



RFP TABULATION SHEET

BID NUMBER: RFP-604605-23/LAS
 BID TITLE: Disaster Recovery Consultant Services-FEMA
 OPENING DATE: September 20, 2023 at 2:00 P.M.

ALL BIDS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE BIDDERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. BID DOCUMENTS FROM THE VENDORS LISTED HEREIN ARE THE ONLY BIDS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER BID DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

| | | |
|---|---|---|
| <p>Carlisle Thompson LLC 405 W Sequoia Spur Georgetown, TX 78628 Connie Brice PH: 407-353-2787 connie@carlislethompson.com</p> | <p>CDR Maguire, Inc. 313 Norton Drive Tallahassee, FL 32308 Judith Ivester PH: 850-491-1036 Em-bd@crdmcguire.com</p> | <p>Continuity Operations Group, LLC 7201 Warbler Lane McLean, VA 22101-2016 Michael Murphy PH: 703-651-6199 Mike.murphy@cog-llc.com</p> |
| <p>CPH, LLC. 500 West Fulton Street Sanford, FL 32771 Nik Jindal PH: 407-322-6841 njindal@cphcorp.com</p> | <p>Disaster Program & Operations Inc. 830-13 A1A North #674 Ponte Vedra, FL 32082-3557 Gabrielle Benigi PH: 561-436-3383 gbenigi@dpando.com</p> | <p>Ernst & Young, LLP 200 South Orange Ave. Suite 2800 Orlando, FL 32801 Reena Panchal Reena.panchal@ey.com</p> |
| <p>ICF Incorporated, LLC 1902 Reston Metro Plaza Reston, VA 20190 Cara Small Cara.small@icf.com</p> | <p>Indelible Emergency Management LLC 3800 Esplanade Way, Suite 210 Tallahassee, FL 32311 Johnwayne Reid Jreid@indelible-solutions.com</p> | <p>Innovative Emergency Management, Inc. 2801 Slater Rd Suite 200 Morrisville, NC 27560 Lauren Demko PH: 919-237-7546 bids@iem.com</p> |
| <p>Integrated Solutions Consulting 220 S Buchanan St. Edwardsville, IL 62025 Dan Martin PH: 773-614-5185 Bid.opportunities@i-s-consulting.com</p> | <p>iParametrics, LLC 178 South Main Street Suite 100 Alpharetta, GA 30009 Michelle Erste Michelle.erste@iparametrics.com</p> | <p>Metric Consulting, LLC 525 Technology Park Suite 153 Lake Mary, FL 32746 Suzanne Settoon Suzanne.settoon@metric-consulting.com</p> |

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|---|--|---|
| <p>Plexos Group, LLC 1800 City Farm Drive Bldg 4 Suite B Baton Rouge, LA 70809 Katie Johnson Katie.johnson@plexosgroup.com</p> | <p>Tetra Tech, Inc. 2301 Lucien Way, Suite 120 Maitland, FL 32751 Alex Renaux PH: 321-441-8564 Tdr.mktg@tetrattech.com</p> | <p>Thomas Howell Ferguson 2615 Centennial Blvd. Suite 200 Tallahassee, FL 32308 Steve Stevens PH: 850-521-3149 localgov@thf-cpa.com</p> |
| <p>Wheeler Emergency Management Consulting, LLC. 2954 Highway 71 Marianna, FL 32446 Kenneth Williams Kenny.williams@wheeleremc.com</p> | <p>Witt O'Brien's, LLC 818 Town & Country Blvd Suite 200 Houston, TX 77024 Cheryl Joiner PH: 281-320-9796 contractrequests@wittobriens.com</p> | |

FACTORS FOR EVALUATION:

- Qualifications and Experience of Consultant– 25 points
- Project understanding and Overall Approach– 25 points
- References Related to Scope of Services – 25points
- Fee Structure/ Price Proposal – 25 points

Tabulated by: Louis Straffi, Sr. Procurement Analyst

Recommendation/Intent to award to: Carlisle Thompson LLC, Tetra Tech Inc, ICF Incorporated LLC, Innovative Emergency Management, Inc. Disaster Program & Operations Inc. BCC Date: (Tentative) 11/14/2023

 10/25/23

Lorie Bailey Brown, CFO/Resource Management Director

Davison Heriot, Financial Manager

Steven Lerner, Project Manager II- Emergency Management

| | | |
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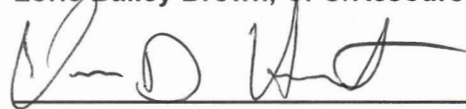
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Recommendation/Intent to award to: Carlisle Thompson LLC, Tetra Tech Inc, ICF Incorporated LLC, Innovative Emergency Management, Inc. Disaster Program & Operations Inc. **BCC Date: (Tentative) 11/14/2023**

Lorie Bailey Brown, CFO/Resource Management Director

Davison Heriot, Financial Manager

Steven Lerner

Steven Lerner, Project Manager II- Emergency Management

| Disaster Recovery Consultant Services | | | | |
|---|-------------------|----------------------------|-----------------------|---------------|
| | UNIT PRICE | PERCENT UTILIZATION | WEIGHTED PRICE | POINTS |
| Disaster Program & Operations Inc. | | 100% | 81.25 | 25 |
| Program Manager/ Policy Advisor (10 Years) | \$150.00 | 10% | 15 | - |
| Disaster Recover Project Manager (5 years) | \$95.00 | 15% | 14.25 | - |
| FEMA Public Assistance Specialist (3 years) | \$80.00 | 35% | 28 | - |
| FEMA Public Assistance Analyst (1 year) | \$65.00 | 30% | 19.5 | - |
| PA Grant Admin | \$45.00 | 10% | 4.5 | - |
| | | | | - |
| Integrated Solutions Consulting | | 100% | 104.10 | 19.6 |
| Program Manager/ Policy Advisor (10 Years) | \$175.38 | 5% | 8.769 | - |
| Disaster Recover Project Manager (5 years) | \$146.28 | 10% | 14.628 | - |
| FEMA Public Assistance Specialist (3 years) | \$113.28 | 25% | 28.32 | - |
| FEMA Public Assistance Analyst (1 year) | \$96.75 | 30% | 29.025 | - |
| PA Grant Admin | \$77.86 | 30% | 23.358 | - |
| | | | | - |
| Innovative Emergency Management, Inc. | | 100% | 107.75 | 18.9 |
| Program Manager/ Policy Advisor (10 Years) | \$175.00 | 5% | \$8.75 | - |
| Disaster Recover Project Manager (5 years) | \$135.00 | 10% | \$13.50 | - |
| FEMA Public Assistance Specialist (3 years) | \$115.00 | 35% | \$40.25 | - |
| FEMA Public Assistance Analyst (1 year) | \$95.00 | 35% | \$33.25 | - |
| PA Grant Admin | \$80.00 | 15% | \$12.00 | - |
| | | | | - |
| Continuity Operations Group, LLC | | 101% | 112.30 | 18.1 |
| Program Manager/ Policy Advisor (10 Years) | \$165.00 | 4% | \$6.60 | - |
| Disaster Recover Project Manager (5 years) | \$145.00 | 20% | \$29.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$110.00 | 17% | \$18.70 | - |
| FEMA Public Assistance Analyst (1 year) | \$100.00 | 20% | \$20.00 | - |
| PA Grant Admin | \$95.00 | 40% | \$38.00 | - |
| | | | | - |
| Witt O'Brien's, LLC | | 100% | 118.25 | 17.2 |
| Program Manager/ Policy Advisor (10 Years) | \$155.00 | 5% | \$7.75 | - |
| Disaster Recover Project Manager (5 years) | \$140.00 | 15% | \$21.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$125.00 | 30% | \$37.50 | - |
| FEMA Public Assistance Analyst (1 year) | \$110.00 | 30% | \$33.00 | - |
| PA Grant Admin | \$95.00 | 20% | \$19.00 | - |
| | | | | - |
| Plexos Group, LLC | | 100% | 123.75 | 16.5 |
| Program Manager/ Policy Advisor (10 Years) | \$195.00 | 5% | \$9.75 | - |
| Disaster Recover Project Manager (5 years) | \$165.00 | 15% | \$24.75 | - |

| | | | | |
|---|----------|-------------|---------------|-------------|
| FEMA Public Assistance Specialist (3 years) | \$135.00 | 35% | \$47.25 | - |
| FEMA Public Assistance Analyst (1 year) | \$100.00 | 35% | \$35.00 | - |
| PA Grant Admin | \$70.00 | 10% | \$7.00 | - |
| | | | | - |
| Thomas Howell Ferguson | | 100% | 126.50 | 16.1 |
| Program Manager/ Policy Advisor (10 Years) | \$195.00 | 10% | \$19.50 | - |
| Disaster Recover Project Manager (5 years) | \$165.00 | 15% | \$24.75 | - |
| FEMA Public Assistance Specialist (3 years) | \$135.00 | 35% | \$47.25 | - |
| FEMA Public Assistance Analyst (1 year) | \$95.00 | 30% | \$28.50 | - |
| PA Grant Admin | \$65.00 | 10% | \$6.50 | - |
| | | | | - |
| Tetra Tech, Inc. | | 100% | 128.16 | 15.9 |
| Program Manager/ Policy Advisor (10 Years) | \$195.00 | 5.26% | \$10.257 | - |
| Disaster Recover Project Manager (5 years) | \$155.00 | 15.79% | \$24.4745 | - |
| FEMA Public Assistance Specialist (3 years) | \$145.00 | 21.05% | \$30.5225 | - |
| FEMA Public Assistance Analyst (1 year) | \$125.00 | 36.85% | \$46.0625 | - |
| PA Grant Admin | \$80.00 | 21.05% | \$16.84 | - |
| | | | | - |
| CPH, LLC. | | 100% | 131.00 | 15.6 |
| Program Manager/ Policy Advisor (10 Years) | \$290.00 | 5.0% | \$14.50 | - |
| Disaster Recover Project Manager (5 years) | \$185.00 | 20.0% | \$37.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$130.00 | 30.0% | \$39.00 | - |
| FEMA Public Assistance Analyst (1 year) | \$90.00 | 30.0% | \$27.00 | - |
| PA Grant Admin | \$90.00 | 15.0% | \$13.50 | - |
| | | | | - |
| Carlisle Thompson LLC | | 100% | 136.25 | 14.9 |
| Program Manager/ Policy Advisor (10 Years) | \$215.00 | 5% | \$10.75 | - |
| Disaster Recover Project Manager (5 years) | \$180.00 | 15% | \$27.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$150.00 | 35% | \$52.50 | - |
| FEMA Public Assistance Analyst (1 year) | \$120.00 | 25% | \$30.00 | - |
| PA Grant Admin | \$80.00 | 20% | \$16.00 | - |
| | | | | - |
| Metric Consulting, LLC | | 100% | 138.25 | 14.7 |
| Program Manager/ Policy Advisor (10 Years) | \$185.00 | 10% | \$18.50 | - |
| Disaster Recover Project Manager (5 years) | \$165.00 | 25% | \$41.25 | - |
| FEMA Public Assistance Specialist (3 years) | \$150.00 | 35% | \$52.50 | - |
| FEMA Public Assistance Analyst (1 year) | \$95.00 | 20% | \$19.00 | - |
| PA Grant Admin | \$70.00 | 10% | \$7.00 | - |
| | | | | - |
| iParametrics, LLC | | 100% | 145.10 | 14 |

| | | | | |
|--|----------|-------------|---------------|-------------|
| Program Manager/ Policy Advisor (10 Years) | \$210.00 | 10% | \$21.00 | - |
| Disaster Recover Project Manager (5 years) | \$164.00 | 25% | \$41.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$136.00 | 50% | \$68.00 | - |
| FEMA Public Assistance Analyst (1 year) | \$121.00 | 10% | \$12.10 | - |
| PA Grant Admin | \$60.00 | 5% | \$3.00 | - |
| | | | | - |
| ICF Incorporated, LLC | | 100% | 145.80 | 14 |
| Program Manager/ Policy Advisor (10 Years) | \$195.00 | 10% | \$19.50 | - |
| Disaster Recover Project Manager (5 years) | \$167.00 | 15% | \$25.05 | - |
| FEMA Public Assistance Specialist (3 years) | \$150.00 | 35% | \$52.50 | - |
| FEMA Public Assistance Analyst (1 year) | \$135.00 | 25% | \$33.75 | - |
| PA Grant Admin | \$100.00 | 15% | \$15.00 | - |
| | | | | - |
| CDR Maguire, Inc. | | 100% | 146.25 | 13.9 |
| Program Manager/ Policy Advisor (10 Years) | \$225.00 | 4.5% | \$10.125 | - |
| Disaster Recover Project Manager (5 years) | \$185.00 | 14% | \$25.90 | - |
| FEMA Public Assistance Specialist (3 years) | \$155.00 | 28% | \$43.40 | - |
| FEMA Public Assistance Analyst (1 year) | \$135.00 | 40% | \$54.00 | - |
| PA Grant Admin | \$95.00 | 13.5% | \$12.825 | - |
| | | | | - |
| Indelible Emergency Management LLC | | 100% | 166.08 | 12.3 |
| Program Manager/ Policy Advisor (10 Years) | \$250.00 | 3% | \$7.50 | - |
| Disaster Recover Project Manager (5 years) | \$200.00 | 12% | \$24.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$185.00 | 31.67% | \$58.584 | - |
| FEMA Public Assistance Analyst (1 year) | \$165.00 | 26.67% | \$44.0006 | - |
| PA Grant Admin | \$120.00 | 26.67% | \$32.0004 | - |
| | | | | - |
| Wheeler Emergency Management Consulting, LLC. | | 100% | 173.60 | 11.7 |
| Program Manager/ Policy Advisor (10 Years) | \$215.00 | 10% | \$21.50 | - |
| Disaster Recover Project Manager (5 years) | \$192.00 | 30% | \$57.60 | - |
| FEMA Public Assistance Specialist (3 years) | \$165.00 | 25% | \$41.25 | - |
| FEMA Public Assistance Analyst (1 year) | \$155.00 | 25% | \$38.75 | - |
| PA Grant Admin | \$145.00 | 10% | \$14.50 | - |
| | | | | - |
| Ernst & Young, LLP | | 100% | 194.90 | 10.5 |
| Program Manager/ Policy Advisor (10 Years) | \$335.00 | 7% | \$23.45 | - |
| Disaster Recover Project Manager (5 years) | \$270.00 | 20% | \$54.00 | - |
| FEMA Public Assistance Specialist (3 years) | \$190.00 | 24% | \$45.60 | - |
| FEMA Public Assistance Analyst (1 year) | \$165.00 | 37% | \$61.05 | - |
| PA Grant Admin | \$90.00 | 12% | \$10.80 | - |

AGGREGATE SCORES SUMMARY

| Vendor | Lorie Bailey-Brown | Davison Heriot | Steven Lerner | Total Score (Max Score 100) |
|---|--------------------|----------------|---------------|--------------------------------|
| Carlisle Thompson LLC | 90 | 82 | 75 | 82.28 |
| Tetra Tech, Inc. | 84.9 | 78.9 | 75.9 | 79.9 |
| Disaster Program & Operations Inc. | 90 | 59 | 77 | 75.33 |
| ICF Incorporated, LLC | 74 | 67 | 65 | 68.64 |
| Innovative Emergency Management, Inc. | 58.9 | 72.9 | 72.9 | 68.24 |
| CDR Maguire, Inc. | 85.9 | 51.9 | 58.9 | 65.6 |
| Witt O'Brien's, LLC | 45.2 | 69.2 | 68.2 | 60.9 |
| Ernst & Young, LLP | 53.5 | 61.5 | 61.5 | 58.78 |
| Metric Consulting, LLC | 67.7 | 44.7 | 62.7 | 58.41 |
| iParametrics, LLC | 61 | 44 | 63 | 56.04 |
| Indelible Emergency Management LLC | 47.3 | 50.3 | 69.3 | 55.6 |
| Thomas Howell Ferguson | 51.1 | 51.1 | 61.1 | 54.44 |
| CPH, LLC. | 70.6 | 33.6 | 57.6 | 53.88 |
| Plexos Group, LLC | 43.5 | 47.5 | 66.5 | 52.46 |
| Integrated Solutions Consulting | 54.6 | 47.6 | 54.6 | 52.24 |
| Continuity Operations Group, LLC | 45.1 | 36.1 | 48.1 | 43.14 |
| Wheeler Emergency Management Consulting, LLC. | 44.7 | 26.7 | 41.7 | 37.74 |

EVALUATION TABULATION

RFP No. RFP-604605-23/LAS

Disaster Recovery Consultant Services- FEMA

VENDOR SCORES BY EVALUATION CRITERIA

| Vendor | Qualifications/Experience Points Based 25 Points (25%) | Approach to Work Points Based 25 Points (25%) | References Related to Scope of Services Points Based 25 Points (25%) | Fee Structure Points Based 25 Points (25%) | Total Score (Max Score 100) |
|--|--|---|---|--|--------------------------------|
| Carlisle Thompson LLC | 22.7 | 22 | 22.7 | 14.9 | 82.28 |
| Tetra Tech, Inc. | 21.7 | 21 | 21.3 | 15.9 | 79.9 |
| Disaster Program & Operations Inc. | 17.3 | 16 | 17 | 25 | 75.33 |
| ICF Incorporated, LLC | 18.3 | 17.3 | 19 | 14 | 68.64 |
| Innovative Emergency Management, Inc. | 13 | 17.3 | 19 | 18.9 | 68.24 |
| CDR Maguire, Inc. | 16 | 18 | 17.7 | 13.9 | 65.6 |
| Witt O'Brien's, LLC | 15.3 | 16 | 12.3 | 17.2 | 60.9 |
| Ernst & Young, LLP | 15.3 | 17 | 16 | 10.5 | 58.78 |
| Metric Consulting, LLC | 15.7 | 17 | 11 | 14.7 | 58.41 |
| iParametrics, LLC | 14.7 | 16.3 | 11 | 14 | 56.04 |
| Indelible Emergency Management LLC | 14 | 15 | 14.3 | 12.3 | 55.6 |
| Thomas Howell Ferguson | 14.3 | 12 | 12 | 16.1 | 54.44 |
| CPH, LLC. | 14 | 12.7 | 11.7 | 15.6 | 53.88 |
| Plexos Group, LLC | 13 | 13.3 | 9.7 | 16.5 | 52.46 |
| Integrated Solutions Consulting | 13.3 | 10 | 9.3 | 19.6 | 52.24 |
| Continuity Operations Group, LLC | 8.3 | 9 | 7.7 | 18.1 | 43.14 |

EVALUATION TABULATION

Request For Proposal - Disaster Recovery Consultant Services- FEMA

| Vendor | Qualifications/Experience Points Based 25 Points (25%) | Approach to Work Points Based 25 Points (25%) | References Related to Scope of Services Points Based 25 Points (25%) | Fee Structure Points Based 25 Points (25%) | Total Score (Max Score 100) |
|---|--|---|---|--|--------------------------------|
| Wheeler Emergency Management Consulting, LLC. | 7.7 | 8.3 | 10 | 19.7 | 45.74 |

INDIVIDUAL PROPOSAL SCORES

Carlisle Thompson LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Highly acceptable

Davison Heriot: 23

Proposed team is well qualified with relevant experience in all areas identified in the scope.

Steven Lerner: 20

Established 2011, 32 staff, 12.3 Billion in dollars managed, Experience in State and Local solid approach in 3 phase, Agencies, , short turn around on paperwork submission one obligated (3 days), utilizes a risk matrix for assessment

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Highly acceptable

Davison Heriot: 21

Provides a clear and thorough approach to work that addresses each item in the scope.

Steven Lerner: 20

no evidence of subs, experience with appeals, solid approach in 3 phases, Agencies, short turnaround on paperwork submission one obligated (3 days), utilizes a risk matrix for assessment

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Highly acceptable

Davison Heriot: 23

All references provided were relevant and comparable to the County and included letters from the reference agencies.

Steven Lerner: 20

Good

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 22.6

Weighted Score

Davison Heriot: 22.6

Weighted Score

Steven Lerner: 22.6

Weighted Score

CDR Maguire, Inc.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Qualifications and Experience appear to be more than adequate.

Davison Heriot: 8

Did not supply the qualifications for a proposed team. The company provided their experience. Company qualifications are satisfactory.

Steven Lerner: 15
limited info on personnel expertise

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 24
Approach appears reasonable

Davison Heriot: 15
Approach to work was good, it addressed all items in the scope but nothing specific stood out

Steven Lerner: 15
Too many systems utilized,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23
References related to scope

Davison Heriot: 15
References provided were satisfactory.

Steven Lerner: 15
has a local presence, very experienced work, national company,

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 21.8
Weighted Score

Davison Heriot: 21.8
Weighted Score

Steven Lerner: 21.8
Weighted Score

Continuity Operations Group, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10
Acceptable

Davison Heriot: 5
Staff seem to be qualified, however they appear to primarily plan on utilizing subcontractors for execution of this RFP.

Steven Lerner: 10
Experience with NJ,

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 12
Acceptable

Davison Heriot: 5
Didn't provide detail on how they would work with the County to facilitate the recovery process.

Steven Lerner: 10
no local presence, approach to work is boiler-plate,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 5
Marginal - references did not appear to be disaster recovery

Davison Heriot: 8

Have general experience on similar projects. It looks like COG is primarily providing services on the referenced projects, but plans on relying on sub contractors for our proposal.

Steven Lerner: 10

experience is not very recent.

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 24.4

Weighted Score

Davison Heriot: 24.4

Weighted Score

Steven Lerner: 24.4

Weighted Score

CPH, LLC.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 5

Very little experience in FEMA financial recovery

Steven Lerner: 17

Qualifications show experience but not in areas of reimbursement,

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 8

Doesn't appear to have a thorough approach that addresses all aspects of the scope

Steven Lerner: 10

using subs for work, located locally,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15

Acceptable - Similar Project References appear limited.

Davison Heriot: 5

References do not reflect the RFP scope

Steven Lerner: 15

work done in Florida recently,

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23.7

Weighted Score

Davison Heriot: 23.7

Weighted Score

Steven Lerner: 23.7

Weighted Score

Disaster Program & Operations Inc.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Highly acceptable - very thorough and detailed

Davison Heriot: 12

Proposed team meets minimum qualifications

Steven Lerner: 15

experienced staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 8

Doesn't address all aspects of the scope

Steven Lerner: 20

Clear work plan ,no evidence of subs,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 14

References provided were satisfactory.

Steven Lerner: 17

hasn't done a disaster since CARES in 2020

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 18.9

Weighted Score

Davison Heriot: 18.9
Weighted Score

Steven Lerner: 18.9
Weighted Score

Ernst & Young, LLP

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15
Acceptable

Davison Heriot: 15
Did not provide satisfactory qualifications for all items in the scope

Steven Lerner: 16
staff does not have a resumes attached

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 18
Acceptable

Davison Heriot: 18
Thoroughly addressed PA cost reimbursement and EOC Doc Unit support, lacked approach in 3 other areas.

Steven Lerner: 15
Strong applicability to scope, no evidence of subs, staff has IG experience

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10
Acceptable - a city in Florida and two utilities

Davison Heriot: 18

Provided references that address PA cost recovery and policy review, but not all scope items.

Steven Lerner: 20

recent experience

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 18.1

Weighted Score

Davison Heriot: 18.1

Weighted Score

Steven Lerner: 18.1

Weighted Score

ICF Incorporated, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 18

Has needed qualifications and relevant experience

Steven Lerner: 17

experienced professionals

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 15

Approach seemed thorough, and would fit county processes.

Steven Lerner: 17

Approach to work is clear, no evidence of subs,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 20

Excellent references from City of Oviedo and city of Tallahassee.

Steven Lerner: 17

recent experience

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 21.8

Weighted Score

Davison Heriot: 21.8

Weighted Score

Steven Lerner: 21.8

Weighted Score

Indelible Emergency Management LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

Brief and general

Davison Heriot: 12

Proposed teams meets minimum qualifications

Steven Lerner: 20

Professional firm with experience

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

Brief and general

Davison Heriot: 18

Approach to work addressed all items in scope

Steven Lerner: 17

using subs, no local representation

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15

Acceptable

Davison Heriot: 8

Referenced projects do not include any sub-recipients, and only address one item of the scope.

Steven Lerner: 20

clear professional path for scope

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 19.7

Weighted Score

Davison Heriot: 19.7
Weighted Score

Steven Lerner: 19.7
Weighted Score

Innovative Emergency Management, Inc.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 5
Marginal - does not appear to be details of qualifications of team members

Davison Heriot: 14
Didn't provide qualifications of anyone that would be assigned to or otherwise supporting this contract. Provided general qualifications are satisfactory.

Steven Lerner: 20
very qualified staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15
Acceptable

Davison Heriot: 20
Focused on maximizing reimbursement, focus on the accounting side of recovery, understanding of fund based accounting. Lacking on other scope items.

Steven Lerner: 17
Proposal was not hyper local in nature

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Highly Acceptable

Davison Heriot: 20

Provided relevant examples of related projects. Positive feedback from Flagler County

Steven Lerner: 17

well established company

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 24.7

Weighted Score

Davison Heriot: 24.7

Weighted Score

Steven Lerner: 24.7

Weighted Score

Integrated Solutions Consulting

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15

Acceptable

Davison Heriot: 15

Have significant knowledge of the FEMA PA program and process. minimal cost recovery experience.

Steven Lerner: 10

Engineers on staff, not a lot of FEMA PA Experience shown compared to other submissions

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 12

Acceptable

Davison Heriot: 8

Appears they are bidding a contract that includes debris monitoring as their approach to work is primarily related to debris monitoring. Minimal mention of cost recovery. Several mentions of their software system, does this have an additional cost? No mention of EOC support.

Steven Lerner: 10

In business since 2005,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 8

does not appear to be similar to county government or scope

Davison Heriot: 5

Primarily related to debris monitoring

Steven Lerner: 15

Hurricane Ian experience, previous experience in florida,

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 25

Weighted Score

Davison Heriot: 25

Weighted Score

Steven Lerner: 25

Weighted Score

iParametrics, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 19

Acceptable

Davison Heriot: 10

Has a lot of experience, but doesn't address our needs.

Steven Lerner: 15

qualified staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 20

Acceptable

Davison Heriot: 12

Balanced and clear approach to scope item A. No mention of other items identified in the scope.

Steven Lerner: 17

Quality proposal,

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 8

does not appear to be similar

Davison Heriot: 8

Only one similar project listed for a city or county government.

Steven Lerner: 17

limited experience noted in IG issues and appeals

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 21.9

Weighted Score

Davison Heriot: 21.9

Weighted Score

Steven Lerner: 21.9

Weighted Score

Metric Consulting, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 21

Acceptable

Davison Heriot: 10

Proposed staff primarily have experience outside the State of Florida. Since the County is a sub applicant of the State and must follow the requirements and processes outlined by FDEM its imperative that Seminole County's chosen disaster recovery consultant have significant experience with in Florida.

Steven Lerner: 16

experienced staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 22

Acceptable

Davison Heriot: 12

Their approach to work outlines FEMA's process and not how they will assist the County in the process. Only partially address item A of the scope. Failed to address scope Item B, document reconciliation during an EOC activation.

Steven Lerner: 17

utilizes subs, Offices locally

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

One cost recovery in Florida

Davison Heriot: 8

Only 1 of 3 references are related to the components of the scope of services.

Steven Lerner: 15

Provided recent disaster responses

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 22.4

Weighted Score

Davison Heriot: 22.4

Weighted Score

Steven Lerner: 22.4

Weighted Score

Plexos Group, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

Brief and general

Davison Heriot: 13

Broad range of qualifications, FEMA PA doesn't appear to be the companies primary expertise.

Steven Lerner: 16

Experienced staff,

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

Acceptable

Davison Heriot: 13

approach to work seems very thorough, but also raises concerns about flexibility and integration in to the County's processes.

Steven Lerner: 17

no evidence of subs, clear scope and path of work with timeline

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 7

Did not appear to be cost recovery for local government

Davison Heriot: 5

NERIS is listed as a subcontractor and the only one listed on Similar Project Experience. Appears the primary contact and assigned personnel will be from a sub contractor.

Steven Lerner: 17

Provided previous disasters responded to

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23.5

Weighted Score

Davison Heriot: 23.5

Weighted Score

Steven Lerner: 23.5

Weighted Score

Tetra Tech, Inc.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23

Highly Acceptable

Davison Heriot: 22

Proposed team is well qualified and experienced in all areas identified in the scope.

Steven Lerner: 20

qualified and experienced staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 22

Highly Acceptable

Davison Heriot: 21

Approach to work is thorough and addresses all items of the scope. They also make note of a recent FDEM process and their participation and experience with it.

Steven Lerner: 20

Referenced F-ROC in proposal, national company, no evidence of subs

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 24

Highly Acceptable

Davison Heriot: 20

Provided many references for similar projects that address a majority of the scope.

Steven Lerner: 20

clear proposal and scope,

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23.2

Weighted Score

Davison Heriot: 23.2

Weighted Score

Steven Lerner: 23.2

Weighted Score

Thomas Howell Ferguson

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 13

Acceptable

Davison Heriot: 15

Proposed team is well qualified on the accounting side, lacking experience in other items of the scope.

Steven Lerner: 15

staff has more financial/project management experience and limited EM experience

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 13

Acceptable

Davison Heriot: 10

Approach to work references outdated FEMA policy. Approach only includes onsite staff, and additional reference to "fully onsite" staff. Approach also references their team analyzing the data and information from the Project Worksheets provided by the County. This is what they are being contracted to put together.

Steven Lerner: 13

Strong proposal

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 9

References (other than Seminole County) were not local governments

Davison Heriot: 10

Good examples of similar FEMA PA work from the accounting side, no experience listed for scope items B, C, D, E.

Steven Lerner: 17

previous experience in Florida, clear scope,

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23.3

Weighted Score

Davison Heriot: 23.3

Weighted Score

Steven Lerner: 23.3

Weighted Score

Wheeler Emergency Management Consulting, LLC.

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 8

General and brief

Davison Heriot: 5

Only listed the qualifications of one person that is listed as the sub-contractor. That single person is very qualified, but no information proposed on additional team members.

Steven Lerner: 10

staff qualification profiles not present

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10

general and brief

Davison Heriot: 5

I don't like that Wheeler identifies themselves as the prime contractor, but also specifies they will be sub contracting this to a third party.

Steven Lerner: 10

Limited approach to work info provided

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 15

Acceptable

Davison Heriot: 5

Contacted Washington County and they identified that the team working on their project is not a sub-contracted team. This negates the reference since their experience is directly contradicted in the qualifications and approach to work sections.

Steven Lerner: 10
previous experience in Florida

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 19.7
Weighted Score

Davison Heriot: 19.7
Weighted Score

Steven Lerner: 19.7
Weighted Score

Witt O'Brien's, LLC

Qualifications/Experience | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 10
Short and general

Davison Heriot: 19
Highly experienced proposed staff

Steven Lerner: 17
qualified staff

Approach to Work | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 13
Acceptable

Davison Heriot: 18
Heavy on the FEMA PA cost recovery, but also address the other scope items.

Steven Lerner: 17
National company

References Related to Scope of Services | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 5
Debris Monitoring and Risk Assessment

Davison Heriot: 15
Provided similar project references that addressed a majority of the items in our scope.

Steven Lerner: 17
Experience in Florida

Fee Structure | Points Based | 25 Points (25%)

Lorie Bailey-Brown: 23.9
Weighted Score

Davison Heriot: 23.9
Weighted Score

Steven Lerner: 23.9
Weighted Score