



Seminole County
Resource Management - Purchasing & Contracts
Stephen Koontz, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
IFB No. IFB-604974-25/LAS
Wastewater Collection I&I- Smoke Testing
RESPONSE DEADLINE: April 9, 2025 at 2:00 pm

SELECTED VENDOR TOTALS

| Vendor | Total |
|--|----------------|
| USSI LLC | \$352,500.48 |
| Flotech Environmental, LLC | \$498,501.25 |
| EnviroWaste Services Group, Inc. | \$838,800.42 |
| National Water Main Cleaning Company | \$1,633,000.77 |
| GCU, LLC DBA Gulf Coast Underground, LLC | \$3,503,755.00 |

Recommendation/Intent to Award: USSI, INC. Tabulated by: Louis Straffi, Sr. Procurement Analyst – BCC Date 5/13/2025 (Tentative)

x 
Chris Graybosch, Field Operations Manager

x 
Brad Rupert, Collections Supervisor

x 
Sandro Aganovic, Utility Planner

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PRICING PROPOSAL

Pricing proposed by contractor must be all inclusive and is not limited to all labor, equipment, materials, permits, and any administrative costs associated with providing the services as described in this IFB.

| Pricing Proposal | | | | | EnviroWaste Services Group, Inc. | | Flotech Environmental, LLC | | GCU, LLC DBA Gulf Coast Underground, LLC | | National Water Main Cleaning Company | | USSI LLC | |
|------------------|-----------|---|----------|----------|----------------------------------|--------------|----------------------------|--------------|--|----------------|--------------------------------------|--------------|------------|-------------|
| Selected | Line Item | Description | Quantity | Unit | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total |
| X | 1 | Mobilization & Demobilization (If Any) | 1 | Lump Sum | \$50.00 | \$50.00 | \$1,000.00 | \$1,000.00 | \$15,000.00 | \$15,000.00 | \$12,000.00 | \$12,000.00 | \$3,500.00 | \$3,500.00 |
| X | 2 | Maintenance of Traffic (MOT) | 1 | Lump Sum | \$500.00 | \$500.00 | \$1,000.00 | \$1,000.00 | \$30,000.00 | \$30,000.00 | \$5,000.00 | \$5,000.00 | \$500.00 | \$500.00 |
| X | 3 | Smoke Testing and Report Preparation | 1 | LF | \$0.42 | \$0.42 | \$1.25 | \$1.25 | \$5.00 | \$5.00 | \$0.77 | \$0.77 | \$0.48 | \$0.48 |
| X | 4 | Seal Manhole Chimneys 24" and smaller | 300 | EA | \$635.00 | \$190,500.00 | \$150.00 | \$45,000.00 | \$1,500.00 | \$450,000.00 | \$150.00 | \$45,000.00 | \$300.00 | \$90,000.00 |
| X | 5 | Seal Manhole Chimneys 25" and larger | 500 | EA | \$750.00 | \$375,000.00 | \$210.00 | \$105,000.00 | \$2,000.00 | \$1,000,000.00 | \$250.00 | \$125,000.00 | \$50.00 | \$25,000.00 |
| X | 6 | Insert HDPE 25 ½" and smaller dishes into Manholes | 300 | EA | \$85.00 | \$25,500.00 | \$150.00 | \$45,000.00 | \$150.00 | \$45,000.00 | \$95.00 | \$28,500.00 | \$85.00 | \$25,500.00 |
| X | 7 | Insert TPO 26" and larger OD oversized dish into Manholes | 500 | EA | \$110.00 | \$55,000.00 | \$175.00 | \$87,500.00 | \$500.00 | \$250,000.00 | \$175.00 | \$87,500.00 | \$100.00 | \$50,000.00 |
| X | 8 | Replace Cleanout Caps- 6" Cleanout cap | 50 | EA | \$50.00 | \$2,500.00 | \$30.00 | \$1,500.00 | \$75.00 | \$3,750.00 | \$950.00 | \$47,500.00 | \$25.00 | \$1,250.00 |
| X | 9 | Replace Cleanout Caps- 4" Cleanout cap | 200 | EA | \$40.00 | \$8,000.00 | \$20.00 | \$4,000.00 | \$50.00 | \$10,000.00 | \$950.00 | \$190,000.00 | \$15.00 | \$3,000.00 |

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|------------------|-----------|---|----------|------|----------------------------------|--------------|----------------------------|--------------|--|----------------|--------------------------------------|----------------|-----------|--------------|
| Selected | Line Item | Description | Quantity | Unit | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total | Unit Cost | Total |
| X | 10 | Install Cleanout Pipes- LDL Plug to Include Plug & Internal Ring Only. Hub/Collar are Separate. - 6" Cleanout/Valve riser pipe set | 50 | EA | \$65.00 | \$3,250.00 | \$50.00 | \$2,500.00 | \$300.00 | \$15,000.00 | \$1,200.00 | \$60,000.00 | \$135.00 | \$6,750.00 |
| X | 11 | Install Cleanout Pipes- LDL Plug to Include Plug & Internal Ring Only. Hub/Collar are Separate. - 4" Cleanout/Valve riser pipe set | 200 | EA | \$55.00 | \$11,000.00 | \$30.00 | \$6,000.00 | \$300.00 | \$60,000.00 | \$1,100.00 | \$220,000.00 | \$85.00 | \$17,000.00 |
| X | 12 | LS Basin Report/Manhole Inspections | 250000 | LF | \$0.42 | \$105,000.00 | \$0.30 | \$75,000.00 | \$1.50 | \$375,000.00 | \$1.25 | \$312,500.00 | \$0.35 | \$87,500.00 |
| X | 13 | Lift Station Area Infiltration, Investigation/Midnight Monitoring, & Nighttime Monitoring | 250000 | LF | \$0.25 | \$62,500.00 | \$0.50 | \$125,000.00 | \$5.00 | \$1,250,000.00 | \$2.00 | \$500,000.00 | \$0.17 | \$42,500.00 |
| Total | | | | | | \$838,800.42 | | \$498,501.25 | | \$3,503,755.00 | | \$1,633,000.77 | | \$352,500.48 |