.25
Machine Shop (base rate)			
Machine Shop (base rate)	SVL (MS)	\$163.75	\$214.25
Horizontal Mill Labor - Machine Shop	BMF	\$259.75	\$309.00
Condition Monitoring Shop	CMS	\$134.00	\$184.50
A.C.T. Labor	HVF	\$169.00	\$218.50
A/C Repairs	A/C, FAC	\$163.75	\$214.25
Steam Cleaning (supplies furnished)	CLN	\$118.50	\$168.00
Boom Truck Charges			
Boom Truck Charges	BTL	\$259.75	\$309.00
F350 F/S Tech II Rate	CCF, RRW	\$150.50	\$201.00
F350 F/S Tech II Travel	CCT	\$150.50	\$201.00
Condition Monitoring Field and Travel			
Condition Monitoring Field and Travel	CMF, CMT	\$150.50	
Radiator Repair Labor	RAD	\$151.50	\$202.00
Inspect, Test, & Adjust (Charges, no supplies)			
Inspect, Test, & Adjust (Charges, no supplies)	INS, INF	\$155.75	\$206.25
MCRC (Major Component Rebuild Center)	SVL (SP)	\$155.75	\$206.25
Dynamometer Testing of Engines (not including Fuel)	DYN	\$155.75	\$206.25
Field Serviceman's Travel Rates (per mile)	MLG	\$4.50	
Field Serviceman's Travel Rates / F350	CCT	\$3.00	
Field Serviceman's Expenses (Tools, Rooms, Meals)			
Field Serviceman's Expenses (Tools, Rooms, Meals)	TRE	At Cost	
Resident Technician Weekly Truck Charge	WEEK	\$900.00	
Machine Storage Fees, Upon Notification	DAILY	\$100.00	