



Seminole County
Resource Management - Purchasing & Contracts
 Stephen Koontz, Purchasing and Contracts Manager
 1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION

RFP-604701-24/MHH

IT CONTRACTED STAFFING SERVICES

RESPONSE DEADLINE: February 14, 2024, at 2:00 pm

Report Generated: Wednesday, May 8, 2024

Response 1	Response 2	Response 3	Response 4	Response 5	Response 6
Agile Global Solutions, Inc. 193 Blue Ravine Road, Suite 160 Folsom, CA 95630 Raja Krishnan raja@agileglobal.com Phone: (916) 353-1780	3Di, Inc. 3 Pointe Drive, Suite 307 Brea, CA 92821 Mihir Desai marketing@3disystems.com Phone: (714) 257-1100	*Akshar IT Solutions LLC San Antonio, TX 78257	American Unit, Inc 2901 N Dallas Pkwy, Suite 333 Plano, TX 75093 Robert Kashamalla procurement@americanunit.com Phone: (214) 275-9162	Aptuity Solutions Inc. 1451 W. Cypress Creek Rd, Suite 300 Fort Lauderdale, FL 33309 Jay Provenzano jayp@aptuity.com	*AQL Technologies Park Ridge, IL 60068
Response 7	Response 8	Response 9	Response 10	Response 11	Response 12
Ark Infotech LLC 6 Montgomery Village Ave, Suite 240 Gaithersburg, MD 20879 Raj Natarajan opps@arkinfotech.com Phone: (301) 200-7997	Athreya Inc. 2015 Lincoln Highway, Suite 140-B Edison, NJ 08817 Theertha Balaguru gov@athreyainc.com	Beacon Hill Staffing Group, LLC 20 Ashburton Place, Floor 5 Boston, MA 02108 David Denick ddenick@beaconhillstaffing.com Phone: (703) 639-7214	Beacon Systems, Inc. 9900 W. Sample Road, Suite 204 Coral Springs, FL 33065 Shankar Rachakonda opportunities@beacongov.com Phone: (703) 468-1602	Best Employment Solutions, LLC 4809 E Busch Blvd, Suite 206 Tampa, FL 33617 Shacoya Kimbrough skimbrough@thebestllc.com	BuzzClan, LLC 5757 Alpha Rd, Suite 340 Dallas, TX 75240 Manmeet Manace gov@buzzclan.com

*Non-responsive: Failed to comply with Section 3.12 "Licenses".

Response 13	Response 14	Response 15	Response 16	Response 17	Response 18
California Creative Solutions Inc 13475 Danielson Street, Suite 230 Poway, CA 92064 Raminder Singh gov@ccsglobaltech.com Phone: (858) 208-4131	Cambay Consulting, LLC 1838 Snake River Rd, Suite A Katy, TX 77449 Arpit Soni grfp@cambaycs.com Phone: (430) 240-9800	Cloud Bridge Solutions Inc 5 Mount Royal Ave, Suite 150 Marlborough, MA 01752 Jayasree Athota government@cloudbridgeusa.com Phone: (201) 743-9599	Clovity Inc 11501 Dublin Blvd, Suite 200 Dublin, CA 94568 Mridu Tiwari contact@clovity.com	Compu-Vision Consulting, Inc 2050 Route 27, Suite 202 North Brunswick, NJ 08902 Linda Lopes rfp@compuvis.com Phone: (732) 422-1500	Coolsoft LLC 3240 Office Pointe Place, Suite 200 Louisville, KY 40220 Anand Krishnamurthy contract@coolsofttech.com Phone: (502) 435-5276
Response 19	Response 20	Response 21	Response 22	Response 23	Response 24
Crescens Inc 1200 Route 22 East, Suite 2000-2176 Bridgewater, NJ 08807 Sophia Samuel supplier@crescensinc.com	Crystal Data, LLC 1 Eves Drive, Suite 145 Marlton, NJ 08053 Alokik Mehta alokik.mehta@crystaldatasystems.net	cTrace Solutions, Inc. 9182 Dupont Place Wellington, FL 33414 Shiva Bharadwaj shiva@ctracesolutions.com	Diskriter, Inc. 2840 Library Road, Suite 300 Pittsburgh, PA 15234 Laveena Yadav solutions@diskriter.com Phone: (800) 242-1622	eGrove Systems Corporation 2G Auer Court East Brunswick, NJ 08816 Muthukrishnan Govindaraj krish@egrovesys.com Phone: (732) 207-2655	Eight Eleven Group, LLC 6215 N College Ave Indianapolis, IN 46220 Philip Regalado bids@eightelevengroup.com Phone: (904) 727-0264
Response 25	Response 26	Response 27	Response 28	Response 29	Response 30
Elegant Enterprise-Wide Solutions, Inc. 25961 Hartwood Drive Chantilly, VA 20152 Vikas Arora bids@elegantsolutions.us Phone: (703) 909-1289	*Elicere, Inc. Falls Church, VA 22044	E-Logic, Inc. 1025 Connecticut Ave NW, Suite 1000 Washington, DC 20036 Luis Padilla lpadilla@e-logic.us	+Encode, Inc East Brunswick, New Jersey 08816	ERP Analysts, Inc. 425 Metro Place N, Suite 510 Dublin, OH 43209 Ra Davis ra.davis@erpa.com	*FedTec, LLC McLean, VA 22102

*Non-responsive: Failed to comply with Section 3.12 "Licenses".

+Non-responsive: Failed to comply with Section 3.16 "Rejection/Disqualification"

Response 31	Response 32	Response 33	Response 34	Response 35	Response 36
Global Solutions Group, Inc. 25900 Greenfield Road, Suite 220 Oak Park, MI 48237 Lisa Salvador info@globalsolgroup.com	Hanker Systems Inc 5401 West Kennedy Blvd, Suite 100 Tampa, FL 33609 Ranjith Konappagari ranjithk@hankersystems.com Phone: (813) 501-7673	Technostaff LLC dba HonorVet Technologies 271 US 46 W, Suite C202 Fairfield, NJ 07004 Asheesh Mahajan asheesh.mahajan@honorvettech.com Phone: (097) 332-9995	ICG LLC 20200 W Dixie Hwy, Suite 902 Miami, FL 33180 Marcos Ibarra mibarra@icgautomation.com Phone: (305) 433-6852	*Hire Power, Inc. dba Innovar Group Greenwood Village, CO 80011	Innovative Systems Group of Florida, Inc. 111 N Magnolia Ave, Suite 1000 Orlando, FL 32801 Patrick Callahan pcallahan@isgf.com Phone: (407) 455-5700
Response 37	Response 38	Response 39	Response 40	Response 41	Response 42
Instant Technology, LLC 55 W Wacker Dr, Suite 600D Chicago, IL 60601 Sina Daneshvaran sina@instanttechnology.com Phone: (630) 400-2204	Image Technology Resources Corporation dba IT Resources 4025 Tampa Rd, Suite 1202 Oldsmar, FL 34677 Steven Perry sperry@itresourcescorp.com	Ivoyant LLC 1155 Perimeter Center W Suite 600 Atlanta, GA 30338 Sonya Beredimas government@ivoyant.com	Kapital Data Corp 305 Floral Vale Blvd Yardley, PA 19067 Ashwini Bhaskar sled@kapitaldata.com	A.B. Closing Corporation dba Kavaliro 12612 Challenger Pkwy, Suite 400 Orlando, FL 32826 Timothy Davis tdavis@kavaliro.com	Kforce, Inc. 1001 E Palm Ave Tampa, FL 33605 Kristen Spellman kspellman@kforce.com Phone: (407) 667-4011
Response 43	Response 44	Response 45	Response 46	Response 47	Response 48
Krasan Consulting Services, Inc. 111 W. Jackson Blvd, Suite 1700 Chicago, IL 60604 Pavithra Karumuri prodev@krasanconsulting.com	+LanceSoft, Inc. Herndon, VA 20171	Lorhan Corporation Inc 400 South Ave, Suite #9 Middlesex, NJ 08846 Nirupa Gupta Kusumanchi government@lorhancorp.com Phone: (908) 745-9887	Lumen Solutions Group Inc. 10520 S Lago Vista Cir Parkland, FL 33076 Charanjiv Gadh cghadh@lumensolutions.com Phone: (703) 675-2817	*MAC FACE Marketplace Co. McDonough, GA 30253	Megan Soft Inc. 17177 N Laurel Park Dr Suite 337 Livonia, MI 48152 Srinivas Seetha rfe@megansoft.com

*Non-responsive: Failed to comply with Section 3.12 "Licenses".

+Non-responsive: Failed to comply with Section 3.16 "Rejection/Disqualification"

Response 49	Response 50	Response 51	Response 52	Response 53	Response 54
Moten Tate, Inc. 301 E. Pine Street, Suite 250 Orlando, FL 32801 Kenneth Moten kmoten@motentate.com Phone: (407) 843-3277	MoxieIT Solutions Inc 44025 Pipeline Plaza, Suite 110 Ashburn, VA 20147 shwaty@moxieit.com Phone: (703) 763-0777	MSys, Inc. 1025 Connecticut Ave, Suite 1000 Washington, DC 20036 Ankur Prashar ankur@msysinc.com	Numbers Only, Inc 1848 Norwood Plaza, Suite 112 Hurst, TX 76054 Madhavi Arbolu madhavi@numbersonly.com Phone: (817) 796-6521	^PackPlus Inc dba Josmar Medical Staffing North Miami Beach, FL 33162	Quadrant Resource LLC 4034 148th Ave NE Suite K1C1, Redmond, WA 98052 Ram Palluri govtcontracts@quardanttechnologies.com
Response 55	Response 56	Response 57	Response 58	Response 59	Response 60
RADgov, Inc. 6750 N Andrews Ave, Suite 200 Fort Lauderdale, FL 33309 Ellen Loprete eloprete@radgov.com	Resource Informatics Group, Inc 400 E Royal Ln, Suite 218 Irving, TX 75039 Krishna Garimella gov@rigusinc.com	RighIT Solutions LLC 22159 Linwood Manor PL Ashburn, VA 20148 Madhu Navale sledbids@righit.com	*Savio Pais Bolingbrook, IL 60490	SBase Technologies, Inc. 2511 Texas Drive Irving, TX 75062 Pradeep Thotapalle government@sbasetech.net	SGS Technologie LLC 6817 Southpoint Pkwy, Suite 2104 Jacksonville, FL 32216 Anand Venkatesan bids@sgstechnologies.net Phone: (904) 332-4534
Response 61	Response 62	Response 63	Response 64	Response 65	Response 66
Smart IT Pros, Inc. 2305 Ridge Rd, Suite 101D Rockwall, TX 75087 David Thomas dave.thomas@smartitpros.com	Smith Temporaries, Inc. 2600 Dallas Pkwy, Suite 130 Frisco, TX 75034 Jacob Van Der Schans jacobv@cornerstonestaffing.com Phone: (214) 701-0223	SoftHQ, Inc. 6494 Weathers PL, Suite 200 San Diego, CA 92121 Kranti Ponnamm rfp@softhqinc.com	Software Resources, Inc. 1325 S. International Pkwy, Suite 2201 Lake Mary, FL 32746 John Giaimo jgiaimo@softwareresources.com Phone: (407) 515-6020	Solomons International LLC 650 North Cannon Ave Lansdale, PA 19446 Paul Solomon jeevan.soupaty@solomonsint.com	Steck Systems, Inc. 13706 Research Blvd, Suite 109 Austin, TX 78750 Muralidhar Bandlapalli government@stecksystems.com

*Non-responsive: Failed to comply with Section 3.12 "Licenses".

^Non-responsive: Failed to comply with Section 4.7 "Proposal Content"

Response 67	Response 68	Response 69	Response 70	Response 71	Response 72
Steel Titan Solutions, LLC 5112 Dunham Creek PL Brandon, FL 33511 Steve Dixie steve.dixie@gis4.tech	Sunshine Enterprise USA LLC 500 Winderley PL, Suite 218 Maitland, FL 32751 Sam Faragalla samf@seu-usa.com	Swift Strategic Solutions Inc. 17744 Skypark CIR, Suite 295 Irvine, CA 92614 Mahesh Bantu mahesh.bantu@s3staff.com	*Synkriom Inc Piscataway, NJ 08854	SystemDomain, Inc. 4320 Winfield Rd, Suite 200 Warrenville, IL 60555 Shubhi Garg sgarg@systemdomaininc.com	TECKpert, LLC 14707 S Dixie Hwy, Suite 214 Palmetto Bay, FL 33176 Karen Jones kjones@teckpert.com Phone: (786) 393-5826
Response 73	Response 74	Response 75	Response 76	Response 77	Response 78
Tekgence Inc. 6655 Deseo, Suite 104 Irving, TX 75039 Raghukumar Kommaraju karthik@tekgence.com	The Evolvers Group, L.P. 1011 Surrey Ln, Bldg 200 Flower Mound, TX 75022 Rohan Kumar Sinha rfps@evolversgroup.com	*Think IT Project Management LLC Reeders, PA 18352	Trinity IT Services, LLC 6440 Southpoint Pkwy Suite 300 Jacksonville, FL 32216 Jarrod Germano jgermano@trinityitservices.org Phone: (214) 755-7403	*Triwave Solutions Inc Columbia, MD 21046	Tryfacta Inc. 4637 Chabot Dr, Suite 100 Pleasanton, CA 94588 Arman Dhar rpf@tryfacta.com Phone: (925) 640-3641
Response 79	Response 80	Response 81	Response 82	Response 83	Response 84
Tunabear Inc. 11711 Hillcrest Rd Dallas, TX 75230 Jeri Hale rpf@tunabear.com Phone: (888) 882-7988	*United Business Solutions Inc. Monmouth Junction, NJ 08852	Vaco FL LLC 485 N Keller Rd, Suite 451 Maitland, FL 32827 Denise Bennett Walls orlandoadmin@vaco.com Phone: (321) 445-2100	V Group Consulting Services Inc. 379 Princeton-Hightstown Rd Bldg 3, Suite 2A East Windsor, NJ 08520 Vijay Kumar Palandurkar flbids@vgroupinc.com	Vish Consulting Services, Inc 9655 Granite Ridge Dr Suite 200 San Diego, CA 92123 Dhruv Bindra bid@vishusa.com Phone: (916) 800-3762	Visium Resources, Inc. 541 S. Orlando Ave, Suite 201 Maitland, FL 32751 Bob Johns bjohns@myvisium.com Phone: (321) 397-1016

*Non-responsive: Failed to comply with Section 3.12 "Licenses".

Response 85	Response 86	Response 87	Response 88	Response 89
VIVA USA Inc 3601 Algonquin Rd, Suite 425 Rolling Meadows, IL 60008 Ashvin Ilangovan govtbids@viva-it.com Phone: (847) 368-0860	V-Soft Consulting Group Inc. 2550 Eastpoint Pkwy, Suite 300 Louisville, KY 40223 Faisal Al Quadir rfp@vsoftconsulting.com	vTech Solution Inc. 1100 H St NW, Suite 750 Washington, DC 20005 Haresh Vataliya rfp.vtech@vtechsolution.com Phone: (202) 644-9774	*Xcelligen Inc. Herndon, VA 20171	Zion Cloud Solutions LLC 2640 Patriot Blvd, Suite 130 Glenview, IL 60026 Roshan Sultania roshan.sultania@zionclouds.com

***Non-responsive: Failed to comply with Section 3.12 "Licenses".**




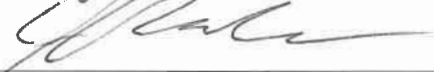
Tabulated by Michael Hall, Senior Procurement Analyst on February 14, 2024, at 2:00 pm.

Recommendation/Intent to Award to Kforce Inc., MoxieIT Solutions Inc., Kavaliro, Visium Resources, Inc., Cambay Consulting LLC, Crystal Data LLC, California Creative Solutions Inc., Eight Eleven Group, Lumen Solutions Group Inc., Moten Tate, Inc., 3Di, Inc., Compu-Vision Consulting Inc., Innovative Systems Group of Florida, and SGS Technologie

Tentative BCC Date: 06/25/2024

Evaluation Committee Meeting: Tuesday, May 7, 2024.

(This Meeting is exempt from being a public meeting pursuant to F.S. 286.0113).

Committee Member	Title	Signature
Jeffery Leveroni	DEP Chief Information Officer	
Clint Patterson	Information Technology Service Manager	
Joel Templo	Program Manager II – Information Technology	
Ed Beracoechea	Program Manager II – Information Technology	



Seminole County
Resource Management - Purchasing & Contracts
Stephen Koontz, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
RFP-604701-24/MHH
IT Contracted Staffing Services
RESPONSE DEADLINE: February 14, 2024 at 2:00 pm
Report Generated: Tuesday, May 7, 2024

PHASE 1

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Vendor Qualifications and Past Performance	Points Based	30 (30% of Total)

Description:

- Credentials of vendor and personnel responsible for the County's account.
- Past experience and performance with public sector temporary staff placement.

Criteria	Scoring Method	Weight (Points)
Project Understanding	Points Based	25 (25% of Total)

Description:

- Project understanding, methodology, philosophy.

Criteria	Scoring Method	Weight (Points)
Project Approach	Points Based	25 (25% of Total)

Description:

- Customer relations, management approach.
- Ability to recruit staffing per County's requirements listed in the RFP.

Criteria	Scoring Method	Weight (Points)
Cost Proposal	Points Based	20 (20% of Total)

Description:

- Reasonableness of costs/fee proposal.

AGGREGATE SCORES SUMMARY

Vendor	Ed Beracoechea	Jeff Leveroni	Clint Patterson	Joel Templo	Total Score (Max Score 100)
Kforce Inc.	91.3	93.3	94.3	91.3	92.51
MoxieIT Solutions Inc	89	90	94	96	92.22
Kavaliro	88.5	88.5	92.5	89.5	89.71
Visium Resources, Inc.	86.1	91.1	89.1	91.1	89.37
Cambay Consulting LLC	85.6	92.6	92.6	84.6	88.86
California Creative Solutions Inc.	90.2	84.2	90.2	90.2	88.67
Crystal Data LLC	84.2	90.2	93.2	87.2	88.67
Eight Eleven Group	87.2	83.2	90.2	93.2	88.42
Lumen Solutions Group Inc.	86	86	89	91	88.03
Moten Tate, Inc.	87.1	80.1	93.1	91.1	87.88
3Di, Inc.	84.9	85.9	89.9	90.9	87.86
Compu-Vision Consulting Inc.	86	87	90	85	87.03
Innovative Systems Group of Florida	81.2	83.2	91.2	91.2	86.66
SGS Technologie	80.4	82.4	89.4	91.4	85.86
Zion Cloud Solutions	90	71	92	87	84.97
SoftHQ, Inc.	83.8	72.8	89.8	88.8	83.78
vTech Solution Inc.	88	79	91	77	83.75
tekgence	81.6	68.6	91.6	88.6	82.62

EVALUATION TABULATION
RFP No. RFP-604701-24/MHH
IT Contracted Staffing Services

Vendor	Ed Beracochea	Jeff Leveroni	Clint Patterson	Joel Templo	Total Score (Max Score 100)
Crescens Inc.	79.6	88.6	87.6	73.6	82.39
Vish Consulting Services, Inc	88.6	53.6	91.6	85.6	79.82
Software Resources, Inc.	86.6	66.6	93.6	69.6	79.13
Cloud Bridge Solutions Inc	95.4	54.4	94.4	70.4	78.65
Clovy Inc	87.1	52.1	92.1	78.1	77.31
V-Soft Consulting Group, Inc.	90.7	55.7	92.7	63.7	75.74
Krasan Consulting Services, Inc.	83.6	69.6	88.6	59.6	75.32
Swift Strategic Solutions Inc	89.4	59.4	97.4	52.4	74.64
BuzzClan LLC	79.7	52.7	89.7	71.7	73.45
Ark Infotech LLC	79	84	91	33	71.76
RADgov, Inc.	82.8	48.8	90.8	62.8	71.33
COOLSOFT LLC	80	49	89	67	71.27
Ivoyant LLC	84	54	90	57	71.26
American Unit Inc	82.1	40.1	93.1	68.1	70.86
MSys Inc	80.8	62.8	86.8	51.8	70.55
IT Resources	82.4	53.3	88.4	57.3	70.35
Sunshine Enterprise USA LLC	88.3	60.3	98.3	34.3	70.33
RighIT Solution LLC	76.5	67.5	88.5	45.5	69.54

EVALUATION TABULATION
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Vendor	Ed Beracoechea	Jeff Leveroni	Clint Patterson	Joel Templo	Total Score (Max Score 100)
TECKpert	83.2	59.2	89.2	46.2	69.43
VIVA USA Inc	85.6	52.6	89.6	49.6	69.37
Kapital Data Corp	78.1	62.1	85.1	46.1	67.81
Lorhan Corporation Inc	86.7	37.7	91.7	53.7	67.4
Tryfacta, Inc.	84.4	44.4	89.4	50.4	67.13
HonorVet Technologies	88.2	57.2	92.2	29.2	66.72
Steck Systems, Inc.	77.9	57.9	87.9	39.9	65.93
Athreya, Inc.	84.6	49.6	88.6	40.6	65.82
SystemDomain, Inc.	78.9	64.9	86.9	31.9	65.6
eGrove Systems Corporation	87.1	53.1	90.1	31.1	65.39
Global Solutions Group, Inc.	82.9	67.9	85.9	24.9	65.39
Elegant Enterprise-Wide Solutions, Inc.	82.8	67.8	86.8	23.8	65.28
ERPA	89.7	47.7	91.7	30.7	64.97
E-Logic, Inc.	84.2	51.2	89.2	35.2	64.93
V Group Inc	84.1	63.1	88.1	24.1	64.85
Beacon Systems, Inc.	78.4	40.4	85.4	53.4	64.35
Megan Soft Inc	89	23	92	53	64.24
Trinity IT Services	80.3	61.3	88.3	26.3	64.08
The Evolvers Group, L.P.	78.9	19.9	87.9	65.9	63.19
Diskriter, Inc.	86.6	43.6	92.6	28.6	62.84

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Vendor	Ed Beracochea	Jeff Leveroni	Clint Patterson	Joel Templo	Total Score (Max Score 100)
Vaco (Vaco FL LLC)	78	58	86	24	61.46
Numbers Only, Inc	85.9	20.9	89.9	48.9	61.38
Quadrant Resource LLC	83.4	40.4	92.4	29.4	61.38
Solomons International	78.8	59.8	89.8	16.8	61.29
BEST Employment SoluTions, LLC	87	23	99	35	61
Instant Technology, LLC dba Instant Alliance	84.2	43.2	87.2	26.2	60.17
SBase Technologies, Inc.	83.8	34.8	92.8	24.8	59.04
Resource Informatics Group, Inc	79.4	39.4	90.4	23.4	58.19
Steel Titan Solutions, LLC	80.8	26.8	94.8	22.8	56.28
cTrace Solutions, Inc	84.5	19.5	92.5	28.5	56.21
Agile Global Solutions, Inc.	74.7	10.7	85.7	52.7	55.94
Tunabear Inc.	79.4	34.4	86.4	23.4	55.91
Smith Temporaries, Inc d/b/a CornerStone Staffing	81.1	30.1	90.1	22.1	55.87
SMART IT PROS INC	77	25	87	34	55.77
Aptuity Solutions	85.6	16.6	89.6	28.6	55.13
Beacon Hill Staffing Group, LLC	83.7	17.7	87.7	29.7	54.65
Hanker Systems Inc.	81	16	86	10	48.27

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Vendor	Ed Beracoechea	Jeff Leveroni	Clint Patterson	Joel Templo	Total Score (Max Score 100)
ICG LLC	80	15	86	12	48.22

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Vendor Qualifications and Past Performance Points Based 30 Points (30%)	Project Understanding Points Based 25 Points (25%)	Project Approach Points Based 25 Points (25%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
Kforce Inc.	27.3	24.8	24.3	16.3	92.51
MoxieIT Solutions Inc	27.8	24.5	24	16	92.22
Kavaliro	28.3	24.3	22.8	14.5	89.71
Visium Resources, Inc.	28.8	25	24.5	11.1	89.37
Cambay Consulting LLC	26.8	23	24.5	14.6	88.86
California Creative Solutions Inc.	28	24	24.5	12.2	88.67
Crystal Data LLC	27	24	23.5	14.2	88.67
Eight Eleven Group	27.3	24	24	13.2	88.42
Lumen Solutions Group Inc.	28	24.8	24.3	11	88.03
Moten Tate, Inc.	26.3	23.8	22.8	15.1	87.88
3Di, Inc.	28	24.5	24.5	10.9	87.86
Compu-Vision Consulting Inc.	27	24.5	24.5	11	87.03
Innovative Systems Group of Florida	27	23.8	22.8	13.2	86.66
SGS Technologie	26.8	24	23.8	11.4	85.86

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Vendor	Vendor Qualifications and Past Performance Points Based 30 Points (30%)	Project Understanding Points Based 25 Points (25%)	Project Approach Points Based 25 Points (25%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
Zion Cloud Solutions	26.3	23	22.8	13	84.97
SoftHQ, Inc.	26.5	23.5	23	10.8	83.78
vTech Solution Inc.	26.8	22.5	22.5	12	83.75
Tekgence	23.5	22.5	23	13.6	82.62
Crescens Inc.	25.3	23	23.5	10.6	82.39
Vish Consulting Services, Inc	23.5	21	20.8	14.6	79.82
Software Resources, Inc.	24.5	20.3	19.8	14.6	79.13
Cloud Bridge Solutions Inc	22.3	20	20	16.4	78.65
Clovy Inc	24.3	20.3	19.8	13.1	77.31
V-Soft Consulting Group, Inc.	23.3	19.5	19.3	13.7	75.74
Krasan Consulting Services, Inc.	24.3	21	20.5	9.6	75.32
Swift Strategic Solutions Inc	20	16.5	18.8	19.4	74.64
BuzzClan LLC	22	19.8	20	11.7	73.45
Ark Infotech LLC	21	19.8	18	13	71.76
RADgov, Inc.	20.8	19	18.8	12.8	71.33
COOLSOFT LLC	20.3	19.8	19.3	12	71.27
Ivoyant LLC	21.3	19.3	18.8	12	71.26

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Vendor	Vendor Qualifications and Past Performance Points Based 30 Points (30%)	Project Understanding Points Based 25 Points (25%)	Project Approach Points Based 25 Points (25%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
American Unit Inc	22.8	18	17	13.1	70.86
MSys Inc	22.8	19.3	19.8	8.8	70.55
IT Resources	22.3	18.8	17	12.4	70.35
Sunshine Enterprise USA LLC	18	16.8	16.3	19.3	70.33
RighIT Solution LLC	21	19.3	18.8	10.5	69.54
TECKpert	21.3	17.5	19.5	11.2	69.43
VIVA USA Inc	22	18.5	18.3	10.6	69.37
Kapital Data Corp	22.5	20.5	18.8	6.1	67.81
Lorhan Corporation Inc	18	18	17.8	13.7	67.4
Tryfacta, Inc.	22.5	17	17.3	10.4	67.13
HonorVet Technologies	18.5	17.5	16.5	14.2	66.72
Steck Systems, Inc.	22	17.3	16.8	9.9	65.93
Athreya, Inc.	18.5	17.8	19	10.6	65.82
SystemDomain, Inc.	19.3	18	19.5	8.9	65.6
eGrove Systems Corporation	17.3	16.3	15.8	16.1	65.39
Global Solutions Group, Inc.	19.3	18.3	18	9.9	65.39
Elegant Enterprise-Wide Solutions, Inc.	19.8	18.5	18.3	8.8	65.28
ERPA	17.3	16.3	15.8	15.7	64.97

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RFP No. RFP-604701-24/MHH
IT Contracted Staffing Services

Vendor	Vendor Qualifications and Past Performance Points Based 30 Points (30%)	Project Understanding Points Based 25 Points (25%)	Project Approach Points Based 25 Points (25%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
E-Logic, Inc.	19.3	16.5	16	13.2	64.93
V Group Inc	20	18	17.8	9.1	64.85
Beacon Systems, Inc.	19.8	18	18.3	8.4	64.35
Megan Soft Inc	16.8	17	16.5	14	64.24
Trinity IT Services	18	17.8	17	11.3	64.08
The Evolvers Group, L.P.	19.3	16.8	16.3	10.9	63.19
Diskriter, Inc.	17.5	16	15.8	13.6	62.84
Vaco (Vaco FL LLC)	18	17.5	17	9	61.46
Numbers Only, Inc	18	16.3	15.3	11.9	61.38
Quadrant Resource LLC	16.8	15.3	15	14.4	61.38
Solomons International	17.8	16.3	15.5	11.8	61.29
BEST Employment SoluTions, LLC	14.8	13	13.3	20	61
Instant Technology, LLC dba Instant Alliance	17.8	15.8	15.5	11.2	60.17
SBase Technologies, Inc.	15	14.8	14.5	14.8	59.04
Resource Informatics Group, Inc	16.3	15	13.5	13.4	58.19
Steel Titan Solutions, LLC	14.5	12.3	11.8	17.8	56.28
cTrace Solutions, Inc	15	14	13.8	13.5	56.21
Agile Global Solutions, Inc.	17	15.5	15.8	7.7	55.94

Vendor	Vendor Qualifications and Past Performance Points Based 30 Points (30%)	Project Understanding Points Based 25 Points (25%)	Project Approach Points Based 25 Points (25%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
Tunabear Inc.	17	15	15.5	8.4	55.91
Smith Temporaries, Inc d/b/a CornerStone Staffing	16	13.5	14.3	12.1	55.87
SMART IT PROS INC	18.3	14.5	14	9	55.77
Aptuity Solutions	15.3	13	13.3	13.6	55.13
Beacon Hill Staffing Group, LLC	17	14	14	9.7	54.65
Hanker Systems Inc.	13.8	12.5	12	10	48.27
ICG LLC	13.8	13	12.5	9	48.22

INDIVIDUAL PROPOSAL SCORES

Agile Global Solutions, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

Agile Global Solutions has solid relevant experience providing IT resources to government and private sector clients.

Jeff Leveroni: 1

Barely a proposal -- insufficient information.

Clint Patterson: 28

Vendor listed public sector references.

Joel Templo: 15

average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Proposal demonstrates implied understanding of project needs, but explicit statement of understanding would improve score.

Jeff Leveroni: 1

Effectively repeated what we stated in our RFP.

Clint Patterson: 25

Vendor seems to understand our need and how to fulfill it.

Joel Templo: 15

not impressed with tech spec

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Established CA base and experience supplying varied IT roles indicates sound approach, but more specifics on staff management would increase confidence.

Jeff Leveroni: 1

Effectively repeated what we stated in our RFP.

Clint Patterson: 25

Good approach to providing staffing resources.

Joel Templo: 15

not impressed with tech spec

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 7.7

Average Hourly Bill Rate: \$133.79

Jeff Leveroni: 7.7

Average Hourly Bill Rate: \$133.79

Clint Patterson: 7.7

Average Hourly Bill Rate: \$133.79

Joel Templo: 7.7

Average Hourly Bill Rate: \$133.79

3Di, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

3Di has extensive directly relevant experience providing IT staffing and solutions to large government clients like the City of Los Angeles and El Paso County, demonstrating strong qualifications.

Jeff Leveroni: 25

CA-based; multiple public sector clients across USA; MS Gold partner + multiple certifications;

Clint Patterson: 29

Have a history of public sector experience. Seem to have qualified company resources.

Joel Templo: 30

extensive history of work and awards

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

3Di's relevant past projects and ability to provide all requested IT roles shows solid implied understanding of the County's needs.

Jeff Leveroni: 25

thorough proposal, especially for app development

Clint Patterson: 25

Vendor seems to understand our need and has listed path to fulfilling it.

Joel Templo: 25

great

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Established base in Brea, CA and experience providing IT resources to government clients in both staff augmentation and project-based capacities indicates a proven approach.

Jeff Leveroni: 25

thorough proposal, especially for app development

Clint Patterson: 25

Seems to have the ability to recruit staff as needed.

Joel Templo: 25

very thorough

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.9

Average Hourly Bill Rate: \$94.78

Jeff Leveroni: 10.9

Average Hourly Bill Rate: \$94.78

Clint Patterson: 10.9

Average Hourly Bill Rate: \$94.78

Joel Templo: 10.9

Average Hourly Bill Rate: \$94.78

American Unit Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

American Unit has solid experience providing IT staffing services to various clients, demonstrating relevant qualifications for this project.

Jeff Leveroni: 10

Largely staffing based; has worked with Broward County

Clint Patterson: 30

Good list of vendor qualifications and list of public sector staffing references.

Joel Templo: 25

Extensive client list

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

American Unit's past experience providing similar IT staffing services implies a good grasp of the County's needs.

Jeff Leveroni: 10

Lots of verbiage but not stating examples in a way that convinces me.

Clint Patterson: 25

Vendor seems to understand what we are asking for and how to fill the need.

Joel Templo: 15

average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

American Unit's established staffing operations and history of providing resources across a range of IT roles indicates a reasonable approach, but more specifics on their recruitment and management processes would strengthen confidence.

Jeff Leveroni: 7

Largely staffing based

Clint Patterson: 25

Proven track record of fulfilling staffing services similar to our needs.

Joel Templo: 15

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.1

Average Hourly Bill Rate: \$78.55

Jeff Leveroni: 13.1

Average Hourly Bill Rate: \$78.55

Clint Patterson: 13.1

Average Hourly Bill Rate: \$78.55

Joel Templo: 13.1

Average Hourly Bill Rate: \$78.55

Aptuity Solutions

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Aptuity Solutions has strong relevant experience providing IT staffing services to government clients like Broward Sheriff's Office and Miami-Dade County, as well as private sector clients, demonstrating solid qualifications.

Jeff Leveroni: 1

Insufficient proposal response

Clint Patterson: 28

Seem to have good qualifications. Public sector examples were shown, but would like to have seen more.

Joel Templo: 5

No IT development experience

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

While not explicitly restating project understanding, Aptuity's directly relevant experience with IT staffing contracts for Florida government clients implies a good grasp of the County's needs.

Jeff Leveroni: 1

Insufficient proposal response

Clint Patterson: 23

Seemed to understand our needs. Did not see interviews by recruiters of candidates in process listed.

Joel Templo: 5

vague

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Aptuity's Florida-based office and proven track record of providing IT staffing services to major government clients in the state indicates a sound approach, but more specifics on their processes would further strengthen confidence.

Jeff Leveroni: 1

Insufficient proposal response

Clint Patterson: 25

Vendor seems qualified to recruit candidates to fill our needs.

Joel Templo: 5

No IT development experience

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.6

Average Hourly Bill Rate: \$75.53

Jeff Leveroni: 13.6

Average Hourly Bill Rate: \$75.53

Clint Patterson: 13.6

Average Hourly Bill Rate: \$75.53

Joel Templo: 13.6

Average Hourly Bill Rate: \$75.53

Ark Infotech LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

Ark Infotech has extensive experience providing IT staffing and project services to Maryland government agencies, demonstrating solid qualifications relevant to this project.

Jeff Leveroni: 26

AWS certified; Federal clients; Cloud and DevOps

Clint Patterson: 28

Seem to be qualified at filling staffing resources.

Joel Templo: 5

No major IT history

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 21

While not explicitly restated, Ark's past work on similar government IT projects, including application development, cloud migration, and security, implies a good understanding of the County's needs.

Jeff Leveroni: 23

Good Proposal - concise.

Clint Patterson: 25

Vendor seems to have an understanding of our needs.

Joel Templo: 10

No major IT applications

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 20

Ark's Maryland headquarters and history of successfully delivering IT resources and projects for state agencies indicates a reasonable approach, but more specifics on their processes for this project would improve confidence.

Jeff Leveroni: 22

Clear understanding conveyed.

Clint Patterson: 25

Vendor has a process in place to deliver staff.

Joel Templo: 5

n/a

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13

Average Hourly Bill Rate: \$79.13

Jeff Leveroni: 13

Average Hourly Bill Rate: \$79.13

Clint Patterson: 13

Average Hourly Bill Rate: \$79.13

Joel Templo: 13

Average Hourly Bill Rate: \$79.13

Athreya, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Athreya has strong relevant experience providing IT staffing services to government clients like the City of Los Angeles and the State of Maryland, demonstrating solid qualifications for this project.

Jeff Leveroni: 15

Response lacks substantial detail but basics exist

Clint Patterson: 28

Good vendor credentials but didn't see public sector references.

Joel Templo: 5

Not detailed enough

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Athreya's proposal demonstrates a clear understanding of the project scope and the County's IT staffing needs across various technical areas.

Jeff Leveroni: 12

Response is mid, at best. High point are there but with insufficient detail.

Clint Patterson: 25

Good understanding of what we were requesting and response.

Joel Templo: 10

No programming examples.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Athreya outlines a comprehensive approach covering needs assessment, resource allocation, staff onboarding, knowledge transfer, and ongoing support, instilling confidence in their ability to successfully meet the County's requirements.

Jeff Leveroni: 12

Response is mid, at best. High point are there but with insufficient detail. Largely a marketing brochure.

Clint Patterson: 25

Vendor seems to have a good process in place for recruitment and delivering on our needs.

Joel Templo: 15

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.6

Average Hourly Bill Rate: \$97.41

Jeff Leveroni: 10.6

Average Hourly Bill Rate: \$97.41

Clint Patterson: 10.6

Average Hourly Bill Rate: \$97.41

Joel Templo: 10.6

Average Hourly Bill Rate: \$97.41

Beacon Hill Staffing Group, LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Beacon Hill demonstrates strong qualifications, with extensive experience providing IT staffing services to government clients and a proven track record of successfully meeting client needs.

Jeff Leveroni: 3

New with little track record since client services team established in 2023. References are not disclosed and considered confidential.

Clint Patterson: 28

Not many company resources listed and difficult to see public references.

Joel Templo: 10

No detailed examples

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

While not explicitly restating project understanding, Beacon Hill's highly relevant past experience and ability to provide resources across requested IT roles implies a solid grasp of the County's requirements.

Jeff Leveroni: 3

Minimum details provided.

Clint Patterson: 25

Vendor had a good understanding of project and approach.

Joel Templo: 5

Lacks clear direction

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Beacon Hill Staffing Group presents a compelling proposal, highlighting their substantial experience providing IT staffing services to government and private sector clients. They demonstrate a understanding of Seminole County's needs and propose a comprehensive, client-centric approach to delivering the required IT resources.

Jeff Leveroni: 2

Minimum details provided.

Clint Patterson: 25

Vendor seems capable of delivering staffing services based on our needs.

Joel Templo: 5

Lacks details

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9.7

Average Hourly Bill Rate: \$106.68

Jeff Leveroni: 9.7

Average Hourly Bill Rate: \$106.68

Clint Patterson: 9.7

Average Hourly Bill Rate: \$106.68

Joel Templo: 9.7

Average Hourly Bill Rate: \$106.68

Beacon Systems, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

BeaconGov has relevant experience providing IT staffing to government clients in Florida and other states, showing they are qualified for this project.

Jeff Leveroni: 12

Did not say much to demonstrate thier quals, nor Seminole County specifically. Very marketing material-based. Wish they would have provided details specific to us.

Clint Patterson: 27

Did not see detailed listing of vendor personnel. Past experience in public sector.

Joel Templo: 15

we don't support flex schedules

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

BeaconGov's proposal shows a good grasp of the County's IT staffing needs, though they could have restated the project scope more explicitly.

Jeff Leveroni: 10

Did not say much to demonstrate thier quals, nor Seminole County specifically. Very marketing material-based. Wish they would have provided details specific to us.

Clint Patterson: 25

Vendor seems to understand project and can deliver staffing as needed.

Joel Templo: 15

nothing special noted

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

BeaconGov outlines a solid, step-by-step approach to understanding requirements, sourcing candidates, screening, onboarding and retention. A few more specifics on adapting their process to the County would further strengthen confidence.

Jeff Leveroni: 10

Did not say much to demonstrate thier quals, nor Seminole County specifically. Very marketing material-based. Wish they would have provided details specific to us.

Clint Patterson: 25

Approach to delivering staffing seemed reasonable.

Joel Templo: 15

nothing special noted

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 8.4

Average Hourly Bill Rate: \$123.26

Jeff Leveroni: 8.4

Average Hourly Bill Rate: \$123.26

Clint Patterson: 8.4

Average Hourly Bill Rate: \$123.26

Joel Templo: 8.4

Average Hourly Bill Rate: \$123.26

BEST Employment SoluTions, LLC

Vendor Qualifications and Past Perfomance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

BEST Employment Solutions has some relevant experience providing IT staffing services to local government clients in Florida, showing they have the basic qualifications for this project.

Jeff Leveroni: 1

Barely a proposal. No significant info related to their experience.

Clint Patterson: 29

Shared credentials for multiple staff and had references for similar work. Would have liked to see more government references.

Joel Templo: 5

none

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 21

BEST's proposal demonstrates a general understanding of Seminole County's IT staffing needs, but they could have provided more specifics on how they will fulfill the various required IT roles.

Jeff Leveroni: 1

Very little content to consider.

Clint Patterson: 25

Vendor seems to understand project and can provide staffing services.

Joel Templo: 5

none

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

BEST outlines a reasonable approach with a dedicated account team, sourcing strategies, recruiting process, and onboarding. More details on adapting their approach to the County's specific needs would improve the score.

Jeff Leveroni: 1

Very little content to consider.

Clint Patterson: 25

Vendor has a reasonable approach to finding and providing staffing services.

Joel Templo: 5

none

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 20

Average Hourly Bill Rate: \$51.47

Jeff Leveroni: 20

Average Hourly Bill Rate: \$51.47

Clint Patterson: 20

Average Hourly Bill Rate: \$51.47

Joel Templo: 20

Average Hourly Bill Rate: \$51.47

BuzzClan LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

The references show BEST Employment Solutions has good experience providing IT staffing services to both public and private sector clients, strengthening their qualifications for this project.

Jeff Leveroni: 15

Largely staffing based proposal; does have a branch office local; mid level proposal with respect to quals and past performance.

Clint Patterson: 28

Has experience in public sector. Would have liked more information on staff administering our account.

Joel Templo: 20

vague

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 21

BEST's proposal still demonstrates a general understanding of Seminole County's IT staffing needs, but they could have provided more specifics on how they will fulfill the various required IT roles.

Jeff Leveroni: 13

Understands working with local government, but not much detail with respect to projects (vs. Staffing)

Clint Patterson: 25

Had a good understanding of project needs and seemed capable of filling them.

Joel Templo: 20

no skill sets listed

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

BEST continues to outline a reasonable approach with a dedicated account team, sourcing strategies, recruiting process, and onboarding. More details on adapting their approach to the County's specific needs would improve the score.

Jeff Leveroni: 13

Mid-level proposal.

Clint Patterson: 25

Had an adequate approach to finding staff for augmentation.

Joel Templo: 20

vague

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.7

Average Hourly Bill Rate: \$88.00

Jeff Leveroni: 11.7

Average Hourly Bill Rate: \$88.00

Clint Patterson: 11.7

Average Hourly Bill Rate: \$88.00

Joel Templo: 11.7

Average Hourly Bill Rate: \$88.00

California Creative Solutions Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 29

CCS Global Tech has extensive, highly relevant experience providing IT staffing services to government agencies in multiple states, demonstrating strong qualifications for this project.

Jeff Leveroni: 26

Great credentials with local government support, but not local company. However, has small branch office in FL.

Clint Patterson: 29

Seems to have relevant qualifications and track record.

Joel Templo: 28

Has lots of Gov. experience.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

CCS's proposal shows a clear understanding of Seminole County's IT staffing needs and requirements across all the specified job categories.

Jeff Leveroni: 23

Good understanding displayed. Lots of marketing material but has good focus.

Clint Patterson: 24

Seem to have a good understanding of project and way to achieve results.

Joel Templo: 25

Good

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 25

CCS outlines a thorough, well-structured approach covering task order management, project management, candidate sourcing, screening, background checks, drug testing, and onboarding, inspiring confidence in their ability to meet the County's needs.

Jeff Leveroni: 23

Well described in proposal.

Clint Patterson: 25

Ability to recruit staff and fill our needs.

Joel Templo: 25

Good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12.2

Average Hourly Bill Rate: \$84.59

Jeff Leveroni: 12.2

Average Hourly Bill Rate: \$84.59

Clint Patterson: 12.2

Average Hourly Bill Rate: \$84.59

Joel Templo: 12.2

Average Hourly Bill Rate: \$84.59

Cambay Consulting LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Cambay has solid experience providing IT staffing services to various government clients, including counties, demonstrating good qualifications for this project.

Jeff Leveroni: 28

Multiple local government references; thorough proposal

Clint Patterson: 28

Reasonably good past experience and credentials.

Joel Templo: 25

Good

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Cambay's proposal shows a reasonable understanding of Seminole County's IT staffing needs, but more specifics on how they will meet the County's particular requirements would improve the score.

Jeff Leveroni: 25

Understanding, methodology and philosophy is well-stated and on point

Clint Patterson: 25

Seem to understand scope and say they can deliver.

Joel Templo: 20

ok

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Cambay outlines a structured approach covering recruiting, screening, interviewing, onboarding and retention. Additional details on tailoring their processes to the County's needs would strengthen the proposal.

Jeff Leveroni: 25

Good descriptions of their process that will fulfill our needs

Clint Patterson: 25

Seem to have pieces in place to manage relations and meet RFP requirements.

Joel Templo: 25

good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.6

Average Hourly Bill Rate: \$70.46

Jeff Leveroni: 14.6

Average Hourly Bill Rate: \$70.46

Clint Patterson: 14.6

Average Hourly Bill Rate: \$70.46

Joel Templo: 14.6

Average Hourly Bill Rate: \$70.46

Cloud Bridge Solutions Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 29

Cloud Bridge Solutions has strong, relevant experience providing full-stack development, cloud design, DevOps and quality engineering services to various clients, showcasing their qualifications for this IT staffing project.

Jeff Leveroni: 14

Mid (barely) proposal as compared to others received.

Clint Patterson: 28

Listed responsible staff and experience.

Joel Templo: 18

average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Cloud Bridge's proposal demonstrates a clear, thorough understanding of Seminole County's IT staffing needs and the scope of services required, covering all key aspects of the project.

Jeff Leveroni: 12

Proposal is primarily an outline without any significant substance

Clint Patterson: 25

Seemed to understand project and could deliver staffing services.

Joel Templo: 18

average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Cloud Bridge presents a comprehensive, well-structured approach spanning project management, recruitment, continuous improvement, change management and client relationships, instilling confidence in their ability to successfully deliver the County's IT staffing needs.

Jeff Leveroni: 12

Proposal is primarily an outline without any significant substance

Clint Patterson: 25

Reasonable method for providing staffing services.

Joel Templo: 18
average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 16.4
Average Hourly Bill Rate: \$62.76

Jeff Leveroni: 16.4
Average Hourly Bill Rate: \$62.76

Clint Patterson: 16.4
Average Hourly Bill Rate: \$62.76

Joel Templo: 16.4
Average Hourly Bill Rate: \$62.76

Clovity Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28
While Clovity has extensive experience providing IT staffing services to public sector clients, their proposal could benefit from more specific details on the scale and complexity of these engagements to fully demonstrate their capability to handle a project of this size.

Jeff Leveroni: 15
A difficult proposal to understand -- extremely unfocused with content that exceeded others by 3-5 times without clear focus.

Clint Patterson: 29
Good listing of credentials and clients.

Joel Templo: 25

Big client list

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Clovity's proposal shows a solid grasp of Seminole County's IT staffing needs and objectives. However, they could further strengthen their understanding by explicitly addressing each of the specific job categories and requirements outlined in the RFP.

Jeff Leveroni: 12

A difficult proposal to understand -- extremely unfocused with content that exceeded others by 3-5 times without clear focus.

Clint Patterson: 25

Seems to understand needs and can fill them.

Joel Templo: 20

Very detailed

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Clovity outlines a comprehensive approach to candidate sourcing, screening, onboarding, and support. More examples of their processes are needed.

Jeff Leveroni: 12

A difficult proposal to understand -- extremely unfocused with content that exceeded others by 3-5 times without clear focus.

Clint Patterson: 25

Record of recruiting top staff candidates.

Joel Templo: 20

Ver detailed

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.1

Average Hourly Bill Rate: \$78.85

Jeff Leveroni: 13.1

Average Hourly Bill Rate: \$78.85

Clint Patterson: 13.1

Average Hourly Bill Rate: \$78.85

Joel Templo: 13.1

Average Hourly Bill Rate: \$78.85

Compu-Vision Consulting Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

They show strong performance and have secured repeat business, indicative of satisfactory past performance.

Jeff Leveroni: 26

Local government agencies supported, incl State of FL and Pasco County; thorough information provided about background.

Clint Patterson: 29

Good credentials and past experience.

Joel Templo: 25

worked with many gov. entitieis

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

The proposal clearly identifies and understands the staffing needs of Seminole County, aligning their service offerings with the requirements outlined in the RFP.

Jeff Leveroni: 25

Good understanding of project understanding, governance and approach communicated

Clint Patterson: 25

Understands project and has a method for providing staffing.

Joel Templo: 24

good

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

CVC presents a comprehensive staffing strategy that includes detailed recruitment, screening, and onboarding processes.

Jeff Leveroni: 25

Good understanding of project understanding, governance and approach communicated

Clint Patterson: 25

Seem capable of recruiting staff and filling needs.

Joel Templo: 25

good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11

Average Hourly Bill Rate: \$93.35

Jeff Leveroni: 11

Average Hourly Bill Rate: \$93.35

Clint Patterson: 11

Average Hourly Bill Rate: \$93.35

Joel Templo: 11

Average Hourly Bill Rate: \$93.35

COOLSOFT LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

Coolsoft shows strong expertise with diverse IT projects, including significant government work, though details on specific outcomes or metrics of past project success were less evident.

Jeff Leveroni: 16

Basic proposal that does the minimum to provide quals and past performance. More outline than proposal.

Clint Patterson: 27

Not much information given on personnel responsible.

Joel Templo: 15

Limited past exp listed.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

They display a comprehensive understanding of the staffing needs and project goals but could clarify how their approach adapts to Seminole County.

Jeff Leveroni: 11

Somewhat lacking here... pasted in a viso flowchart and not much else

Clint Patterson: 25

Seemed to understand request and could fill staffing needs.

Joel Templo: 20

average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Coolsoft outlines a thorough approach with good resource management strategies, yet could improve by detailing contingency plans for potential project challenges.

Jeff Leveroni: 10

Somewhat lacking here... pasted in a viso flowchart and not much else

Clint Patterson: 25

Seemed to have a good approach to project.

Joel Templo: 20

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12

Average Hourly Bill Rate: \$85.67

Jeff Leveroni: 12

Average Hourly Bill Rate: \$85.67

Clint Patterson: 12

Average Hourly Bill Rate: \$85.67

Joel Templo: 12

Average Hourly Bill Rate: \$85.67

Crescens Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Crescens Inc. has extensive experience providing IT staffing services to various government and private sector clients, demonstrating a broad reach and solid performance.

Jeff Leveroni: 28

Well documented proposal; full service vendor with commitment to customer service; deals with government agencies; low markup on hourly rates

Clint Patterson: 27

General personnel description rather than detailed.

Joel Templo: 20

average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

They show a strong grasp of the staffing needs and aim to integrate effectively with existing operations, but could benefit from emphasizing specific strategies for Seminole County's unique needs.

Jeff Leveroni: 25

Focus on partnerships; presented their rating criteria for candidates to satisfy County needs.

Clint Patterson: 25

Had a good understanding of the needs.

Joel Templo: 20

average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Crescens proposes a comprehensive recruitment and management strategy, yet the approach could be more detailed regarding adaptation to unexpected changes or challenges in project scopes.

Jeff Leveroni: 25

Well documented.

Clint Patterson: 25

Seemed to have a good approach and ability to provide candidates.

Joel Templo: 23

Good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.6

Average Hourly Bill Rate: \$96.76

Jeff Leveroni: 10.6

Average Hourly Bill Rate: \$96.76

Clint Patterson: 10.6

Average Hourly Bill Rate: \$96.76

Joel Templo: 10.6

Average Hourly Bill Rate: \$96.76

Crystal Data LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Crystal Data has extensive experience with various state and local government contracts for IT staffing, demonstrating robust capabilities, though some feedback on project outcomes would strengthen their case.

Jeff Leveroni: 28

Quals, background and personnel content is well formatted and laid out. Works with State of Florida.

Clint Patterson: 29

Good list of personnel responsible and examples of past experience.

Joel Templo: 25

Worked with many state and local gov.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

They have a clear understanding of the staffing needs and project aims of Seminole County, but more specifics on adaptation to county systems would be beneficial.

Jeff Leveroni: 25

Many examples that represent their understanding of County requirements.

Clint Patterson: 25

Good understanding of the need.

Joel Templo: 23

good

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Their approach is detailed in recruitment and management, yet it could better address specific challenges that might arise during the staffing process.

Jeff Leveroni: 23

Good representation of their recruiting approach.

Clint Patterson: 25

Seems to have the ability to fill our staffing needs.

Joel Templo: 25

good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.2

Average Hourly Bill Rate: \$72.64

Jeff Leveroni: 14.2

Average Hourly Bill Rate: \$72.64

Clint Patterson: 14.2

Average Hourly Bill Rate: \$72.64

Joel Templo: 14.2

Average Hourly Bill Rate: \$72.64

cTrace Solutions, Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

cTrace Solutions has shown success in rapid staffing across different sectors including health and education, but a detailed outcome of these placements could improve their score.

Jeff Leveroni: 2

Insufficient proposal.

Clint Patterson: 29

Good listing of personnel responsible for account and past experiences.

Joel Templo: 5

Weak

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a strong understanding of Seminole County's needs and aligns well with the project requirements, though a bit more detail on integration with existing systems would be ideal.

Jeff Leveroni: 2

Insufficient proposal.

Clint Patterson: 25

Seems to understand our need and can deliver staffing services.

Joel Templo: 5

Not knowledgeable.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

cTrace outlines a thorough approach with good detail on recruitment and management practices, but could enhance their strategy by including specific plans for unexpected staffing demands.

Jeff Leveroni: 2

Insufficient proposal.

Clint Patterson: 25

Seems to have a good approach to recruiting and providing staffing services.

Joel Templo: 5

Not knowledgeable.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.5

Average Hourly Bill Rate: \$76.47

Jeff Leveroni: 13.5

Average Hourly Bill Rate: \$76.47

Clint Patterson: 13.5

Average Hourly Bill Rate: \$76.47

Joel Templo: 13.5

Average Hourly Bill Rate: \$76.47

Diskriter, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

The proposal demonstrates a good understanding of the staffing needs and operational goals of Seminole County, though a bit more detail on integration with existing county systems would further strengthen their understanding.

Jeff Leveroni: 10

Quals and past performance is very basic. Not a good proposal comparatively to others.

Clint Patterson: 29

Good listing of credentials and company has been around for a long time.

Joel Templo: 5

Limited Gov experience.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Diskriter outlines a solid recruitment and management strategy but could enhance their approach by detailing specific strategies for rapid response to unexpected changes or needs.

Jeff Leveroni: 10

Project understanding is very basic. Not a good proposal comparatively to others.

Clint Patterson: 25

Seems to understand project need and can provide staffing needed.

Joel Templo: 5

Not knowledgeable.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Diskriter outlines a solid recruitment and management strategy but could enhance their approach by detailing specific strategies for rapid response to unexpected changes or needs.

Jeff Leveroni: 10

Project approach is very basic. Not a good proposal comparatively to others.

Clint Patterson: 25

Seems to be able to recruit and provide adequate talent.

Joel Templo: 5

Not knowledgeable.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.6

Average Hourly Bill Rate: \$75.72

Jeff Leveroni: 13.6

Average Hourly Bill Rate: \$75.72

Clint Patterson: 13.6

Average Hourly Bill Rate: \$75.72

Joel Templo: 13.6

Average Hourly Bill Rate: \$75.72

eGrove Systems Corporation

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

eGrove Systems showcases a broad capability in IT staffing, with detailed projects in various IT sectors. Their proposal could be enhanced by more specific results from past projects.

Jeff Leveroni: 13

somewhat below par with respect to quals and past performance.

Clint Patterson: 26

Did not see description of credentials for personnel assigned to account.

Joel Templo: 5

no gov. exp

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal demonstrates a comprehensive grasp of the county's staffing needs, though a bit more specificity in how they'll adapt to rapid changes would strengthen it.

Jeff Leveroni: 12

very basic proposal with respect to understanding

Clint Patterson: 24

Seemed to have a method of recruiting staffing.

Joel Templo: 5

Not knowledgeable.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

eGrove presents a well-thought-out staffing strategy including tailored recruitment and skills development, yet could detail more about their crisis management and problem-solving capabilities.

Jeff Leveroni: 12

very basic proposal with respect to approach

Clint Patterson: 24

Seemed to generally understand need and have a way of filling positions.

Joel Templo: 5

Weak

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 16.1

Average Hourly Bill Rate: \$63.76

Jeff Leveroni: 16.1

Average Hourly Bill Rate: \$63.76

Clint Patterson: 16.1

Average Hourly Bill Rate: \$63.76

Joel Templo: 16.1

Average Hourly Bill Rate: \$63.76

Eight Eleven Group

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

A bit more detail on individual project outcomes would enhance their profile.

Jeff Leveroni: 25

Solid quals with a local presence; Government references incl in past performance.

Clint Patterson: 27

Did not provide details on credentials of personnel responsible on account.

Joel Templo: 30

Great Tech Spec doc.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a solid understanding of the staffing needs and operational goals of Seminole County, aligning their services well with the RFP requirements.

Jeff Leveroni: 22

good qualification process for candidates to be presented; continuous monitoring of performance

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

Great Tech Spec doc.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Brooksource proposes a detailed and structured staffing approach including robust recruitment and management processes, though a little more on their quick adaptation strategies for urgent staffing needs would be beneficial.

Jeff Leveroni: 23

approach is sound

Clint Patterson: 25

Seemed to be able to fill needs of county staffing services.

Joel Templo: 25

Great Tech Spec doc.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.2

Average Hourly Bill Rate: \$78.18

Jeff Leveroni: 13.2

Average Hourly Bill Rate: \$78.18

Clint Patterson: 13.2

Average Hourly Bill Rate: \$78.18

Joel Templo: 13.2

Average Hourly Bill Rate: \$78.18

Elegant Enterprise-Wide Solutions, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Elegant Solutions has a proven track record with extensive experience in government IT staffing, though more detailed outcomes from specific projects would enhance their score.

Jeff Leveroni: 20

Quals are good; Significant government work -- none in FL

Clint Patterson: 28

Listed credentials of personnel and past experience.

Joel Templo: 5

Similar Project Experience - References*- no real programming experience.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal clearly aligns with the staffing needs and objectives of Seminole County, demonstrating a thorough understanding of the project requirements.

Jeff Leveroni: 19

Project understanding is good.

Clint Patterson: 25

Seemed to understand need.

Joel Templo: 5

did not demonstrate.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Elegant Solutions proposes a detailed staffing strategy with a strong focus on recruitment and management processes, but could elaborate more on handling rapid changes or unexpected demands.

Jeff Leveroni: 20

thorough presentation on their process

Clint Patterson: 25

Seemed to have a good approach and could deliver staffing services.

Joel Templo: 5

did not demonstrate.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 8.8

Average Hourly Bill Rate: \$117.29

Jeff Leveroni: 8.8

Average Hourly Bill Rate: \$117.29

Clint Patterson: 8.8

Average Hourly Bill Rate: \$117.29

Joel Templo: 8.8

Average Hourly Bill Rate: \$117.29

E-Logic, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

E-Logic shows robust experience in government IT projects but could provide more detailed success metrics from specific projects to strengthen their case.

Jeff Leveroni: 14

Avg quals and past; Zip Recruiter-centric solution; basic proposal

Clint Patterson: 26

Did not see detailed list of key personnel responsible for account.

Joel Templo: 12

Average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal aligns closely with the staffing needs of Seminole County, showcasing a strong understanding of the project's objectives.

Jeff Leveroni: 12

Avg understanding; Zip Recruiter-centric solution; basic proposal

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 5

Weak

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

E-Logic presents a detailed approach to recruitment and management but could include more specifics on how they handle urgent or unexpected staffing needs.

Jeff Leveroni: 12

Avg approach; Zip Recruiter-centric solution; basic proposal

Clint Patterson: 25

Seems to have the ability to fill staffing positions.

Joel Templo: 5

Weak

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.2

Average Hourly Bill Rate: \$78.09

Jeff Leveroni: 13.2

Average Hourly Bill Rate: \$78.09

Clint Patterson: 13.2

Average Hourly Bill Rate: \$78.09

Joel Templo: 13.2

Average Hourly Bill Rate: \$78.09

ERPA

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

ERPA demonstrates strong capabilities in PeopleSoft applications, supporting major cities with IT needs but could enhance their presentation with more detailed success metrics.

Jeff Leveroni: 12

Very basic proposal compared to others; past performance does not incl AS/400 experience

Clint Patterson: 26

Didn't see detailed list of personnel working on account.

Joel Templo: 5

Weak Proposal

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal clearly aligns with the staffing requirements and goals of Seminole County, showing a thorough understanding of the project's scope.

Jeff Leveroni: 10

basic proposal and understanding

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 5

Weak Proposal

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

ERPA outlines a robust approach to IT staffing and project management, yet could detail strategies for rapid adaptation to changing project demands.

Jeff Leveroni: 10

average approach

Clint Patterson: 25

Seemed to have an approach that would provide qualified staffing.

Joel Templo: 5

Weak Proposal

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 15.7

Average Hourly Bill Rate: \$65.47

Jeff Leveroni: 15.7

Average Hourly Bill Rate: \$65.47

Clint Patterson: 15.7

Average Hourly Bill Rate: \$65.47

Joel Templo: 15.7

Average Hourly Bill Rate: \$65.47

Global Solutions Group, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

GSG has extensive experience with IT staffing in various sectors, including federal and local government contracts. Details on specific project outcomes could further strengthen their proposal.

Jeff Leveroni: 20

Good quals and past performance noted; Significant government work -- none in FL

Clint Patterson: 26

Couldn't find a detailed list of company personnel responsible for account.

Joel Templo: 5

No programming exp.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They demonstrate a clear understanding of the staffing needs of Seminole County and are well-aligned with the project's goals, though could provide more specifics on adapting to unexpected staffing demands.

Jeff Leveroni: 19

good qual process for staffing; thorough presentation on their process

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 5

No programming exp.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

GSG's approach to staffing and project management is comprehensive, but could benefit from more details on contingency planning for staffing fluctuations.

Jeff Leveroni: 19

project approach is decent;

Clint Patterson: 25

Seemed to be capable of providing adequate staffing services.

Joel Templo: 5

No programming exp.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9.9

Average Hourly Bill Rate: \$104.05

Jeff Leveroni: 9.9

Average Hourly Bill Rate: \$104.05

Clint Patterson: 9.9

Average Hourly Bill Rate: \$104.05

Joel Templo: 9.9

Average Hourly Bill Rate: \$104.05

Hanker Systems Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

Hanker Systems has a strong presence in the staffing services industry with a notable list of governmental clients. More detailed success metrics could further strengthen their proposal.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 28

Listed key personnel and qualification

Joel Templo: 0

None

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal indicates a comprehensive understanding of Seminole County's staffing needs, with details on the scope of services but could benefit from additional specifics on integration strategies with existing county systems.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 24

Not much detail in response.

Joel Templo: 0

None

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Hanker Systems outlines a solid approach to staffing, including a proactive sourcing and rigorous screening process, but could improve by detailing contingency plans for urgent or unexpected staffing requirements.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 24

Could like more detail in response.

Joel Templo: 0

None

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10

Average Hourly Bill Rate: \$102.76

Jeff Leveroni: 10

Average Hourly Bill Rate: \$102.76

Clint Patterson: 10

Average Hourly Bill Rate: \$102.76

Joel Templo: 10

Average Hourly Bill Rate: \$102.76

HonorVet Technologies

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

HonorVet Technologies has a solid history of IT staffing, serving diverse clients, but more specific project outcomes would enhance their profile.

Jeff Leveroni: 15

average quals, poorer example of background of personnel supporting the contract

Clint Patterson: 28

Would have liked more public sector examples.

Joel Templo: 5

No IT history

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal shows a deep understanding of the staffing needs and project aims, directly addressing the requirements of Seminole County IT services.

Jeff Leveroni: 15

mid level understanding conveyed comparatively

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 5

No IT history

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

HonorVet outlines an effective approach with comprehensive recruitment and vetting processes, though more details on handling rapid requirement changes would be beneficial.

Jeff Leveroni: 13

average approach conveyed comparatively

Clint Patterson: 25

Seemed to be able to provide staffing services.

Joel Templo: 5

No IT history

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.2

Average Hourly Bill Rate: \$72.37

Jeff Leveroni: 14.2

Average Hourly Bill Rate: \$72.37

Clint Patterson: 14.2

Average Hourly Bill Rate: \$72.37

Joel Templo: 14.2

Average Hourly Bill Rate: \$72.37

ICG LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

ICG LLC shows strong project experiences with significant automation and IT improvements but could benefit from more quantifiable success indicators.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 27

Could not locate details on key personnel responsible for account.

Joel Templo: 1

Very weak proposal. No substance

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal exhibits a detailed grasp of the staffing and technical needs for Seminole County, with slight room for detailing integration with existing county systems.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 25

Seemed to understand needs.

Joel Templo: 1

Very weak proposal. No substance

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

ICG's structured recruitment and management processes appear effective, yet could expand on adaptive strategies for fluctuating project demands.

Jeff Leveroni: 2

Poor proposal.

Clint Patterson: 25

Seem to be able to deliver adequate staffing services.

Joel Templo: 1

Very weak proposal. No substance

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9

Average Hourly Bill Rate: \$114.79

Jeff Leveroni: 9

Average Hourly Bill Rate: \$114.79

Clint Patterson: 9

Average Hourly Bill Rate: \$114.79

Joel Templo: 9

Average Hourly Bill Rate: \$114.79

Innovative Systems Group of Florida

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

ISGF has substantial experience and has worked with diverse government and commercial clients, but providing specific project success rates would make their proposal stronger.

Jeff Leveroni: 28

good quals and local presence in Orlando; past performance is more than reasonable with good focus on government

Clint Patterson: 28

Would have liked public sector examples.

Joel Templo: 28

Great

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their proposal shows a clear understanding of the contract's demands and Seminole County's staffing needs, though they could benefit from offering more detailed examples of adaptability to dynamic IT environments.

Jeff Leveroni: 22

Good understanding displayed.

Clint Patterson: 25

Seemed to understand project

Joel Templo: 25

Yes

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

ISGF outlines a well-structured staffing plan with solid recruitment processes, yet the proposal could be improved by detailing more innovative recruitment strategies to address urgent and complex IT staffing needs.

Jeff Leveroni: 20

Above average project approach documented.

Clint Patterson: 25

Seemed to be able to deliver staffing services.

Joel Templo: 25

Detailed

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.2

Average Hourly Bill Rate: \$78.22

Jeff Leveroni: 13.2

Average Hourly Bill Rate: \$78.22

Clint Patterson: 13.2

Average Hourly Bill Rate: \$78.22

Joel Templo: 13.2

Average Hourly Bill Rate: \$78.22

Instant Technology, LLC dba Instant Alliance

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Instant Technology LLC excels in providing IT staffing solutions tailored to public sector needs, showcasing strong partnerships with major entities like United Airlines and Allstate. Including specific metrics on project impact would further enhance their proposal.

Jeff Leveroni: 12

No referenceable work with government but mentions work with Hillborough County Aviation Authority and AS/400; otherwise minimal proposal

Clint Patterson: 28

Would like to see public sector examples.

Joel Templo: 5

Not qualified

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their approach reflects a deep understanding of Seminole County's requirements for agile and adaptable IT staffing, demonstrating readiness to support both legacy systems and modern IT infrastructure needs.

Jeff Leveroni: 10

Basic understanding, comparatively

Clint Patterson: 24

Seemed to understand need but would like more detail.

Joel Templo: 5

Not qualified

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Instant Technology proposes a comprehensive sourcing and evaluation strategy, ensuring quick turnaround for staffing needs, which is crucial for project continuity. Their strategy could be further enriched by incorporating innovative recruitment technologies to streamline the hiring process.

Jeff Leveroni: 10

Basic approach, comparatively

Clint Patterson: 24

Seemed to be able to deliver staffing services but would like more detail.

Joel Templo: 5

Not qualified

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.2

Average Hourly Bill Rate: \$92.18

Jeff Leveroni: 11.2

Average Hourly Bill Rate: \$92.18

Clint Patterson: 11.2

Average Hourly Bill Rate: \$92.18

Joel Templo: 11.2

Average Hourly Bill Rate: \$92.18

IT Resources

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

Image Technology Resources Corp. has effectively supported significant IT projects across multiple sectors, including local government entities. Highlighting specific performance metrics or client feedback could further validate their claims.

Jeff Leveroni: 15

Mentions AS/400 support; worked with Pinellas, Pasco and FDOT; otherwise reflects a minimal proposal that may be worth considering only if we lack good candidates

Clint Patterson: 29

Key personnel and public sector examples listed.

Joel Templo: 20

ok

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

They demonstrate a good understanding of Seminole County’s IT staffing needs, with a clear focus on ensuring operational continuity across various technological environments, though more details on integration with existing county systems would be beneficial.

Jeff Leveroni: 13

Average project understanding

Clint Patterson: 24

Seemed to understand project but would have liked more detail.

Joel Templo: 15

Average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their proposed method includes rigorous recruitment and dynamic staffing solutions, which are well-suited to the county's needs.

Jeff Leveroni: 13

Average project approach

Clint Patterson: 23

Seemed to be able to deliver but needed more detail

Joel Templo: 10

Average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12.4

Average Hourly Bill Rate: \$83.35

Jeff Leveroni: 12.4

Average Hourly Bill Rate: \$83.35

Clint Patterson: 12.4

Average Hourly Bill Rate: \$83.35

Joel Templo: 12.4

Average Hourly Bill Rate: \$83.35

Ivoyant LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Ivoyant LLC demonstrates strong project experience in IT staffing across notable clients like Paycor and Pods, but could enhance their submission with detailed project success stories or specific metrics of client satisfaction.

Jeff Leveroni: 16

Mid-level proposal as compared to the best received in this regard.

Clint Patterson: 28

Listed credentials of key employees and examples. Would like to have seen public sector work.

Joel Templo: 15

No major projects

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a thorough understanding of Seminole County's IT staffing needs, especially in maintaining operational continuity, but could expand on how they'll adapt to the county's evolving technological environment.

Jeff Leveroni: 13

Mid-level proposal as compared to the best received in this regard.

Clint Patterson: 25

Seem to understand project.

Joel Templo: 15

average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Ivoyant proposes a proactive staffing strategy with a rigorous recruitment process.

Jeff Leveroni: 13

Mid-level proposal as compared to the best received in this regard.

Clint Patterson: 25

Seem to be able to deliver staffing services.

Joel Templo: 15

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12

Average Hourly Bill Rate: \$85.71

Jeff Leveroni: 12

Average Hourly Bill Rate: \$85.71

Clint Patterson: 12

Average Hourly Bill Rate: \$85.71

Joel Templo: 12

Average Hourly Bill Rate: \$85.71

Kapital Data Corp

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Kapital Data Corp has demonstrated comprehensive IT staffing solutions across several sectors, notably with higher education and government clients. More quantifiable success indicators would strengthen their proposal.

Jeff Leveroni: 20

Better than average proposal, but not in the top tier of proposals received.

Clint Patterson: 29

Listed public sector examples and personnel credentials.

Joel Templo: 15

Average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They have a robust understanding of the county's needs, particularly for IT staffing flexibility to accommodate varying demands, but could expand on integrating modern IT project management strategies.

Jeff Leveroni: 18

Better than average proposal, but not in the top tier of proposals received.

Clint Patterson: 25

Seemed to understand needs.

Joel Templo: 15

Average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Kapital outlines a proactive approach with quick staffing capabilities, although detailing innovative recruitment technologies or strategies would enhance their efficiency and responsiveness.

Jeff Leveroni: 18

Better than average proposal, but not in the top tier of proposals received.

Clint Patterson: 25

Seemed to be able to fill staffing needs.

Joel Templo: 10

below average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 6.1

Average Hourly Bill Rate: \$169.94

Jeff Leveroni: 6.1

Average Hourly Bill Rate: \$169.94

Clint Patterson: 6.1

Average Hourly Bill Rate: \$169.94

Joel Templo: 6.1

Average Hourly Bill Rate: \$169.94

Kavaliro

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Kavaliro has strong experience in providing IT staffing for multiple county governments, effectively filling roles from service desk to systems administration. They could further improve by detailing the longevity and performance metrics of these placements.

Jeff Leveroni: 28

Very good proposal with excellent credentials and positive prior experience with Seminole County

Clint Patterson: 28

Did not see listing of key personnel for account.

Joel Templo: 30

worked with us in the past.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a solid grasp of Seminole County's dynamic IT staffing needs, accurately addressing the requirement for flexible and skilled personnel.

Jeff Leveroni: 23

very good understanding displayed in the proposal and in past experience with the County

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

well documented TS

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Kavaliro presents a proactive recruitment process geared towards quick and effective staffing, though they could enhance their approach by incorporating more cutting-edge recruitment technologies.

Jeff Leveroni: 23

Acceptable project approach conveyed

Clint Patterson: 25

Seemed to be able to provide adequate staffing services.

Joel Templo: 20

Great

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.5

Average Hourly Bill Rate: \$71.21

Jeff Leveroni: 14.5

Average Hourly Bill Rate: \$71.21

Clint Patterson: 14.5

Average Hourly Bill Rate: \$71.21

Joel Templo: 14.5

Average Hourly Bill Rate: \$71.21

Kforce Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Kforce has a proven track record of staffing major city governments with IT roles, but could improve by providing specific performance feedback from these clients.

Jeff Leveroni: 29

excellent credentials in that they support city of orlando and tampa as well as many other clients in federal and public sectors; excellent past experience

Clint Patterson: 28

Would like to see more detail on key personnel other than name.

Joel Templo: 25

worked with other FL agencies

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

They clearly understand the IT staffing needs of Seminole County and have detailed how they plan to meet these needs effectively.

Jeff Leveroni: 24

very good project understanding displayed

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

well documented

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Kforce offers a solid approach to staffing with emphasis on quick and reliable service. They could enhance their proposal by specifying how they handle rapid changes in staffing demands.

Jeff Leveroni: 24

very good project approach documented

Clint Patterson: 25

Seemed to have an approach to deliver services.

Joel Templo: 25

well documented

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 16.3

Average Hourly Bill Rate: \$63.32

Jeff Leveroni: 16.3

Average Hourly Bill Rate: \$63.32

Clint Patterson: 16.3

Average Hourly Bill Rate: \$63.32

Joel Templo: 16.3

Average Hourly Bill Rate: \$63.32

Krasan Consulting Services, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Krasan showcases strong experience across multiple sectors, particularly in managing large IT projects for public entities like Cook County and the City of Chicago. More specific success metrics would enhance their proposal.

Jeff Leveroni: 22

Significant public sector experience but mostly out of state except State of FL; well documented proposal; good experience from account team

Clint Patterson: 29

Good listing of personnel responsible for account and public sector examples.

Joel Templo: 20

Very detailed Tech Spec

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal demonstrates a comprehensive understanding of the County's IT staffing needs and future projects, particularly with the modernization of legacy systems.

Jeff Leveroni: 19

mentioned AS/400 experience ; well documented process for acquiring talent

Clint Patterson: 25

Seemed to understand the project.

Joel Templo: 15

yes

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Krasan presents a robust staffing strategy that emphasizes flexibility and rapid deployment, although more details on how they would handle extremely rapid scaling would be beneficial.

Jeff Leveroni: 19

Good proposal in this regard

Clint Patterson: 25

Seemed to have an approach to deliver adequate staffing services.

Joel Templo: 15

yes

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9.6

Average Hourly Bill Rate: \$107.59

Jeff Leveroni: 9.6

Average Hourly Bill Rate: \$107.59

Clint Patterson: 9.6

Average Hourly Bill Rate: \$107.59

Joel Templo: 9.6

Average Hourly Bill Rate: \$107.59

Lorhan Corporation Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Lorhan Corp has shown solid results with notable clients like IBM and Randstad but could improve by detailing specific outcomes or metrics from these projects.

Jeff Leveroni: 8

No significant public sector experience referenced; minimal proposal comparatively to others received.

Clint Patterson: 28

Would have liked to see public sector examples.

Joel Templo: 10

No Gov. experience

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal clearly understands Seminole County's needs, especially emphasizing the importance of rapid and adaptable staffing solutions, but could provide more specifics on integration strategies with existing systems.

Jeff Leveroni: 8

less than average proposal compared to others

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 15

Average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Lorhan presents a well-structured approach to IT staffing, focusing on flexibility and quick response. They could enhance their proposal by detailing how they use new technologies to improve staffing processes.

Jeff Leveroni: 8

Minimal proposal in this regard.

Clint Patterson: 25

Had an approach that seemed to be able to deliver adequate staffing.

Joel Templo: 15

Average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.7

Average Hourly Bill Rate: \$75.40

Jeff Leveroni: 13.7

Average Hourly Bill Rate: \$75.40

Clint Patterson: 13.7

Average Hourly Bill Rate: \$75.40

Joel Templo: 13.7

Average Hourly Bill Rate: \$75.40

Lumen Solutions Group Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Lumen has a strong background in IT staffing, especially noted for significant projects like with CGI and BlueCross BlueShield. More detailed success rates would improve their score.

Jeff Leveroni: 27

Multiple local government references -- Miami-Dade Public schools; emphasizes full service incl DevOps; reasonably local with office in Parkland

Clint Patterson: 28

Did not see details on key account personnel.

Joel Templo: 30

worked with many govt. agencies

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

They have shown a solid grasp of Seminole County's requirements, particularly noting their commitment to adapting quickly to IT staffing demands.

Jeff Leveroni: 24

One of the top proposal received in this regard.

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

detailed tech spec

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Lumen offers a structured approach to recruitment and staffing, but could benefit from further detailing their use of technology to enhance recruitment processes.

Jeff Leveroni: 24

One of the top proposal received in this regard.

Clint Patterson: 25

Seemed to have an approach to deliver staffing services.

Joel Templo: 25

detaile tech spec

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11

Average Hourly Bill Rate: \$93.29

Jeff Leveroni: 11

Average Hourly Bill Rate: \$93.29

Clint Patterson: 11

Average Hourly Bill Rate: \$93.29

Joel Templo: 11

Average Hourly Bill Rate: \$93.29

Megan Soft Inc

Vendor Qualifications and Past Perfomance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Megan Soft Inc. has a proven track record with high-profile clients like Ford and the State of Michigan. They could be more specific about the impact of their projects.

Jeff Leveroni: 3

Not a thorough proposal by any measure.

Clint Patterson: 28

Would have liked to see public sector examples.

Joel Templo: 9

No Gov. experience.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

They clearly understand the IT staffing needs of Seminole County, showing their readiness to meet diverse and changing demands.

Jeff Leveroni: 3

Not a thorough proposal by any measure.

Clint Patterson: 25

Seemed to understand project

Joel Templo: 15

Average

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Megan Soft offers a detailed recruitment strategy that focuses on speed and accuracy. More information on their use of innovative technologies in staffing could strengthen their approach.

Jeff Leveroni: 3

Not a thorough proposal by any measure.

Clint Patterson: 25

Seemed to have an approach to provide adequate staffing

Joel Templo: 15

Average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14

Average Hourly Bill Rate: \$73.59

Jeff Leveroni: 14

Average Hourly Bill Rate: \$73.59

Clint Patterson: 14

Average Hourly Bill Rate: \$73.59

Joel Templo: 14

Average Hourly Bill Rate: \$73.59

Moten Tate, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Moten Tate, Inc. is experienced with various governmental and educational institutions, demonstrating their capability to manage large IT staffing projects. More detailed feedback from these projects would strengthen their profile.

Jeff Leveroni: 23

Significant public sector experience but mostly out of state; reasonably well documented proposal and experience

Clint Patterson: 28

Could not find detailed credentials of key account personnel.

Joel Templo: 28

Lot of gov. exp.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal indicates a strong understanding of Seminole County's diverse IT staffing needs, emphasizing adaptability and scalability in their services.

Jeff Leveroni: 21

Solid understanding conveyed

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

Great

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Moten Tate offers a robust recruitment and management strategy, although including more innovative recruitment technologies could improve their service efficiency.

Jeff Leveroni: 21

solid understanding conveyed

Clint Patterson: 25

Seemed to be able to fill staffing needs.

Joel Templo: 23

Great

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 15.1

Average Hourly Bill Rate: \$68.02

Jeff Leveroni: 15.1

Average Hourly Bill Rate: \$68.02

Clint Patterson: 15.1

Average Hourly Bill Rate: \$68.02

Joel Templo: 15.1

Average Hourly Bill Rate: \$68.02

MoxieIT Solutions Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracochea: 26

MoxieIT has solid experience in staffing, working with various big clients. More details on specific project outcomes or client feedback would strengthen their profile.

Jeff Leveroni: 27

Works with a number of clients in the public sector; thorough presentation with focus on how they retain the staff they employ; local with office in St. Pete.

Clint Patterson: 28

Would have liked to see more public sector examples.

Joel Templo: 30

well documented tech proposal

Project Understanding | Points Based | 25 Points (25%)

Ed Beracochea: 24

Their proposal shows they understand Seminole County's IT staffing needs well. More specifics on how they will integrate with current county systems could help.

Jeff Leveroni: 24

very good understanding of county needs documented

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 25

very thorough

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

MoxieIT outlines a proactive staffing strategy. Including more about their use of advanced technology in recruitment could enhance their approach.

Jeff Leveroni: 23

Project approach is solid

Clint Patterson: 25

Seem to be able to deliver staffing services.

Joel Templo: 25

great

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 16

Average Hourly Bill Rate: \$64.47

Jeff Leveroni: 16

Average Hourly Bill Rate: \$64.47

Clint Patterson: 16

Average Hourly Bill Rate: \$64.47

Joel Templo: 16

Average Hourly Bill Rate: \$64.47

MSys Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

MoxieIT shows a solid track record in IT staffing with a variety of big clients but could better highlight specific achievements or feedback from these engagements.

Jeff Leveroni: 18

Works with a number of clients in the public sector; reasonable presentation but not as good as some of top ones submitted

Clint Patterson: 28

Could not find details on key account personnel.

Joel Templo: 20

Has experience

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They have a good grip on the IT staffing needs of Seminole County, specifically noting the flexibility required for various IT roles, which aligns well with the project's aims.

Jeff Leveroni: 18

better than average understanding but not as good as best proposed

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 10

too complex

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

MoxieIT proposes a thorough and proactive staffing strategy, focusing on quick recruitment and flexibility.

Jeff Leveroni: 18

better than average understanding but not as good as best proposed

Clint Patterson: 25

Seemed to be able to deliver adequate staffing services.

Joel Templo: 13

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 8.8

Average Hourly Bill Rate: \$116.94

Jeff Leveroni: 8.8

Average Hourly Bill Rate: \$116.94

Clint Patterson: 8.8

Average Hourly Bill Rate: \$116.94

Joel Templo: 8.8

Average Hourly Bill Rate: \$116.94

Numbers Only, Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Numbers Only, Inc. has a strong background with various governmental and educational clients, highlighted by their work with MARTA and other public agencies. Including more feedback from these projects would enhance their proposal.

Jeff Leveroni: 3

Primarily marketing material with nothing aimed based on our RFP

Clint Patterson: 28

Could not find details on account personnel.

Joel Templo: 15

OK

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

They clearly understand the diverse IT staffing needs of Seminole County and propose solutions to effectively meet these demands.

Jeff Leveroni: 3

Primarily marketing material with nothing aimed based on our RFP

Clint Patterson: 25

Seems to understand project.

Joel Templo: 12

Not very clear

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Numbers Only outlines a comprehensive recruitment strategy with emphasis on quick placement and retention. They could enhance their proposal by detailing how they incorporate new technologies into their recruitment processes.

Jeff Leveroni: 3

Primarily marketing material with nothing aimed based on our RFP

Clint Patterson: 25

Seems to have an approach to provide staffing services.

Joel Templo: 10

Not very clear

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.9

Average Hourly Bill Rate: \$86.67

Jeff Leveroni: 11.9

Average Hourly Bill Rate: \$86.67

Clint Patterson: 11.9

Average Hourly Bill Rate: \$86.67

Joel Templo: 11.9

Average Hourly Bill Rate: \$86.67

Quadrant Resource LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

Quadrant Technologies has significant experience with high-profile clients like Microsoft and BJ's Wholesale, indicating their capability in large-scale IT staffing. They could strengthen their application by providing detailed success rates and client testimonials.

Jeff Leveroni: 10

Impression is this is pre-packaged material that doesn't reflect our RFP since they are talking about our Oracle needs up front; otherwise a very average submission.

Clint Patterson: 28

Would like to have seen public sector examples.

Joel Templo: 5

Limited public sector

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Quadrant demonstrates a strong understanding of Seminole County's IT staffing needs, aiming to meet dynamic and diverse requirements. More specifics on their strategies for integration and adaptation to changing IT environments could enhance their proposal.

Jeff Leveroni: 8

Impression is this is pre-packaged material that doesn't reflect our RFP since they are talking about our Oracle needs up front; otherwise a very average submission.

Clint Patterson: 25

Seems to understand project

Joel Templo: 5

I don't agree with their understanding.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their proposal outlines a comprehensive recruitment strategy focused on flexibility and efficiency. Incorporating more innovative and tech-driven recruitment methods could further improve their effectiveness.

Jeff Leveroni: 8

Impression is this is pre-packaged material that doesn't reflect our RFP since they are talking about our Oracle needs up front; otherwise a very average submission.

Clint Patterson: 25

Seems to have an approach to provide adequate staffing resources.

Joel Templo: 5

Weak summary

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.4

Average Hourly Bill Rate: \$71.59

Jeff Leveroni: 14.4

Average Hourly Bill Rate: \$71.59

Clint Patterson: 14.4

Average Hourly Bill Rate: \$71.59

Joel Templo: 14.4

Average Hourly Bill Rate: \$71.59

RADgov, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

RADgov has worked with significant clients like the US House of Representatives and US Air Force but should provide specific outcomes or feedback from these projects to strengthen their proposal.

Jeff Leveroni: 10

Local vendor but very middle of the road proposal; no significant projects in their references.

Clint Patterson: 28

Did not see detailed credentials of account staff.

Joel Templo: 20

Good amount of experience

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

They understand the IT staffing needs for Seminole County well, showing that they can handle diverse and urgent demands. More details on how they adapt to specific county needs would improve their submission.

Jeff Leveroni: 13
Basic understanding documented
Clint Patterson: 25
Seems to understand project.
Joel Templo: 15
Average

Project Approach | Points Based | 25 Points (25%)

Ed Beracochea: 22
RADgov offers a solid recruitment process focused on meeting urgent needs. Including more innovative recruitment tools or strategies could enhance their effectiveness.
Jeff Leveroni: 13
Basic understanding documented
Clint Patterson: 25
Seems to have an approach to project adequate staffing.
Joel Templo: 15
Average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracochea: 12.8
Average Hourly Bill Rate: \$80.24
Jeff Leveroni: 12.8
Average Hourly Bill Rate: \$80.24
Clint Patterson: 12.8
Average Hourly Bill Rate: \$80.24

Joel Templo: 12.8

Average Hourly Bill Rate: \$80.24

Resource Informatics Group, Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

Resource Informatics Group has partnered with notable firms like HCL and R Systems but should provide clearer results and direct feedback from these projects.

Jeff Leveroni: 10

Basic, below average proposal without much substance documented.

Clint Patterson: 27

Did not see listing of credential details for key account personnel. Would like to have seen public sector examples.

Joel Templo: 5

None with Public sector.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their proposal acknowledges Seminole County's IT staffing challenges, especially in scalability and flexibility needs, but could expand on how they specifically plan to integrate with the county's ongoing projects.

Jeff Leveroni: 8

Basic, below average proposal without much substance documented.

Clint Patterson: 25

Seemed to understand project.

Joel Templo: 5

Limited

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

They present a thorough process for recruiting and managing IT staff, but including more on their innovative methods or technological tools used in these processes could strengthen their proposal.

Jeff Leveroni: 8

Basic, below average proposal without much substance documented.

Clint Patterson: 25

Had an approach to fill staffing needs.

Joel Templo: 0

Not listed

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.4

Average Hourly Bill Rate: \$76.59

Jeff Leveroni: 13.4

Average Hourly Bill Rate: \$76.59

Clint Patterson: 13.4

Average Hourly Bill Rate: \$76.59

Joel Templo: 13.4

Average Hourly Bill Rate: \$76.59

RightIT Solution LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 22

RighIT Solutions LLC has strong ties with high-profile clients, yet their proposal would benefit greatly from clearer success stories and client feedback.

Jeff Leveroni: 19

Well formatted submission; focus on quality and legacy system modernization

Clint Patterson: 28

Did not see detailed list of public sector examples.

Joel Templo: 15

some exp

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their proposal shows they understand Seminole County's staffing needs well, but they could improve by offering more specifics on how they plan to meet those needs, especially under unusual or stressful conditions.

Jeff Leveroni: 19

Better than average understanding with call out for our legacy system modernization needs

Clint Patterson: 25

Seemed to understand project

Joel Templo: 10

Not very clear

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

RighIT outlines a solid approach with quick and adaptive staffing solutions. More detail on how they leverage modern technology to enhance these processes would make their approach more compelling.

Jeff Leveroni: 19

Better than average project approach documented

Clint Patterson: 25

Seemed to be able to deliver staffing services.

Joel Templo: 10

Not impressed

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.5

Average Hourly Bill Rate: \$97.64

Jeff Leveroni: 10.5

Average Hourly Bill Rate: \$97.64

Clint Patterson: 10.5

Average Hourly Bill Rate: \$97.64

Joel Templo: 10.5

Average Hourly Bill Rate: \$97.64

SBase Technologies, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

SBase Technologies Inc. boasts significant experience with high-profile clients and projects, like Deloitte and Harvey Nash. Providing more detailed success stories and specific feedback would enhance their credibility.

Jeff Leveroni: 8

No significant similar projects listed; basic outline proposal without significant substance.

Clint Patterson: 28

Could not find details on key account personnel.

Joel Templo: 0

None with Public sector

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

SBase demonstrates a comprehensive understanding of Seminole County's IT staffing requirements. Adding more details on how they tailor their services to specific county projects would strengthen their proposal.

Jeff Leveroni: 6

Not a good proposal comparatively to others.

Clint Patterson: 25

Seem to understand project

Joel Templo: 5

Limited

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their approach to recruitment and staffing is detailed and proactive, emphasizing quality and speed. Incorporating advanced recruitment technologies and strategies could significantly enhance their effectiveness.

Jeff Leveroni: 6

Not a good proposal comparatively to others.

Clint Patterson: 25

Seem to have an approach to provide adequate staffing services.

Joel Templo: 5

Not well documented

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.8

Average Hourly Bill Rate: \$69.59

Jeff Leveroni: 14.8

Average Hourly Bill Rate: \$69.59

Clint Patterson: 14.8

Average Hourly Bill Rate: \$69.59

Joel Templo: 14.8

Average Hourly Bill Rate: \$69.59

SGS Technologie

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

SGS Technologie has a long history of providing IT services, with notable success in government projects. Specific examples of measurable outcomes and direct client feedback would strengthen their profile.

Jeff Leveroni: 26

Current BCC vendor that has been responsive to legacy application development requests and has done a respectable job. Local.

Clint Patterson: 28

Could not find details on credentials for key account personnel.

Joel Templo: 30

best so far

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They show a deep understanding of Seminole County's staffing requirements and exhibit a clear readiness to meet the dynamic needs with their established operations in Florida.

Jeff Leveroni: 22

Conveys a better than average understanding.

Clint Patterson: 25

Seem to understand project

Joel Templo: 25

great tech spec

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

SGS offers a detailed recruitment and retention strategy that emphasizes quality and compliance. They could further enrich their approach by incorporating cutting-edge recruitment technologies.

Jeff Leveroni: 23

Proven project approach based on past experience and documented proposal

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 25

great tech spec

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.4

Average Hourly Bill Rate: \$90.60

Jeff Leveroni: 11.4

Average Hourly Bill Rate: \$90.60

Clint Patterson: 11.4

Average Hourly Bill Rate: \$90.60

Joel Templo: 11.4

Average Hourly Bill Rate: \$90.60

SMART IT PROS INC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

Smart IT Pros presents a solid history with diverse governmental clients. However, more specifics on the measurable outcomes and direct feedback from past projects would bolster their profile.

Jeff Leveroni: 6

Very basic proposal without much substance.

Clint Patterson: 28

Could not find details on key account personnel.

Joel Templo: 15

Average

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

The proposal shows a strong grasp of Seminole County's IT staffing needs, emphasizing their preparedness to integrate smoothly with ongoing projects.

Jeff Leveroni: 5

Very basic proposal without much substance

Clint Patterson: 25

Seem to understand project.

Joel Templo: 5

Weak

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Smart IT Pros proposes a detailed strategy focusing on diverse hiring and retention tactics, though greater emphasis on innovative technologies for recruitment would be beneficial.

Jeff Leveroni: 5

Very basic proposal without much substance

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 5

Weak

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9

Average Hourly Bill Rate: \$114.07

Jeff Leveroni: 9

Average Hourly Bill Rate: \$114.07

Clint Patterson: 9

Average Hourly Bill Rate: \$114.07

Joel Templo: 9

Average Hourly Bill Rate: \$114.07

Smith Temporaries, Inc d/b/a CornerStone Staffing

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

Smart IT Pros brings considerable experience in IT staffing, especially in government projects. However, providing specific outcomes or direct client testimonials could better highlight their capability and past success.

Jeff Leveroni: 8

Appears to rely very heavily on social media for placing staff; not a mature presentation of capabilities

Clint Patterson: 28

Would have liked to see public sector examples.

Joel Templo: 5

None

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Smart IT Pros demonstrates a strong grasp of the project needs and shows readiness to leverage its local presence in Florida to meet these requirements effectively.

Jeff Leveroni: 5

Appears to rely very heavily on social media for placing staff; not a mature presentation of capabilities; copied material

Clint Patterson: 25

Seem to understand project

Joel Templo: 0

None

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their proposed strategy for recruitment and retention is thorough and emphasizes compliance. Integrating more advanced technological tools could enhance their approach.

Jeff Leveroni: 5

Appears to rely very heavily on social media for placing staff; not a mature presentation of capabilities; copied material

Clint Patterson: 25

Seem to have an approach to provide adequate staffing.

Joel Templo: 5

No approach

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12.1

Average Hourly Bill Rate: \$84.94

Jeff Leveroni: 12.1

Average Hourly Bill Rate: \$84.94

Clint Patterson: 12.1

Average Hourly Bill Rate: \$84.94

Joel Templo: 12.1

Average Hourly Bill Rate: \$84.94

SoftHQ, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

SoftHQ has extensive experience with a variety of government and commercial clients, showing a strong foundation in IT services. .

Jeff Leveroni: 22

Significant public sector experience but mostly outside of FL. Proposal is a bit overwrought.

Clint Patterson: 29

Provided public sector examples and key personnel info.

Joel Templo: 28

A lot of public sector work

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

The proposal shows a comprehensive understanding of Seminole County's needs, reflecting SoftHQ's readiness to fulfill these requirements with a tailored staffing strategy.

Jeff Leveroni: 20

better than average understanding

Clint Patterson: 25

Seems to understand project.

Joel Templo: 25

Detailed

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

SoftHQ presents a detailed staffing strategy that covers recruitment, retention, and compliance, although integrating innovative technology solutions could enhance their approach further.

Jeff Leveroni: 20

better than average understanding

Clint Patterson: 25

Seems to have an approach to fill staffing positions.

Joel Templo: 25

Great explanation

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.8

Average Hourly Bill Rate: \$95.53

Jeff Leveroni: 10.8

Average Hourly Bill Rate: \$95.53

Clint Patterson: 10.8

Average Hourly Bill Rate: \$95.53

Joel Templo: 10.8

Average Hourly Bill Rate: \$95.53

Software Resources, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

Software Resources Inc. demonstrates extensive experience providing IT staffing for significant clients including Orange County Government and Disney. Highlighting specific measurable impacts of their placements would enhance this section further.

Jeff Leveroni: 18

Local with many govt partnerships but proposal is brief enough that it doesn't compare favorably to best proposals.

Clint Patterson: 29

Public sector examples and credentials of account personnel listed.

Joel Templo: 25

Worked with Orange County for 23 years

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Software Resources Inc. exhibits a robust grasp of the project's scope and requirements, showing readiness to integrate seamlessly with Seminole County's operations.

Jeff Leveroni: 17

Brief proposal that limits information conveyed. Average.

Clint Patterson: 25

Seem to understand project.

Joel Templo: 15

No listed

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

The company's approach is detailed, focusing on a strong recruitment process and retention strategies, but could benefit from incorporating innovative technologies in talent acquisition.

Jeff Leveroni: 17

Brief proposal that limits information conveyed. Average.

Clint Patterson: 25

Seem capable of filling staffing needs.

Joel Templo: 15

Weak explanation

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 14.6

Average Hourly Bill Rate: \$70.37

Jeff Leveroni: 14.6

Average Hourly Bill Rate: \$70.37

Clint Patterson: 14.6

Average Hourly Bill Rate: \$70.37

Joel Templo: 14.6

Average Hourly Bill Rate: \$70.37

Solomons International

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 22

Solomons International has demonstrated its capability through extensive IT staffing services, yet could strengthen its submission with more specific, quantifiable impacts of its past projects.

Jeff Leveroni: 16

Nothing outstanding about this proposal. Average.

Clint Patterson: 28

Could not find credentials of key account personnel

Joel Templo: 5

Very limited

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a strong grasp of the staffing needs for Seminole County, well-aligned with the County's operational standards and expectations.

Jeff Leveroni: 16

Nothing outstanding about this proposal. Average.

Clint Patterson: 25

Seem to understand needs.

Joel Templo: 0

Not listed

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Solomons International provides a detailed approach, but could further enhance their proposal by integrating more innovative staffing technologies and strategies to adapt to rapidly changing IT environments.

Jeff Leveroni: 16

Nothing outstanding about this proposal. Average.

Clint Patterson: 25

Seem capable of filling staffing positions.

Joel Templo: 0

Not listed

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.8

Average Hourly Bill Rate: \$87.29

Jeff Leveroni: 11.8

Average Hourly Bill Rate: \$87.29

Clint Patterson: 11.8

Average Hourly Bill Rate: \$87.29

Joel Templo: 11.8

Average Hourly Bill Rate: \$87.29

Steck Systems, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

Steck Systems showcases a strong legacy in IT staffing with significant engagements, particularly with governmental bodies.

Jeff Leveroni: 16

Nothing outstanding about this proposal - average compared to best.

Clint Patterson: 28

Would like to have seen public sector examples.

Joel Templo: 20

Some public sector in Texas

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their response is aligned well with the RFP's requirements, showing a clear understanding of the project's scope and objectives, but could benefit from a more detailed explanation on adapting to potential scope changes.

Jeff Leveroni: 16

Nothing outstanding about this proposal - average compared to best.

Clint Patterson: 25

Seem to understand project.

Joel Templo: 5

Understand for recruitment but not development.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 21

Steck Systems outlines a robust recruitment process; however, integrating innovative technologies or methodologies could enhance their adaptability and efficiency in sourcing the right talent.

Jeff Leveroni: 16

Nothing outstanding about this proposal - average compared to best.

Clint Patterson: 25

Seem to be able to provide staffing services.

Joel Templo: 5

Understand for recruitment but not development.

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9.9

Average Hourly Bill Rate: \$103.71

Jeff Leveroni: 9.9

Average Hourly Bill Rate: \$103.71

Clint Patterson: 9.9

Average Hourly Bill Rate: \$103.71

Joel Templo: 9.9

Average Hourly Bill Rate: \$103.71

Steel Titan Solutions, LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 22

Steck Systems Inc. demonstrates a solid record of IT staffing for notable projects, but details on direct client feedback and outcomes from these projects could enhance their credibility.

Jeff Leveroni: 3

Local but barely meets the minimum requirement to be considered as a proposal.

Clint Patterson: 28

Could not find credentials for key account personnel.

Joel Templo: 5

limited

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 21

The proposal reflects a clear grasp of the county's requirements, although the specifics on adapting to evolving project needs could be more detailed.

Jeff Leveroni: 3

barely meets the minimum requirement to be considered as a proposal.

Clint Patterson: 25

Seem to understand need.

Joel Templo: 0

Not stated... poor proposal

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 20

Their approach includes a structured recruitment process, yet integration of innovative technologies and methodologies could be better outlined to strengthen their strategy.

Jeff Leveroni: 3

barely meets the minimum requirement to be considered as a proposal.

Clint Patterson: 24

Would like to see more information on approach to filling positions.

Joel Templo: 0

Not stated

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 17.8

Average Hourly Bill Rate: \$57.89

Jeff Leveroni: 17.8

Average Hourly Bill Rate: \$57.89

Clint Patterson: 17.8

Average Hourly Bill Rate: \$57.89

Joel Templo: 17.8

Average Hourly Bill Rate: \$57.89

Sunshine Enterprise USA LLC

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

SGS Technologie has solid experience in government IT projects, but could benefit from including more detailed client testimonials to further enhance their credibility.

Jeff Leveroni: 15

Local with some government partnerships; no significant similar projects listed other than temp staffing; nothing outstanding about this proposal -- average

Clint Patterson: 29

Listed public sector examples and credentials of account personnel.

Joel Templo: 5

Limited

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They demonstrate strong insight into the county's needs and show they are well-prepared to handle the project with their resources in Florida.

Jeff Leveroni: 13

Average understanding communicated

Clint Patterson: 25

Seems to understand project.

Joel Templo: 5

No methodology for development

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

SGS Technologie presents a thorough strategy for recruitment and retention but could strengthen their proposal by integrating more advanced technologies into their processes.

Jeff Leveroni: 13

Average understanding communicated

Clint Patterson: 25

Seems to have approach to fill needed staffing.

Joel Templo: 5

No approach

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 19.3

Average Hourly Bill Rate: \$53.26

Jeff Leveroni: 19.3

Average Hourly Bill Rate: \$53.26

Clint Patterson: 19.3

Average Hourly Bill Rate: \$53.26

Joel Templo: 19.3

Average Hourly Bill Rate: \$53.26

Swift Strategic Solutions Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

Swift demonstrates a broad reach with a notable presence in multiple U.S. states and a consistent record in IT staffing. They could enhance their submission by including more detailed client testimonials to substantiate their claims of successful partnerships.

Jeff Leveroni: 14

Local government; proposal is unclear on whether all position types can be staffed (use of the word "various"); nothing outstanding in this proposal -- average

Clint Patterson: 28

Not enough information on services provided to public sector examples.

Joel Templo: 15

Some

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Swift demonstrates a broad reach with a notable presence in multiple U.S. states and a consistent record in IT staffing. They could enhance their submission by including more detailed client testimonials to substantiate their claims of successful partnerships.

Jeff Leveroni: 13

Average understanding

Clint Patterson: 25

Seem to understand need

Joel Templo: 5

Understand for recruitment but not development.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Swift shows a comprehensive understanding of the staffing needs of Seminole County suggesting strong alignment with the county's objectives.

Jeff Leveroni: 13

average understanding

Clint Patterson: 25

Seem to be capable of filling staffing needs

Joel Templo: 13

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 19.4

Average Hourly Bill Rate: \$53.10

Jeff Leveroni: 19.4

Average Hourly Bill Rate: \$53.10

Clint Patterson: 19.4

Average Hourly Bill Rate: \$53.10

Joel Templo: 19.4

Average Hourly Bill Rate: \$53.10

SystemDomain, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 24

SGS Technologie has a solid history in IT services, particularly with government projects. Including specific examples of outcomes and feedback from clients could improve their score.

Jeff Leveroni: 20

Used a template as their proposal -- multiple references to the "City's" approach; lists government experience in apps development; appears to have strong staff in app development. But lack of attention in who they are proposing to calls out attention to detail even though it could be a slightly better than average proposal.

Clint Patterson: 28

Would have liked to see more public sector examples.

Joel Templo: 5

Limited

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They have a thorough grasp of Seminole County's staffing needs and are well-prepared to meet these with their operations in Florida.

Jeff Leveroni: 18

Better than average understanding.

Clint Patterson: 25

Seem to understand project

Joel Templo: 5

Understand for recruitment but not development.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

SGS presents a strong recruitment and retention plan focusing on quality. Introducing modern recruitment technologies could further enhance their strategy.

Jeff Leveroni: 18

Better than average understanding.

Clint Patterson: 25

Seem to have an approach that can fill staffing needs.

Joel Templo: 13

Average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 8.9

Average Hourly Bill Rate: \$116.26

Jeff Leveroni: 8.9

Average Hourly Bill Rate: \$116.26

Clint Patterson: 8.9

Average Hourly Bill Rate: \$116.26

Joel Templo: 8.9

Average Hourly Bill Rate: \$116.26

TECKpert

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 26

TECKpert has demonstrated strong experience with similar projects and significant government sector involvement. Inclusion of specific project outcomes and deeper insights into their client interactions could improve their credentials further.

Jeff Leveroni: 16

Local (Palmetto Bay) and documents reasonable experience but proposal is otherwise very average compared to best submitted.

Clint Patterson: 28

Could not find credentials for key account personnel.

Joel Templo: 15

Some in florida

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their response shows a solid grasp of the county's requirements and a comprehensive approach to meeting these needs.

Jeff Leveroni: 16

Average understanding conveyed

Clint Patterson: 25

Seem to understand need.

Joel Templo: 5

Understand for recruitment but not development.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

TECKpert outlines a robust staffing and management strategy, leveraging their extensive experience. Integrating more innovative technologies or methodologies could provide a cutting edge.

Jeff Leveroni: 16

Average understanding conveyed

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 15

average

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.2

Average Hourly Bill Rate: \$92.08

Jeff Leveroni: 11.2

Average Hourly Bill Rate: \$92.08

Clint Patterson: 11.2

Average Hourly Bill Rate: \$92.08

Joel Templo: 11.2

Average Hourly Bill Rate: \$92.08

tekgence

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 22

Tekgence Inc. showcases a solid history in IT staffing, providing detailed examples of past projects. However, they could strengthen their submission by including more quantifiable results and direct feedback from past clients.

Jeff Leveroni: 19

High-mid proposal, uses PMBOK for projects; closest they get to similar is staff augmentation experience

Clint Patterson: 28

Would like to have seen public sector examples.

Joel Templo: 25

Great past experience

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Tekgence demonstrates a good understanding of the project's requirements and expresses a commitment to fulfilling the County's staffing needs with their extensive resources.

Jeff Leveroni: 17

better than average understanding

Clint Patterson: 25

Seem to understand project

Joel Templo: 25

5-Stage PMBOK (Project Management Body of Knowledge) Project Management approach. The PMBOK provides a standard framework for successfully managing projects.

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their proposed approach is comprehensive, detailing strategies for project management, risk mitigation, and quality control, yet the integration of innovative technologies or methodologies could be emphasized more.

Jeff Leveroni: 19

better than average understanding

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 25
PMBOK

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.6
Average Hourly Bill Rate: \$75.60

Jeff Leveroni: 13.6
Average Hourly Bill Rate: \$75.60

Clint Patterson: 13.6
Average Hourly Bill Rate: \$75.60

Joel Templo: 13.6
Average Hourly Bill Rate: \$75.60

The Evolvers Group, L.P.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 22
TECKpert has relevant experience but could strengthen their proposal by including specific outcomes or measurable benefits from prior projects.

Jeff Leveroni: 3
Poor overall proposal. Similar background not expanded upon.

Clint Patterson: 27
Could not find key account personnel credentials. Would like to have seen more public sector examples.

Joel Templo: 25

Large past client base.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They demonstrate a comprehensive understanding of Seminole County's requirements and appear ready to effectively integrate with county operations.

Jeff Leveroni: 3

Poor proposal.

Clint Patterson: 25

Seem to understand scope

Joel Templo: 15

Vague

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

TECKpert presents a structured approach with a detailed recruitment process, though they could benefit from incorporating more innovative technologies or methodologies.

Jeff Leveroni: 3

poor proposal

Clint Patterson: 25

Seem to be able to deliver staffing services.

Joel Templo: 15

Vague

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.9

Average Hourly Bill Rate: \$94.13

Jeff Leveroni: 10.9

Average Hourly Bill Rate: \$94.13

Clint Patterson: 10.9

Average Hourly Bill Rate: \$94.13

Joel Templo: 10.9

Average Hourly Bill Rate: \$94.13

Trinity IT Services

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

Trinity IT Services showcases a proven track record in IT staff augmentation across significant public and private sector projects, though further detail on direct client impact and continuous improvement measures could enhance their credentials.

Jeff Leveroni: 17

Notes staff augmentation and development for similar services; very brief proposal and doesn't really cover their processes or certifications -average

Clint Patterson: 27

Could not find credentials of key account personnel. Would like to see public sector examples.

Joel Templo: 5

Little with public sector

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They exhibit a strong comprehension of the IT staffing needs of Seminole County and demonstrate readiness to adapt their robust recruitment strategies to meet these demands.

average	Jeff Leveroni: 17
Seem to understand project	Clint Patterson: 25
None	Joel Templo: 5

Project Approach | Points Based | 25 Points (25%)

	Ed Beracoechea: 22
Trinity's detailed approach to recruitment and retention emphasizes their commitment to quality and compliance; incorporating more innovative recruiting technologies could further strengthen their proposal.	
average	Jeff Leveroni: 16
Seem to have an approach to deliver staffing services.	Clint Patterson: 25
None	Joel Templo: 5

Cost Proposal | Points Based | 20 Points (20%)

Average Hourly Bill Rate: \$90.85	Ed Beracoechea: 11.3
Average Hourly Bill Rate: \$90.85	Jeff Leveroni: 11.3
Average Hourly Bill Rate: \$90.85	Clint Patterson: 11.3

Joel Templo: 11.3

Average Hourly Bill Rate: \$90.85

Tryfacta, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Tryfacta has demonstrated extensive experience with government clients and robust IT staffing capabilities, though a few more client testimonials could have further solidified their standing.

Jeff Leveroni: 14

Multiple government clients; lots of info that needs to be edited; ISO certs; exceedingly long and surprisingly poor proposal, packing in everything but the kitchen sink; similar services are primarily staff augmentation

Clint Patterson: 29

Good public sector examples and credentials listed.

Joel Templo: 20

Some public sector exp.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their proposal clearly shows a comprehensive grasp of the required IT staffing services, though some sections could be more tailored to Seminole County's specific needs.

Jeff Leveroni: 10

Long and confusing proposal

Clint Patterson: 25

Seem to understand need

Joel Templo: 10

Not strong enough

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Tryfacta presents a well-structured staffing and recruitment strategy, utilizing advanced technologies and a large pre-vetted talent pool, although the integration of more innovative staffing solutions could enhance their offering.

Jeff Leveroni: 10

Long and confusing proposal

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 10

Not strong enough

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.4

Average Hourly Bill Rate: \$99.17

Jeff Leveroni: 10.4

Average Hourly Bill Rate: \$99.17

Clint Patterson: 10.4

Average Hourly Bill Rate: \$99.17

Joel Templo: 10.4

Average Hourly Bill Rate: \$99.17

Tunabear Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 25

Tunabear brings extensive experience with substantial projects, particularly in public and higher education sectors, including major roles in system implementations across various states. More specific success metrics from past projects could enhance their scoring.

Jeff Leveroni: 10

Large focus on ERP implementations which really isn't our focus.

Clint Patterson: 28

Could not find credentials for key account personnel.

Joel Templo: 5

Little

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 22

The proposal demonstrates a solid understanding of the project requirements with a methodical, adaptable approach. Integration of more innovative staffing solutions could provide added value.

Jeff Leveroni: 8

Large focus on ERP implementations which really isn't our focus.

Clint Patterson: 25

Seem to understand need

Joel Templo: 5

Weak

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Tunabear offers competitive rates with a clear breakdown, ensuring transparency. A more detailed explanation of how these rates are cost-effective relative to market averages could strengthen this area.

Jeff Leveroni: 8

Large focus on ERP implementations which really isn't our focus.

Clint Patterson: 25

Seem to have approach to provide adequate staffing services.

Joel Templo: 5

Weak

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 8.4

Average Hourly Bill Rate: \$122.40

Jeff Leveroni: 8.4

Average Hourly Bill Rate: \$122.40

Clint Patterson: 8.4

Average Hourly Bill Rate: \$122.40

Joel Templo: 8.4

Average Hourly Bill Rate: \$122.40

Vaco (Vaco FL LLC)

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 23

They have demonstrated strong experience with various public and private sector projects, yet they could enhance their submission by providing more detailed success metrics and direct client testimonials.

Jeff Leveroni: 17

Local vendor which is a plus but this is a largely average proposal compared to the best we've received.

Clint Patterson: 27

Could not find credentials for key account personnel. Would like to see public sector examples.

Joel Templo: 5

Minimal with Public Sector

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a comprehensive understanding of the project requirements and aligns well with the objectives of Seminole County, particularly in how they plan to handle IT staff augmentation.

Jeff Leveroni: 16

Average understanding

Clint Patterson: 25

Seem to understand need

Joel Templo: 5

Lacks scrum methodology

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 22

Their structured approach to recruitment and staffing is impressive, though incorporating advanced analytics and predictive modeling could further optimize their staffing solutions.

Jeff Leveroni: 16

Average understanding

Clint Patterson: 25

Seem to have an approach to deliver staffing services.

Joel Templo: 5

weak

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9

Average Hourly Bill Rate: \$114.94

Jeff Leveroni: 9

Average Hourly Bill Rate: \$114.94

Clint Patterson: 9

Average Hourly Bill Rate: \$114.94

Joel Templo: 9

Average Hourly Bill Rate: \$114.94

V Group Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

V Group Inc. brings a strong background with significant public sector experience. However, specific client testimonials or feedback could further enhance credibility.

Jeff Leveroni: 18

Local government clients but lacking details on similar experience other than people placement; otherwise a slightly better than average proposal

Clint Patterson: 29

Listed credentials of key personnel and public sector examples.

Joel Templo: 5

Very little with Public Sector

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

They have shown a comprehensive understanding of the staffing needs, though a few more innovative strategies could be highlighted.

Jeff Leveroni: 18

Average understanding

Clint Patterson: 25

Seem to understand need

Joel Templo: 5

Lacks scrum methodology

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Their approach is detailed and proactive, yet the inclusion of more cutting-edge technologies and methods might strengthen their proposition.

Jeff Leveroni: 18

Average understanding

Clint Patterson: 25

Seem to be able to deliver staffing services.

Joel Templo: 5

Lacks scrum methodology

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 9.1

Average Hourly Bill Rate: \$113.23

Jeff Leveroni: 9.1

Average Hourly Bill Rate: \$113.23

Clint Patterson: 9.1

Average Hourly Bill Rate: \$113.23

Joel Templo: 9.1

Average Hourly Bill Rate: \$113.23

Vish Consulting Services, Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

VCS provides a detailed account of their experience with significant clients like LA Care and RightSourcing USA, demonstrating substantial industry involvement and client trust.

Jeff Leveroni: 15

Credentials do not include any government examples; otherwise a very average proposal

Clint Patterson: 27

Could not find credentials for key account personnel. Would like to have seen public sector examples.

Joel Templo: 25

Yes, worked with them in the past

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

Their proposal shows a robust understanding of Seminole County's needs, highlighting their readiness to adapt to flexible work hours and maintaining high standards in employee conduct and project delivery.

Jeff Leveroni: 12

Slightly below average understanding

Clint Patterson: 25

Seem to understand need

Joel Templo: 23

Yes, very good

Project Approach | Points Based | 25 Points (25%)

Ed Beracochea: 23

VCS outlines a comprehensive recruitment and staffing strategy, using advanced sourcing and screening techniques.

Jeff Leveroni: 12

Slightly below average understanding

Clint Patterson: 25

Seem to have an approach to fill staffing needs.

Joel Templo: 23

Yes, very good

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracochea: 14.6

Average Hourly Bill Rate: \$70.65

Jeff Leveroni: 14.6

Average Hourly Bill Rate: \$70.65

Clint Patterson: 14.6

Average Hourly Bill Rate: \$70.65

Joel Templo: 14.6

Average Hourly Bill Rate: \$70.65

Visium Resources, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 27

Visium Resources has demonstrated extensive experience with government contracts, including previous work for Seminole County, indicating a reliable track record.

Jeff Leveroni: 30

Comprehensive proposal; trains recruiters; supported BCC since 2019 with good partnership and responsiveness; multiple public sector clients; high customer service

Clint Patterson: 28

Could not find credentials of key account personnel.

Joel Templo: 30

Great Tech Specs

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal shows a clear understanding of the project needs, reflecting their ongoing relationship with Seminole County and specific insight into the County's IT challenges.

Jeff Leveroni: 25

Very good understanding displayed supported by past experience with the County

Clint Patterson: 25

Seem to understand project

Joel Templo: 25

ditto

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Visium offers a comprehensive staffing solution with robust management strategies. Including more innovative recruitment technologies could enhance their offering.

Jeff Leveroni: 25

Very good understanding displayed supported by past experience with the County

Clint Patterson: 25

Seem to have an approach to provide adequate staffing services.

Joel Templo: 25

ditto

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 11.1

Average Hourly Bill Rate: \$92.56

Jeff Leveroni: 11.1

Average Hourly Bill Rate: \$92.56

Clint Patterson: 11.1

Average Hourly Bill Rate: \$92.56

Joel Templo: 11.1

Average Hourly Bill Rate: \$92.56

VIVA USA Inc

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

The proposal shows strong evidence of VIVA USA Inc.'s extensive experience with both governmental and private sector clients, indicating a robust capability to meet staffing needs.

Jeff Leveroni: 16

notes local govt partners but this is a very average proposal in all aspects compared to best submitted

Clint Patterson: 29

Listed credentials for key personnel and public sector examples.

Joel Templo: 15

Limited

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 24

VIVA demonstrates a clear understanding of the project's requirements and the specific staffing challenges of Seminole County, emphasizing their readiness to fulfill these needs effectively.

Jeff Leveroni: 13

very average proposal in all aspects compared to best submitted

Clint Patterson: 25

Seem to understand need

Joel Templo: 12

Limited

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

The approach is well-structured and shows a comprehensive staffing strategy; however, incorporating more advanced technological tools in the recruitment process could enhance efficiency.

Jeff Leveroni: 13

very average proposal in all aspects compared to best submitted

Clint Patterson: 25

Seem to have an approach to deliver staffing services.

Joel Templo: 12

Limited

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 10.6

Average Hourly Bill Rate: \$96.89

Jeff Leveroni: 10.6

Average Hourly Bill Rate: \$96.89

Clint Patterson: 10.6

Average Hourly Bill Rate: \$96.89

Joel Templo: 10.6

Average Hourly Bill Rate: \$96.89

V-Soft Consulting Group, Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

V-Soft Consulting exhibits a strong track record in IT staffing, with significant experience serving diverse sectors including government agencies, supported by concrete examples such as their work with General Dynamics and Chicago Public Schools.

Jeff Leveroni: 16

Notates local govt partners but this is an average proposal compared to best submitted.

Clint Patterson: 29

Public sector examples and key credentials listed

Joel Templo: 20

Yes.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal comprehensively addresses the specific staffing needs of Seminole County, reflecting a deep understanding of the project scope and the operational dynamics of county-level IT services.

Jeff Leveroni: 13

average understanding

Clint Patterson: 25

Seem to understand need

Joel Templo: 15

Yes

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

V-Soft presents a well-structured staffing and recruitment strategy that covers all project requirements. Incorporating more advanced technological tools for recruitment and performance monitoring could further enhance their approach.

Jeff Leveroni: 13

average understanding

Clint Patterson: 25

Seem to have an approach to provide staffing services.

Joel Templo: 15

Yes

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13.7

Average Hourly Bill Rate: \$74.94

Jeff Leveroni: 13.7

Average Hourly Bill Rate: \$74.94

Clint Patterson: 13.7

Average Hourly Bill Rate: \$74.94

Joel Templo: 13.7

Average Hourly Bill Rate: \$74.94

vTech Solution Inc.

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

vTech boasts a robust track record of fulfilling diverse government staffing needs, which reinforces their reliability and broad expertise.

Jeff Leveroni: 25

Good credentials; many certifications; good apparent quals and past performance

Clint Patterson: 29

Public sector examples and key account credentials listed.

Joel Templo: 25

Yes

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

Their proposal articulates a comprehensive understanding of the County's specific IT staffing needs, demonstrating a clear alignment with project objectives.

Jeff Leveroni: 20

Better than average understanding

Clint Patterson: 25

Seem to understand project

Joel Templo: 20

Knowledgeable

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 23

Incorporating innovative practices in employee retention could further enhance their approach.

Jeff Leveroni: 22

very good approach

Clint Patterson: 25

Seem to have an approach to provide adequate staffing services.

Joel Templo: 20

Yes

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 12

Average Hourly Bill Rate: \$85.76

Jeff Leveroni: 12

Average Hourly Bill Rate: \$85.76

Clint Patterson: 12

Average Hourly Bill Rate: \$85.76

Joel Templo: 12

Average Hourly Bill Rate: \$85.76

Zion Cloud Solutions

Vendor Qualifications and Past Performance | Points Based | 30 Points (30%)

Ed Beracoechea: 28

ZCS demonstrates extensive experience with notable projects for reputable clients like the University of Illinois and South Dakota's Department of Health Services, showcasing their capacity to handle complex IT staffing needs efficiently.

Jeff Leveroni: 20

What could be a good proposal tends toward average since the info is poorly organized and tough to read; reasonable quals and past performance

Clint Patterson: 29

Listed credentials of key personnel and public sector examples.

Joel Templo: 28

Yes, a lot of public sector work.

Project Understanding | Points Based | 25 Points (25%)

Ed Beracoechea: 25

The proposal shows deep comprehension of the staffing requirements for Seminole County, evidenced by their detailed staffing strategy tailored to meet IT operational demands robustly.

Jeff Leveroni: 19

average understanding

Clint Patterson: 25

Seem to understand project

Joel Templo: 23

Great

Project Approach | Points Based | 25 Points (25%)

Ed Beracoechea: 24

ZCS offers a comprehensive approach to IT staffing that integrates innovative recruitment practices. Enhancing this strategy by showcasing how these practices directly improve client outcomes could strengthen their proposal.

Jeff Leveroni: 19

average understanding

Clint Patterson: 25

Seem to have an approach to providing staffing services.

Joel Templo: 23

Great

Cost Proposal | Points Based | 20 Points (20%)

Ed Beracoechea: 13

Average Hourly Bill Rate: \$79.37

Jeff Leveroni: 13

Average Hourly Bill Rate: \$79.37

Clint Patterson: 13

Average Hourly Bill Rate: \$79.37

Joel Templo: 13

Average Hourly Bill Rate: \$79.37