



Seminole County
Resource Management - Purchasing & Contracts
 Stephen Koontz, Purchasing and Contracts Manager
 1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
 RFP No. RFP-604960-25/MHH
Processing of Clean Woods and Vegetative Waste

AGGREGATE SCORES SUMMARY

Vendor	Oliver Bond	Steve Evan	Ronnie Hope	Total Score (Max Score 100)	Total Average Rank
4 Jays Land Services, Inc.	92 (1)	100 (1)	100 (1)	97.33	1
K&L Grading Inc	84.8 (2)	78.8 (3)	78.8 (3)	80.83	2.67
Florida Agri Manufacturing LLC	74.7 (6)	78.7 (4)	65.7 (4)	73.01	4.67
Moving Earth Inc	78.4 (4)	58.4 (7)	79.4 (2)	72.11	4.33
Consolidated Resource Recovery, Inc a Veransa Company	73 (7)	81 (2)	59 (5)	71.02	4.67
Big Dog Express of South FL Inc	76.1 (5)	74.1 (5)	54.1 (6)	68.1	5.33
A Sun State Trees Inc	83.7 (3)	60.7 (6)	50.7 (7)	64.99	5.33

Recommendation/Intent to Award: 4 Jays Land Services Inc. Tabulated by: Louis Straffi, Sr. Procurement Analyst BCC Date: 4/8/2025(Tentative)

x Oliver Bond 3/12/25
 Oliver Bond, Division Manager

x Ronnie Hope 3-11-25
 Ronnie Hope, Operations Manager

x Stephen Koontz
 Steve Evan, Team Leader

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Professional Qualifications Points Based 20 Points (20%)	Task Approach/Operational Plan Points Based 20 Points (20%)	Past Performance/Experience Points Based 20 Points (20%)	Cost/Compensation Schedule Points Based 40 Points (40%)	Total Score (Max Score 100)
4 Jays Land Services, Inc.	19	19	19.3	40	97.33
K&L Grading Inc	15.7	17.3	14	33.8	80.83
Florida Agri Manufacturing LLC	15	17.3	17	23.7	73.01
Moving Earth Inc	14.7	14.3	14.7	28.4	72.11
Consolidated Resource Recovery, Inc a Veransa Company	17	16.3	16.7	21	71.02
Big Dog Express of South FL Inc	14	15.7	14.3	24.1	68.1
A Sun State Trees Inc	10.7	10.7	8	35.7	64.99

INDIVIDUAL PROPOSAL SCORES

4 Jays Land Services, Inc.	
Professional Qualifications Points Based 20 Points (20%)	
	Oliver Bond: 17
20 year experience	
	Steve Evan: 20
Firm currently has several municipal contracts. and has a good history of performance	
	Ronnie Hope: 20

Relevant Experience and Expertise

Task Approach/Operational Plan Points Based 20 Points (20%)	
	Oliver Bond: 17
Understand scope	
	Steve Evan: 20
Firm presents a solid plan that has a proven track record.	
	Ronnie Hope: 20
Relevant Experience and Expertise	

Past Performance/Experience Points Based 20 Points (20%)	
	Oliver Bond: 18
Good prior experience	
	Steve Evan: 20
Firm has sub-contracted at Seminole County landfill in the past with great success	
	Ronnie Hope: 20
Relevant Experience and Expertise	

Cost/Compensation Schedule Points Based 40 Points (40%)	
	Oliver Bond: 40
Lowest Proposed Rate	
	Steve Evan: 40
Lowest Proposed Rate	
	Ronnie Hope: 40
Lowest Proposed Rate	

A Sun State Trees Inc

Professional Qualifications | Points Based | 20 Points (20%)

Oliver Bond: 17

Prior experience and conducted SC contract

Steve Evan: 10

Firm is currently under contract with Seminole County and is familiar with the operation

Ronnie Hope: 5

Would not support Sun State for contract due to past track record . Equipment downtime and lack of.

Task Approach/Operational Plan | Points Based | 20 Points (20%)

Oliver Bond: 17

First hand experience of site

Steve Evan: 10

Outline seems solid.

Ronnie Hope: 5

Would not support

Past Performance/Experience | Points Based | 20 Points (20%)

Oliver Bond: 14

Issues with service at Seminole County

Steve Evan: 5

Firm has not been reliable, and most often performs short of Seminole County's needs.

Ronnie Hope: 5

Would not support Sun State due to past track record.

Cost/Compensation Schedule | Points Based | 40 Points (40%)

	Oliver Bond: 35.66
2nd Low	
	Steve Evan: 35.66
2nd Low	
	Ronnie Hope: 35.66
2nd Low	

Big Dog Express of South FL Inc

Professional Qualifications | Points Based | 20 Points (20%)

	Oliver Bond: 17
Good qualifications	
	Steve Evan: 15
Firm has experience with 3 municipal contracts	
	Ronnie Hope: 10
Relevant Experience	

Task Approach/Operational Plan | Points Based | 20 Points (20%)

	Oliver Bond: 17
Understanding of approach	
	Steve Evan: 20
Outline seems solid	
	Ronnie Hope: 10

Relevant Experience

Past Performance/Experience | Points Based | 20 Points (20%)

Oliver Bond: 18

Good prior references

Steve Evan: 15

Past performances appear to meet scope of services as written in the agreement.

Ronnie Hope: 10

Relevant Experience

Cost/Compensation Schedule | Points Based | 40 Points (40%)

Oliver Bond: 24.1

5th Low

Steve Evan: 24.1

5th Low

Ronnie Hope: 24.1

5th Low

Consolidated Resource Recovery, Inc a Veransa Company

Professional Qualifications | Points Based | 20 Points (20%)

Oliver Bond: 18

Conduct large amount of grinding/ 10 grinders

Steve Evan: 20

Firm has significant experience

Ronnie Hope: 13
has relevant experience in this field

Task Approach/Operational Plan | Points Based | 20 Points (20%)

Oliver Bond: 16
Understand approach

Steve Evan: 20
Company has a solid work plan.

Ronnie Hope: 13
proposed scope of work

Past Performance/Experience | Points Based | 20 Points (20%)

Oliver Bond: 18
Multiple jobs with related experience

Steve Evan: 20
Company has worked with many municipalities.

Ronnie Hope: 12
relevant experience

Cost/Compensation Schedule | Points Based | 40 Points (40%)

Oliver Bond: 21.02
7th Low

Steve Evan: 21.02
7th Low

Ronnie Hope: 21.02
7th Low

Florida Agri Manufacturing LLC

Professional Qualifications | Points Based | 20 Points (20%)

Oliver Bond: 16

Similar jobs elsewhere

Steve Evan: 15

Firm is a growing company with several municipal contracts.

Ronnie Hope: 14

relevant experience

Task Approach/Operational Plan | Points Based | 20 Points (20%)

Oliver Bond: 18

Good scope of approach

Steve Evan: 20

Outline seems solid, and has been successful during sub-contracting for Seminole County

Ronnie Hope: 14

relevant scope of work

Past Performance/Experience | Points Based | 20 Points (20%)

Oliver Bond: 17

Good prior experience

Steve Evan: 20

Company has had great success during municipal contracted services.

Ronnie Hope: 14

similar projects

Cost/Compensation Schedule Points Based 40 Points (40%)	
6th Low	Oliver Bond: 23.68
6th Low	Steve Evan: 23.68
6th Low	Ronnie Hope: 23.68

K&L Grading Inc	
Professional Qualifications Points Based 20 Points (20%)	
Proof of qualifications	Oliver Bond: 17
Firm has experience clearing and mulching	Steve Evan: 15
Relevant Experience	Ronnie Hope: 15

Task Approach/Operational Plan Points Based 20 Points (20%)	
Understand approach	Oliver Bond: 17
Company appears to has a solid proposal of work	Steve Evan: 20

Ronnie Hope: 15
Relevant Experience

Past Performance/Experience | Points Based | 20 Points (20%)

Oliver Bond: 17
good prior experience

Steve Evan: 10
Company does not show an abundance of experience working with municipalities

Ronnie Hope: 15
Relevant Experience

Cost/Compensation Schedule | Points Based | 40 Points (40%)

Oliver Bond: 33.83
3rd Low

Steve Evan: 33.83
3rd Low

Ronnie Hope: 33.83
3rd Low

Moving Earth Inc

Professional Qualifications | Points Based | 20 Points (20%)

Oliver Bond: 17
Proof of qualifications

Steve Evan: 10
Firm has worked with municipalities during other operations than what is proposed.

Experience and Expertise
Ronnie Hope: 17

Task Approach/Operational Plan | Points Based | 20 Points (20%)

Understand approach
Oliver Bond: 16

Company is relatively new at this type of service.
Steve Evan: 10

Relevant Experience and Expertise
Ronnie Hope: 17

Past Performance/Experience | Points Based | 20 Points (20%)

good prior experience
Oliver Bond: 17

Company has worked with municipalities
Steve Evan: 10

Relevant Experience and Expertise
Ronnie Hope: 17

Cost/Compensation Schedule | Points Based | 40 Points (40%)

4th Low
Oliver Bond: 28.44

4th Low
Steve Evan: 28.44

Ronnie Hope: 28.44