



## Resource Management - Purchasing & Contracts

Stephen Koontz, Purchasing and Contracts Manager  
1301 East Second St., Sanford, FL 32771  
(407) 665-7116

### BID TABULATION

#### PS-5972-24 Master Services Agreement for Bridge Inspection Services

Response Deadline: July 24, 2024 at 2:00 pm

Report Generated: Wednesday, March 27, 2024

Proposers	Location
Ayres Associates Inc	Titusville, FL
CONSOR Engineers, LLC	St. Cloud, FL
Engineering Operations, LLC	Orange City, FL

Posted By: Liduvina Torres, Procurement Analyst, July 24, 2024

Evaluation Meeting: August 7, 2024 at 9:00 AM

Presentations/Interviews Meeting: August 15, 2024 at 8:00 AM.

(Meetings are exempt from being public pursuant to F.S. 286.0113)

BOCC Meeting Date: September 24, 2024 - Request to approve ranking and authorize negotiations with the top ranked firm in accordance with F.S. 0287.055.

1. Ayres Associates Inc

(Updated and Posted by Liduvina Torres, Procurement Analyst, August 27, 2024)

ALL BIDS ACCEPTED BY SEMINOLE COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS AND ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE BIDDERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. BID DOCUMENTS FROM THE VENDORS LISTED HEREIN ARE THE ONLY BIDS RECEIVED TIMELY AS OF THE ABOVE OPENING DATE AND TIME. ALL OTHER BID DOCUMENTS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.



Seminole County  
Resource Management - Purchasing & Contracts

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**EVALUATION RANKING**

PS No. PS-5972-24/LTT

**Master Services Agreement for Bridge Inspection Services**

Response Deadline: July 24, 2024 at 2:00 pm

Report Generated: Wednesday, August 7, 2024

**AGGREGATE SCORES SUMMARY**

Vendor	Edward (Ted) Holmes	Stephen Miller	Sam Moussa	Total Score (Max Score 100)
Ayres Associates Inc	95	99	97	97
Engineering Operations	94	94	91	93
CONSOR Engineers, LLC	85	95	91	90.33

We approve the above stated ranking and agree to shortlist all (3) firms for presentations and interviews.

Sam Moussa

Edward (Ted) Holmes

Stephen Miller

EVALUATION RANKING

Request for Professional Services (PS) - Master Services Agreement for Bridge Inspection Services



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**PRESENTATIONS/INTERVIEWS FINAL RANKING**

PS No. PS-5972-24/LTT

**Master Services Agreement for Bridge Inspection Services**

Response Deadline: July 24, 2024 at 2:00 pm

Report Generated: Tuesday, August 27, 2024

**AGGREGATE SCORES SUMMARY**

Vendor	Edward (Ted) Holmes	Stephen Miller	Sam Moussa	Total Score (Max Score 100)
Ayres Associates Inc	95	93	98	<b>95.33</b>
CONSOR Engineers, LLC	86	92	95	<b>91</b>
Engineering Operations	96	87	90	<b>91</b>

We approve the above stated ranking for award to Ayres Associates Inc.

  
Sam Moussa

  
Edward (Ted) Holmes

Stephen Miller, P.E.  
Digitally signed by Stephen Miller,  
P.E.  
Date: 2024.08.27 11:40:12 -04'00'  
Stephen Miller



Seminole County  
Resource Management - Purchasing & Contracts  
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PRESENTATIONS AND INTERVIEWS SCORING INFORMATION

PS No. PS-5972-24/LTT

Master Services Agreement for Bridge Inspection Services

RESPONSE DEADLINE: July 24, 2024 at 12:00 am

Report Generated: Thursday, August 29, 2024

CONSENSUS SCORECARD SUMMARY

Vendor	Qualifications of Proposed Staff Points Based 40 Points (40%)	Project Approach and Understanding Points Based 35 Points (35%)	Similar Project Experience Points Based 25 Points (25%)	Total Score (Max Score 100)
Ayres Associates Inc	37.33	33.33	24.67	95.3
CONSOR Engineers, LLC	35.67	32.33	23	91
Engineering Operations	35.33	31.67	24	91

INDIVIDUAL PRESENTATIONS AND INTERVIEWS SCORES

Ayres Associates Inc

Qualifications of Proposed Staff | Points Based | 40 Points (40%)

Edward (Ted) Holmes: 38

I have worked with the staff and they are very responsive to all of my needs

Stephen Miller: 35

Very good team especially the key management positions

sam moussa: 39

Excellent qualifications

PRESENTATIONS/INTERVIEWS SCORING

PS No. PS-5972-24/LTT

Master Services Agreement for Bridge Inspection Services

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**Project Approach and Understanding | Points Based | 35 Points (35%)**

Edward (Ted) Holmes: 33

Ayres has Seminole Counties bridge inspection needs under control.

Stephen Miller: 33

Excellent understanding of the process from start to finish reporting.

sam moussa: 34

Excellent Understanding

**Similar Project Experience | Points Based | 25 Points (25%)**

Edward (Ted) Holmes: 24

Ayres has worked with Seminole County for years and has first hand knowledge of all of our bridges.

Stephen Miller: 25

Experience with Seminole County bridges and structures unmatched.

sam moussa: 25

Excellent experience

**CONSOR Engineers, LLC**

**Qualifications of Proposed Staff | Points Based | 40 Points (40%)**

Edward (Ted) Holmes: 35

Conсор has a very qualified crew of people working for them and appears to be very knowledgeable.

Stephen Miller: 34

Very good overall. Appears well qualified.

sam moussa: 38

Very good qualifications

**Project Approach and Understanding | Points Based | 35 Points (35%)**

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PRESENTATIONS/INTERVIEWS SCORING

Request for Professional Services (PS) - Master Services Agreement for Bridge Inspection Services

PRESENTATIONS/INTERVIEWS SCORING

PS No. PS-5972-24/LTT

Master Services Agreement for Bridge Inspection Services

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Edward (Ted) Holmes: 31

The approach to the project is well thought out with years of experience under their belt

Stephen Miller: 33

Well presented. Understands the process.

sam moussa: 33

Very good understanding

**Similar Project Experience | Points Based | 25 Points (25%)**

Edward (Ted) Holmes: 20

Conсор has inspected numerous bridges in the Central Florida and is well versed in what to expect.

Stephen Miller: 25

Experience in Florida is excellent

sam moussa: 24

Very good experience

**Engineering Operations**

**Qualifications of Proposed Staff | Points Based | 40 Points (40%)**

Edward (Ted) Holmes: 39

The staff proposed can do the job , and have do it all around the county.

Stephen Miller: 32

Staff presented appears well qualified although the overall team availability appears limited.

sam moussa: 35

Good qualifications

**Project Approach and Understanding | Points Based | 35 Points (35%)**

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PRESENTATIONS/INTERVIEWS SCORING

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Edward (Ted) Holmes: 33

The approach is very aggressive and can do feeling. I hope they are not fool around.

Stephen Miller: 30

Not much emphasis placed on the process from start to finish reporting.

sam moussa: 32

Good understanding

Similar Project Experience | Points Based | 25 Points (25%)

Edward (Ted) Holmes: 24

The team submitted are all from the Central Florida area. The crew has been a sub to Ayers during the last couple of year bridge inspection.

Stephen Miller: 25

Experience inspecting Florida bridges appears very good.

sam moussa: 23

Good experience