



Economic Outlook and Portfolio Strategy

February 27, 2024

Scott McIntyre, CFA | Managing Director Scott.McIntyre@HilltopSecurities.com

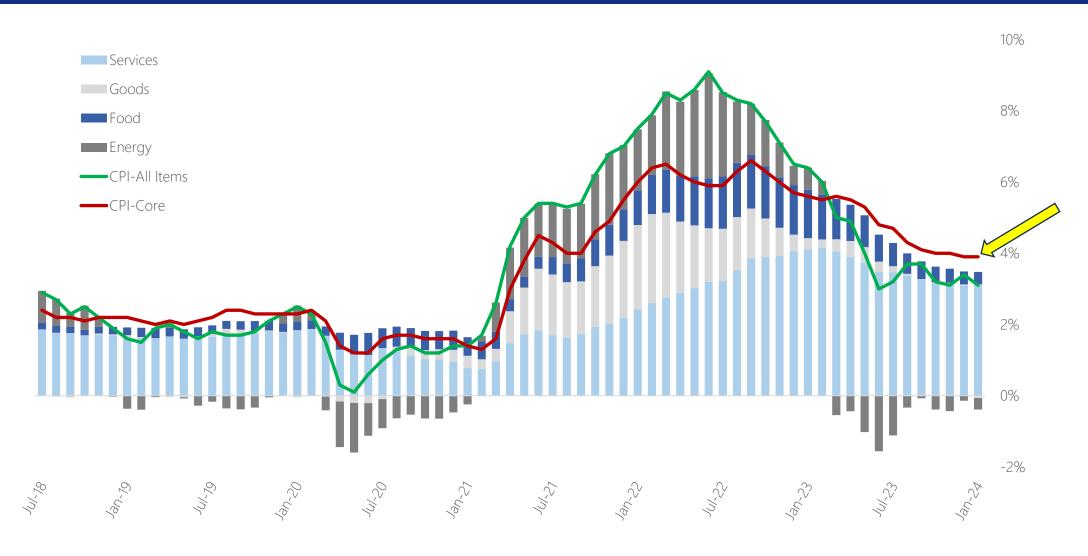
Major Economic Themes



- ✓ The Fed finally removed its tightening bias, but signaled patience with future rate cuts
- ✓ Consumer inflation was warmer-than-expected in January, but...
- ✓ Consumer spending slowed significantly
- ✓ All three major equity indexes reached record highs in February

Consumer Price Index (Year-over-Year % Change))

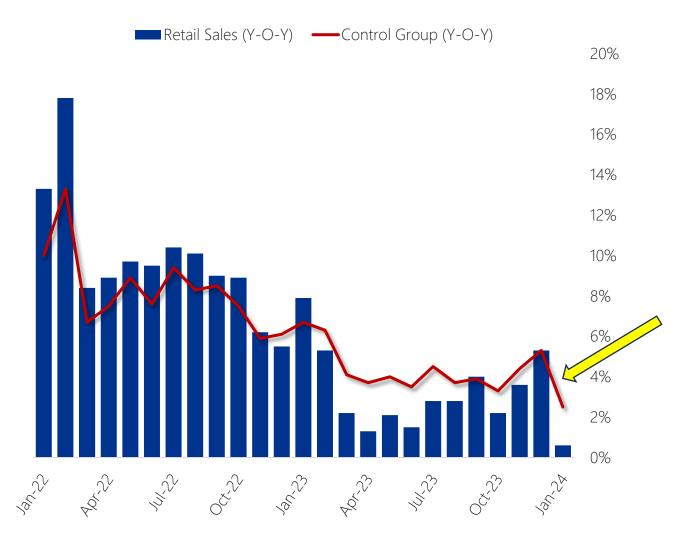




Source: Bureau of Labor Statistics

Retail Sales (Year-over-Year % Change)





Source: US Census Bureau

Current Investment Choices



U.S. Treasuries

0	6-month	5.47%	5.37%	5.21%	5.33%
0	12-month	5.36%	5.11%	4.85%	4.98%
0	24-month	5.02%	4.71%	4.39%	4.69%
0	36-month	4.79%	4.33%	4.18%	4.45%

Florida QPD Savings

o Multiple banks at <u>2.60%</u> to <u>5.50%</u>

Overnight Investment Pools (2/22/24)

o Fl. Prime	5.33%	
o Fl. Trust	5.48%	
o Fl. Class	5.42%	
o Fl. Safe	5.41%	
o Fl. PALM	5.45%	
o Fl. STAR	5.33%	

Notes and Recommendations



Upcoming Maturities:

Feb 29 \$10 mm Treasury @ 3.23%
 Mar 8 \$15 mm FHLB @ 4.92%
 Mar 31 \$10 mm Treasury @ 3.06%
 April 30 \$10 mm Treasury @ 3.07%

Recent Investments:

- o \$20 mm FHLB to Oct 2025 @ 4.45% 4.45%
- o \$10 mm FHLB to Mar 2026 @ 4.35% 4.34%
- o \$11 mm FHLB to Sept 2026 @ 4.24% 4.28%

Recommended Purchases

- \$10 mm Florida Palm Term to Feb 2025 @ 5.20% *
- \$10 mm Treasury or Agency to June 2026 @ 4.52% *
- \$10 mm Treasury or Agency to Oct 2026 @ 4.48% *
- * Estimated yields as of Feb 23, 2024

Monthly expenses to be paid from maturities and balances in Florida Prime pool.

Motion to implement recommendations of our financial advisor based on the report submitted today and recommend the Clerk implement said Board recommendations.

Portfolio Snapshot (January 31 ...projected Feb 29, 2024)



Cash Equivalents

Bank QPD Funds Florida Prime Other Cash Pools

Total Liquid Funds

Investments

Treasuries
Agencies
MBS
Fixed Term Pool (PALM)
Repos
Munis
Corporates
Commercial Paper
CDs

Total Investments

Total Portfolio

January 31 Portfolio			Proposed	Projected Feb Portfolio		
		Policy Limit				Policy Limit
Allocation	Current %	Deviation	Invest / (Divest)	Allocation	Proposed %	Deviation
86,975,894	9.2%	-90.8%	-	86,975,894	9.2%	-90.8%
38,008,172	4.0%	-26.0%	12,949,930	50,958,102	5.4%	-24.6%
17,741,170	1.9%	-23.5%	-	17,741,170	1.9%	-22.5%
142,725,236	15.2%		12,949,930	155,675,166	16.6%	

162,429,910	17.3%	-82.7%	(12,957,330)	149,472,580	15.9%	-84.1%
446,653,478	47.5%	-32.5%	(9,992,600)	436,660,878	46.4%	-33.6%
1,096,720	0.1%	-29.9%	-	1,096,720	0.1%	-29.9%
136,992,784	14.6%	-23.5%	10,000,000	146,992,784	15.6%	-22.5%
-	0.0%	0.0%	-	-	0.0%	0.0%
-	0.0%	-20.0%	-	-	0.0%	-20.0%
-	0.0%	-10.0%	-	-	0.0%	-10.0%
-	0.0%	-20.0%	-	-	0.0%	-20.0%
50,677,440	5.4%	-19.6%	-	50,677,440	5.4%	-19.6%
797,850,332	84.8%		(12,949,930)	784,900,402	83.4%	

Avg Portolio Maturity in days (as of 1/31)

315

100.0%

940,575,568

Portfolio by Maturity

carrent	
Portfolio %	WA Yield
24.0%	5.01%
40.2%	4.47%
35.8%	4.76%
100.0%	4.70%
	24.0% 40.2% 35.8%

940 575 568	100.0%
340,373,300	100.070

(Projected Feb...)

Proposed *				
Portfolio %	WA Yield			
20.8%	5.14%			
41.5%	4.46%			
37.7%	4.77%			
100.0%	4.72%			

330

Portfolio Stats 1/31/24

Avg. maturity: 315 days

Avg. yield: 4.70%

■ Fixed/Floating: 85% / 15%

<90 days \$225 mm</p>

Estimated Portfolio 2/29/24

Avg. maturity: 330 days

• Avg. yield: 4.72%

■ Fixed/Floating: 83% / 17%

<90 days \$244 mm

Avg. Portfolio Maturity by Year

Feb 2021 134 days

• Feb 2022 215 days

• Feb 2023 296 days

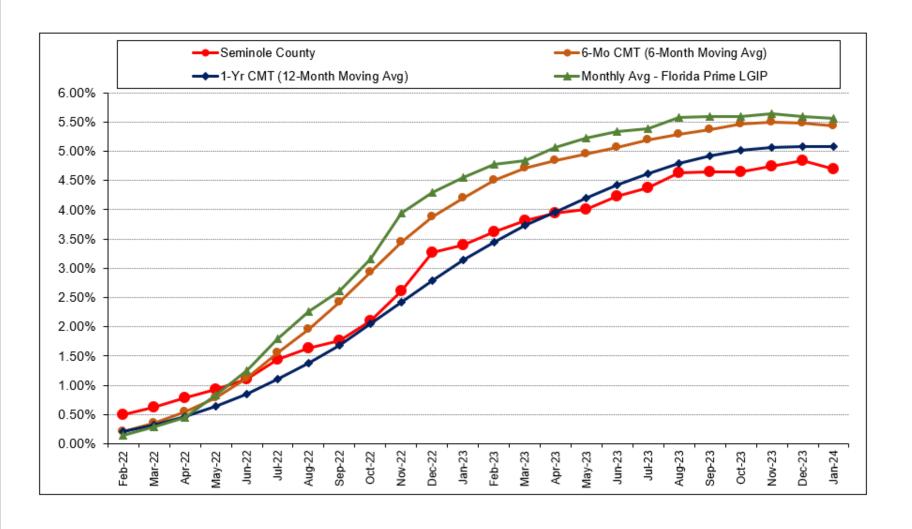
Feb 2024 330 days

^{*} Proposed portfolio %.

Benchmark Comparison 1/31/2024



		6-Mo	1-Yr CMT	Monthly
	0	CMT (6-	(12-	Avg -
	Seminole	Month	Month	Florida
	County	Moving	Moving	Prime
		Avg)	Avg)	LGIP
Feb-22	0.49%	0.21%	0.21%	0.14%
Mar-22	0.63%	0.35%	0.32%	0.29%
Apr-22	0.78%	0.54%	0.47%	0.45%
May-22	0.93%	0.78%	0.64%	0.84%
Jun-22	1.11%	1.12%	0.85%	1.25%
Jul-22	1.45%	1.55%	1.10%	1.80%
Aug-22	1.63%	1.96%	1.37%	2.26%
Sep-22	1.77%	2.43%	1.68%	2.61%
Oct-22	2.10%	2.93%	2.05%	3.15%
Nov-22	2.61%	3.45%	2.42%	3.94%
Dec-22	3.27%	3.87%	2.79%	4.30%
Jan-23	3.40%	4.20%	3.15%	4.55%
Feb-23	3.62%	4.50%	3.45%	4.77%
Mar-23	3.82%	4.72%	3.73%	4.84%
Apr-23	3.94%	4.84%	3.96%	5.06%
May-23	4.01%	4.95%	4.21%	5.23%
Jun-23	4.23%	5.07%	4.42%	5.33%
Jul-23	4.37%	5.20%	4.62%	5.39%
Aug-23	4.63%	5.29%	4.80%	5.58%
Sep-23	4.65%	5.38%	4.93%	5.59%
Oct-23	4.65%	5.47%	5.01%	5.60%
Nov-23	4.75%	5.50%	5.06%	5.64%
Dec-23	4.84%	5.49%	5.08%	5.60%
Jan-24	4.70%	5.43%	5.09%	5.57%





Contacts

Scott McIntyre | Managing Director Scott.McIntyre@HilltopSecurities.com

Greg Warner | Managing Director Greg.Warner@HilltopSecurities.com

Dan Grant | Portfolio Manager | Dan.Grant@HilltopSecurities.com

Andrea Cash | Portfolio Manager Andrea.Cash@HilltopSecurities.com

Alexis Correa | Investment Analyst Alexis.Correa @ Hilltop Securities.com

Matthew Gomez | Investment Analyst Matthew.Gomez@HilltopSecurities.com 2700 Via Fortuna, Suite 410 Austin, Texas 78746 512.481.2009 HilltopSecurities.com



Disclaimer

All information contained herein is obtained by HSAM from sources believed by it to be accurate and reliable. Information is provided "as is" without warranty of any kind, and HSAM makes no representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such information or analysis. Neither the information contained herein nor any opinion expressed constitutes an offer, or an invitation to make an offer, to buy or sell any securities or other investment or any options, futures or derivatives related to securities or investments. Nothing herein constitutes or should be construed as a legal opinion or advice. Recipients should consult their own attorney, accountant, financial or tax advisor or other consultant with regard to their own situation or that of any entity which they represent or advise. Neither HSAM nor any of its affiliates shall have any liability for any use of the information set out or referred to herein.