



Seminole County
Resource Management - Purchasing & Contracts
Diane Reed, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATIONS

RFP No. RFP-604608-23/LNF

RFP-604608-23/LNF - Term Contract for Generator Services and Repairs

RESPONSE DEADLINE: September 13, 2023 at 2:00 pm

Report Generated: Friday, October 20, 2023

PHASE 1

EVALUATORS

Name	Title	Agreement Accepted On
Daniel Alendal	Quality Assurance Inspector	Sep 27, 2023 2:07 PM
Gary Chasteen	Certified Inventory Specialist	Oct 2, 2023 12:18 PM
Raymond Kelly	PROGRAM MANAGER II	Sep 28, 2023 8:03 AM

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Performance & References	0-100 Points	30 (30% of Total)

Description:

Proposer's performance capabilities, experience, reputation, reliability, and service history.

Criteria	Scoring Method	Weight (Points)
Services Offered, Warranty, Resources	0-100 Points	30 (30% of Total)

Criteria	Scoring Method	Weight (Points)
Fee Structure	0-100 Points	40 (40% of Total)

EVALUATION TABULATION

RFP No. RFP-604608-23/LNF

RFP-604608-23/LNF - Term Contract for Generator Services and Repairs

AGGREGATE SCORES SUMMARY

Vendor	Daniel Alendal	Gary Chasteen	Raymond Kelly	Total Score (Max Score 100)
Ring Power Corp - WCC	97	88	94	93
Accurate Power and Technology, Inc	75.6	69.6	75.6	73.6
Genstar	69.8	72.8	72.8	71.8

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Performance & References 0-100 Points 30 Points (30%)	Services Offered, Warranty, Resources 0-100 Points 30 Points (30%)	Fee Structure 0-100 Points 40 Points (40%)	Total Score (Max Score 100)
Ring Power Corp - WCC	86.7	90	100	93
Accurate Power and Technology, Inc	83.3	90	54	73.6
Genstar	66.7	90	62	71.8

INDIVIDUAL PROPOSAL SCORES

Accurate Power and Technology, Inc	
Performance & References 0-100 Points 30 Points (30%)	
Daniel Alendal: 80	
Have used vendor before. Had a concern with communication in the past.	
Gary Chasteen: 80	
BASED ON THE INFORMATION SUBMITTED. THEY ALSO SERVICE CUMMINS, KOHLER, AND GENERAC.	
Raymond Kelly: 90	
We have used this vendor in the past with no issues. They do not work on every type of generator we have.	
Services Offered, Warranty, Resources 0-100 Points 30 Points (30%)	
Daniel Alendal: 100	
Warranty Period is what we asked for.	
Gary Chasteen: 80	
BASED ON THE INFORMATION SUBMITTED	
Raymond Kelly: 90	
Warranty is as requested, and the only drawback is they do not service all the types of generators we have.	
Fee Structure 0-100 Points 40 Points (40%)	
Daniel Alendal: 54	
3	
Gary Chasteen: 54	
3	
Raymond Kelly: 54	
3	

Genstar	
Performance & References 0-100 Points 30 Points (30%)	
	Daniel Alendal: 50
Can not do anything above 150kw. Past experience with company isn't great.	
	Gary Chasteen: 80
THEY SAY THEY CAN SERVICE GENERAC, KOHLER AND CUMMINS.	
	Raymond Kelly: 70
We have attempted to use this vendor in the past but get slow responses. They do mostly residential and not commercial.	
Services Offered, Warranty, Resources 0-100 Points 30 Points (30%)	
	Daniel Alendal: 100
Meets warranty requirement	
	Gary Chasteen: 80
THEY SAY THEY ARE A FACTORY AUTHORIZED DEALER WITH TECHS.	
	Raymond Kelly: 90
They meet the requested warranty but, cannot service all of the different brands of generators we have.	
Fee Structure 0-100 Points 40 Points (40%)	
	Daniel Alendal: 62
2	
	Gary Chasteen: 62
2	
	Raymond Kelly: 62
2	

Ring Power Corp - WCC

Performance & References | 0-100 Points | 30 Points (30%)

Daniel Alendal: 90

Can not work on all types/brands the county owns

Gary Chasteen: 80

THEY HAVE A BETTER THAN DECENT TRACK RECORD, SERVICING OUR EQUIPMENT WHEN NEEDED.

Raymond Kelly: 90

We have used this vendor in the past with no issues. They do not offer service to all the brands of Generators we own.

Services Offered, Warranty, Resources | 0-100 Points | 30 Points (30%)

Daniel Alendal: 100

Meets warranty requiremnts

Gary Chasteen: 80

THEY HAVE WORKED WITH US OVERCOMING ISSUES IN THE PAST THAT HAVE OCCURED WHILE DOING BUSINESS WITH THEM.

Raymond Kelly: 90

They offer the warranty we requested. They do not service all of the brands of Generators the County owns.

Fee Structure | 0-100 Points | 40 Points (40%)

Daniel Alendal: 100

1

Gary Chasteen: 100

1

Raymond Kelly: 100

1