



Notice of Recommended Award

Recommendation of Award for:

RFQ-604928-25/LAS - Demolition Services for Seminole County

To: Champion Services of Florida, LLC, Cross Construction Services Inc., Cross Environmental Service

By signing below, I acknowledge I have reviewed all bid documents for the above-referenced project, including the qualifications and pricing of the contractor recommended for award, above. Accordingly, I recommend award of the project to the contractor referenced above

Review Committee Members:

Name: Anthony Maddox, Division Manager

Signature: 

Date: 7/24/25

Name: Doug Johnson, Program Manager II

Signature: 

Date: 7/24/25

Name: Edward Rickey, Program Manager I

Signature: 

Date: 24 July 2025

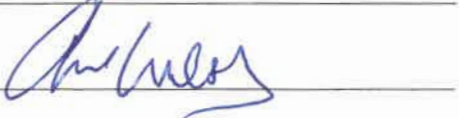
Name: _____

Signature: _____

Date: _____

Director:

Name: Chad Wilsky, Director of Fleet & Facilities

Signature: 

Date: 7/24/2025



Seminole County
Resource Management - Purchasing & Contracts
Robert T. Bradley, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
RFQ No. RFQ-604928-25/LAS
Demolition Services for Seminole County
RESPONSE DEADLINE: May 7, 2025 at 2:00 pm

VENDORS RECOMMENDED BY THE EVALUATION PROCESS

Vendor	Location
Champion Services of Florida LLC	Apopka, FL
CROSS CONSTRUCTION SERVICES, INC.	LUTZ, FL
Cross Environmental Services, Inc.	Crystal Springs, FL

Recommendation/Intent to Award: Champion Services of Florida, LLC, Cross Construction Services Inc., & Cross Environmental Services Inc. BCC Date: 8/12/2025 (Tentative)

PHASE 1

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Licenses/Certifications, Company & Personnel Qualifications	Points Based	20 (20% of Total)

Description:

- Credentials, qualifications, and years of experience of the staff for both the Prime and Subcontractors and key personnel as presented by resumes, education and training.
- Professional certifications, titles and accomplishments by staff
- Affiliations, memberships and officers of staff in professional organizations
- Respondents shall be licensed General, Building, Residential or Demolition Contractor

Criteria	Scoring Method	Weight (Points)
Prime-Sub Relationship	Points Based	15 (15% of Total)

Criteria	Scoring Method	Weight (Points)
Experience	Points Based	20 (20% of Total)

Experience providing similar services/ references including timeliness of performance; to evaluate past performance, all respondents are required to submit three (3) references illustrating a minimum of five (5) years' relevant experience that are the same or similar to the magnitude of this Request. For company name and/or ownership changes, appropriate documentation shall be required.

EVALUATION TABULATION
RFQ No. RFQ-604928-25/LAS
Demolition Services for Seminole County

Criteria	Scoring Method	Weight (Points)
Project Understanding & Project Approach	Points Based	20 (20% of Total)

Description:

- Overall project approach to support the needs and objectives of projects
- Whether the vendor can perform the contract or provide the service within budget requirements, promptly or within the time specified, without delay or interference.
- Quality of performance of previous contracts or services.

Criteria	Scoring Method	Weight (Points)
Workload	Points Based	15 (15% of Total)

Description:

- Recent, current and projected workload
- Ability to respond to inquiries in a timely manner; 2 hours for emergency services, 48 hours for non-emergencies
- Quality, availability and adaptability of the contractual services to the particular use required

Criteria	Scoring Method	Weight (Points)
Organizational Structure	Points Based	10 (10% of Total)

Description:

- Number of employees, listing of subcontractors, and adequacy of personnel

AGGREGATE SCORES SUMMARY

Vendor	Doug Johnson	Anthony Maddox	Edward Rickey	Total Score (Max Score 100)	Total Average Rank
CROSS CONSTRUCTION SERVICES, INC.	80 (2)	90 (1.5)	97 (2.5)	89	2
Champion Services of Florida LLC	77 (3.5)	90 (1.5)	98 (1)	88.33	2
Cross Environmental Services, Inc.	82 (1)	60 (5)	97 (2.5)	79.67	2.83
Samsula Waste Inc dba Samsula Demolition	72 (5)	70 (3)	96 (4)	79.33	4
463610439	77 (3.5)	65 (4)	81 (5)	74.33	4.17
Advanced Demolition	51 (6)	0 (8.5)	65 (6)	38.67	6.83
Decon Environmental & Engineering Inc	18 (8)	40 (6)	47 (7)	35	7
R2R DEMOLITION INC	27 (7)	35 (7)	17 (8)	26.33	7.33
CS Constructor	6 (9)	0 (8.5)	1 (9)	2.33	8.83

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Licenses/Certifications, Company & Personnel Qualifications Points Based 20 Points (20%)	Prime-Sub Relationship Points Based 15 Points (15%)	Experience Points Based 20 Points (20%)	Project Understanding & Project Approach Points Based 20 Points (20%)	Workload Points Based 15 Points (15%)	Organizational Structure Points Based 10 Points (10%)	Total Score (Max Score 100)
CROSS CONSTRUCTION SERVICES, INC.	19.3	14.3	19	16.7	10.3	9.3	89
Champion Services of Florida LLC	19.3	14.3	19.3	15.7	10.3	9.3	88.33
Cross Environmental Services, Inc.	19	13.7	17.7	12.7	7.7	9	79.67
Samsula Waste Inc dba Samsula Demolition	18.7	13	17.3	10	12.3	8	79.33
463610439	18.3	12	14.3	15	7.7	7	74.33
Advanced Demolition	7.7	1.7	11.7	9.7	5.3	2.7	38.67
Decon Environmental & Engineering Inc	11.7	0.3	9.3	5	5	3.7	35
R2R DEMOLITION INC	10.7	1.7	6.7	3.3	3.3	0.7	26.33
CS Constructor	0.3	0.3	0.3	0.3	0.3	0.7	2.33

INDIVIDUAL PROPOSAL SCORES

463610439	
Licenses/Certifications, Company & Personnel Qualifications Points Based 20 Points (20%)	
Doug Johnson: 18	Meets all Criteria
Anthony Maddox: 20	Certified General Contractor CGC1513413
Edward Rickey: 17	good documentation of GC and employee qualifications. No mention of sub contractors used
Prime-Sub Relationship Points Based 15 Points (15%)	
Doug Johnson: 13	Meets all Criteria
Anthony Maddox: 15	Demolition services are in-house
Edward Rickey: 8	Mentioned only in passing. No Names
Experience Points Based 20 Points (20%)	
Doug Johnson: 18	Meets all Criteria
Anthony Maddox: 10	Road and structure demolition.
Edward Rickey: 15	

All experience seems to be after 2022, so the 5 year limit was not met. Possible exception can be for a continuous contract but no dates are given.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 12

No performance of previous contracts submitted

Anthony Maddox: 15

Good understanding of the project with a good approach

Edward Rickey: 18

Clear approach to work shown and systematic planning.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

no current project workload submitted

Anthony Maddox: 0

No specific understanding of current workload

Edward Rickey: 15

Beyond continuous contract, no other workload mentioned.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 8

Meets all Criteria

Anthony Maddox: 5

Experience staff

Edward Rickey: 8

No listing of subcontractors, otherwise personnel are adequate.

Advanced Demolition

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 8

No staff listed.

Anthony Maddox: 0

No defined information

Edward Rickey: 15

Respondent provided a CGC number, but no other certifications, references to subcontractors or personnel. Years of qualification can be inferred from references. Emphasis on safety in submitted letter

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 5

minimum information provided

Anthony Maddox: 0

No defined information

Edward Rickey: 0

Nothing mentioned. No references, even in passing, to subcontractors.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 15

Meets all Criteria

Anthony Maddox: 0

No defined information

Edward Rickey: 20

Adequate references with a history of term contract for City of Orlando reference list goes back to 2017

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 12

No quality of performance submitted

Anthony Maddox: 0

No defined information

Edward Rickey: 17

No real metrics other than dates of projects and costs. Typical reference projects are in the \$150K-\$400K range. Typical jobs referred are 4-6 months. Claims in letter to be able to meet needs and timelines of clients.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

No workload provided

Anthony Maddox: 0

No defined information

Edward Rickey: 8

Unknown.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 3

No list of employees provided

Anthony Maddox: 0

No defined information

Edward Rickey: 5

No information. Other employees are implied in the safety section, but no listing of numbers or qualifications of employees or subcontractors offered,

Champion Services of Florida LLC

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 18

Meets all Criteria

Anthony Maddox: 20

Certified General Contractor CGC1513414

Edward Rickey: 20

Excellent documentation. Licensed Building contractor. Licensed in asbestos abatement. Excellent referring to other qualifications.

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 13

Meets all Criteria

Anthony Maddox: 15

Certified General Contractor CGC1513414

Edward Rickey: 15

Explained that they do all work in-house and are a one-stop shop. Directly answered the question from the questionnaire.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 18

Meets all Criteria

Anthony Maddox: 20

Good array of commercial building demolition

Edward Rickey: 20

Previous work for Seminole County, in business from 2006

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 12

No quality of performance submitted

Anthony Maddox: 15

Great approach

Edward Rickey: 20

Typically work begins within 7 days of permits issued, has worked on projects up to \$500K in reference.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

No current workload submitted

Anthony Maddox: 10

Schools, single-family homes, and interior demolition projects No specific projects defined.

Edward Rickey: 13

Honest about workload, they have multiple single-family demos and a school project. Anticipate a growth year. Workload might impact start times, but they address it openly.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 8

Meets all Criteria

Anthony Maddox: 10

Employs 22 full time employees, 6 in office employees and 16 field employees consisting of truck drivers, equipment operators, team leads and laborers.

Edward Rickey: 10

Again are committed to fully in house work so they seem to have everything they need for a demo project. Provided equipment list and ability to rent. 22 full time employees with 6 office and 16 field.

CROSS CONSTRUCTION SERVICES, INC.

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 18

Meets all Criteria

Anthony Maddox: 20

Certified Building Contractor CBC059838

Edward Rickey: 20

Has certifications for asbestos and lead removal. Is GC, and has 30 years experience. meets qualifications;

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 13

Meets all Criteria

Anthony Maddox: 15

Demolition services are in-house

Edward Rickey: 15

Good relationship indicated with subs but prefers to use own staff.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 18

Meets all Criteria

Anthony Maddox: 20

Each PM has 10-30 years of experience.

Edward Rickey: 19

References are good, but very recent completion dates. In business since at least 1981, the experience is there.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 15

Quality of performance submitted

Anthony Maddox: 15

Great approach

Edward Rickey: 20

detailed approach with lots of technical data, has also completed contract with Seminole County for the decommissioned water treatment plants.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

No workload submitted

Anthony Maddox: 10

Current workload unclear as current and past project list is intertwine.

Edward Rickey: 13

typical mobilizations are 10 business days by code by can perform emergency work immediately. Located in Lutz, right at edge of 2 hour window. No mention of current workload.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 8

Meets all Criteria

Anthony Maddox: 10

Good structure

Edward Rickey: 10

80 technicians and leadership positions have relevant qualifications.

Cross Environmental Services, Inc.

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 18

Meets all criteria.

Anthony Maddox: 20

Class A General Contractor in multiple states Florida General Contractor: CGC062981

Edward Rickey: 19

Excellent qualifications for personnel and leadership, no mention of subs. May be one stop shop given the size. All requirements met.

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 12

Meets Criteria

Anthony Maddox: 15

Demolition services are in-house

Edward Rickey: 14

No mention of subs, but says they self-perform most of their work.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 18

meets all criteria

Anthony Maddox: 15

Road DOT and structure demolition.

Edward Rickey: 20

great references.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 18

meets all criteria

Anthony Maddox: 0

No project approach defined

Edward Rickey: 20

The scale of projects represented is well and adequate for SC needs.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

No workload submitted.

Anthony Maddox: 0

No specific understanding of current workload

Edward Rickey: 15

Based in Crystal Springs they are just under a 2hour response window. Their previous work is great.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 8

Meets criteria

Anthony Maddox: 10

Good structure

Edward Rickey: 9

85 employees, 100 pieces of equipment. Most of their work is in-house so no real discussion of subcontractors. Great qualifications

CS Constructor

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 1

no information submitted

Anthony Maddox: 0

Price sheet only

Edward Rickey: 0

nothing was supplied, only a price list. no licenses, no personnel. No education or training. Website also has no information.

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 1

No information submitted

Anthony Maddox: 0

Price sheet only

Edward Rickey: 0

Again, unknown. Even the website provided has no such information.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 1

No Experience submitted

Anthony Maddox: 0

Price sheet only

Edward Rickey: 0

No information provided

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 1

No information submitted

Anthony Maddox: 0

Price sheet only

Edward Rickey: 0

No information provided

Workload | Points Based | 15 Points (15%)

Doug Johnson: 1

No Workload submitted

Anthony Maddox: 0

Price sheet only

Edward Rickey: 0

No information provided

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 1

No organizational structure submitted.

Anthony Maddox: 0

Price sheet only

Edward Rickey: 1

The only known employee is the owner.

Decon Environmental & Engineering Inc

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 5

No staff members are listed other than those who appear on the state of Florida license or certificates. is a licensed general contractor.

Anthony Maddox: 20

Abatement and general contractor license

Edward Rickey: 10

Decon has extensive qualifications listed for asbestos and mold remediation. Nothing listed for demolition, other than also having a GC license

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 1

no examples No prime/Sub

Anthony Maddox: 0

no defined sub relationship

Edward Rickey: 0

None mentioned.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 1

Examples of completed tasks include abatement of mold or asbestos. No demolition of structures submitted.

Anthony Maddox: 15

Multiple years experience in projects and staff

Edward Rickey: 12

references are all for asbestos/mold remediation. In spite of being an exceled candidate for *that* service, no discussion on demolition projects.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 5

No project approach submitted

Anthony Maddox: 0

No project approach defined

Edward Rickey: 10

Decon's proposal seems to be standard package with "demolition" mentioned but no qualifications/explanation.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 5

No current, Recent, or projected workload submitted.

Anthony Maddox: 0

No specific understanding of current workload

Edward Rickey: 10

Not mentioned. From other contract, we know that Decon has a fast response for remediation. Appears to be the Ft Lauderdale office but there is a satellite location in Orlando,

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 1

No organizational structure submitted

Anthony Maddox: 5

Provides staff with licenses, but no org structure

Edward Rickey: 5

21 employees from business license. No mention of qualifications for demolition. Excellent for asbestos/mold remediation.

R2R DEMOLITION INC

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 5

submitted license only

Anthony Maddox: 20

Building Contractor license

Edward Rickey: 7

No proposal provided, file cannot open or does not exist. Can glean from other files that he has a Builders license, operating since 2013 in Pompano Beach.

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 5

Description of previous jobs submitted

Anthony Maddox: 0

no defined sub relationship

Edward Rickey: 0

None mentioned

Experience | Points Based | 20 Points (20%)

Doug Johnson: 5

Submitted three references, no timeline showing the five years required

Anthony Maddox: 15

residential light commercial buildings

Edward Rickey: 0

recent work has three demo projects, two in Orlando and one in Miami. No references.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 5

No project approach or quality of performance of previous contracts or services submitted

Anthony Maddox: 0

No project approach defined

Edward Rickey: 5

understands the basics of demolition from job descriptions, but nothing about budget, quality, timeliness, etc.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 5

No recent, current, or projected workload submitted

Anthony Maddox: 0

No specific understanding of current workload

Edward Rickey: 5

recent workload indicated as 3 projects, but nothing for current workload. not timely if coming from Pompano Beach. 3 hour 15 min drive time each way.

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 2

no employees submitted

Anthony Maddox: 0

Provides staff with licenses, but no org structure

Edward Rickey: 0

None listed.

Samsula Waste Inc dba Samsula Demolition

Licenses/Certifications, Company & Personnel Qualifications | Points Based | 20 Points (20%)

Doug Johnson: 17

No memberships listed

Anthony Maddox: 20

Certified General Contractor CGC1532185

Edward Rickey: 19

since 2004, licensed GC, good set of skills. Asbestos or lead remediation mentioned but no certifications provided.

Prime-Sub Relationship | Points Based | 15 Points (15%)

Doug Johnson: 15

Had letters for both primary and sub relationships.

Anthony Maddox: 10

Demolition services are in-house

Edward Rickey: 14

mentioned they have a good relationship, won't mention them by name.

Experience | Points Based | 20 Points (20%)

Doug Johnson: 17

No timelines provided for performance.

Anthony Maddox: 15

Staff has over 20 years experience and vast array of demo projects

Edward Rickey: 20

excellent references, going back at least 13 years. Very similar work scope and magnitude.

Project Understanding & Project Approach | Points Based | 20 Points (20%)

Doug Johnson: 10

No project approach submitted.

Anthony Maddox: 0

No project approach defined

Edward Rickey: 20

based on reference letters contractor can provide what we need in scope and on time and budget.

Workload | Points Based | 15 Points (15%)

Doug Johnson: 8

Project list submitted dated 2/26/2025—no timeline explaining current or project start/completion dates

Anthony Maddox: 15

Good visibility of current projects

Edward Rickey: 14

Workload provided on spreadsheet. They have 22 open unbilled contracts, in the \$7k-\$40K range. Each seems to be short in duration ~1 month. Local in New Smyrna/Port Orange area. Don't see any excessive workload

Organizational Structure | Points Based | 10 Points (10%)

Doug Johnson: 5

Office staff listed 5 office employees. Subcontractors noted but no names provided.

Anthony Maddox: 10

Employ total of 45 employees including Supervisors, Operators, Office Staff, Truck Drivers, Laborers and Mechanics

Edward Rickey: 9

Leadership has definite qualifications. total employees not listed, and subs are mentioned but not listed.