



Seminole County
Administrative Services - Purchasing & Contracts

Robert T. Bradley, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

PRESENTATION TABULATION

PS-7146-26/HSM

Master Services Agreement for Greenwood Lakes Water Reclamation Facility Class I Reliability Improvements

RESPONSE DEADLINE: July 8, 2026 at 2:00 pm

Report Generated: Monday, August 3, 2026

AGGREGATE SCORES SUMMARY

Vendor	William (Johnny) Edwards	Stephen Koontz	David Ornberg	William White	Total Score (Max Score 100)	Total Average Rank
Carollo Engineers, Inc.	99 (1)	100 (1)	96 (1)	91 (1)	96.5	1
AECOM Technical Services	97 (2)	95.9 (2)	93.3 (2)	81.5 (2)	91.91	2

We approve the above raking based on total average ranking and recommend award to the top-ranked firm, Carollo Engineers, Inc.

William Johnny Edwards 

Steve Koontz 

David Ornberg 

William White 



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PRESENTATION TABULATION

PS No. PS-7146-26/HSM

Master Services Agreement for Greenwood Lakes Water Reclamation Facility Class I Reliability Improvements

RESPONSE DEADLINE: July 8, 2026 at 2:00 pm

Report Generated: Thursday, August 6, 2026

AGGREGATE SCORES SUMMARY

Vendor	William (Johnny) Edwards	Stephen Koontz	David Ornberg	William White	Total Score (Max Score 100)	Total Average Rank
Carollo Engineers, Inc.	99 (1)	100 (1)	96 (1)	91 (1)	96.5	1
AECOM Technical Services	97 (2)	95.9 (2)	93.3 (2)	81.5 (2)	91.91	2

INDIVIDUAL PROPOSAL SCORES

AECOM Technical Services

Qualifications/Experience of Proposed Team | 0-100 Points | 45 Points (45%)

William (Johnny) Edwards: 96

Outstanding qualifications and experience for proposed project team and a deep bench of professionals throughout Florida and nationally. Excellent discussion of similar (larger) projects for Toho, Orlando and Orange County. Highlighted projects that had State/Federal funding and contracting requirements. Also highlighted projects utilizing CMAR project delivery.

Stephen Koontz: 100

Meets criteria for qualifications and experience

David Ornberg: 90

EVALUATION TABULATION

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Has limited experience working on SCUD wastewater facilities. Identified many key team members however did not include electrical or I&C.

William White: 85

Key members presented along with experience relevant to project requirements; More definition of I&C experience preferred.

Project Approach | 0-100 Points | 30 Points (30%)

William (Johnny) Edwards: 96

Very logical approach to defining the project scope starting with analyzing the existing treatment processes. Discussion of timelines, interaction with CMAR, public communications, project phases with different GMPs.

Stephen Koontz: 93

Provided a strong approach but lacking some site-specific detail

David Ornberg: 95

Provided sufficient information for all categories.

William White: 75

Firm detailed project objectives, approach for design and construction presented, more detail in presentation of concepts on work, timing and sequence for operational and constructability issues and planned options preferred.

Ability To Perform/Past Performance | 0-100 Points | 15 Points (15%)

William (Johnny) Edwards: 100

Outstanding lineup of recent successful projects in Central Florida. Proposed project leaders are available to deliver the project.

Stephen Koontz: 100

Large staffing depth and broad past experience across Florida utilities

David Ornberg: 95

Provided sufficient information for all categories.

William White: 85

Staff availability noted for team appeared on low side. Past performance on relative projects appeared successful and timely.

EVALUATION TABULATION

Request for Professional Services (PS) - Master Services Agreement for Greenwood Lakes Water Reclamation Facility Class I Reliability Improvements

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PS No. PS-7146-26/HSM

Master Services Agreement for Greenwood Lakes Water Reclamation Facility Class I Reliability Improvements

Innovation | 0-100 Points | 10 Points (10%)

William (Johnny) Edwards: 100

Outstanding discussion of different technologies and control strategies that could make treatment more efficient and/or increase capacity.

Stephen Koontz: 80

Demonstrates strong innovation but mostly in general terms

David Ornberg: 100

Provided project specific information on use of innovative solutions.

William White: 80

More detail on Innovative successes relevant to project objectives preferred.

Carollo Engineers, Inc.

Qualifications/Experience of Proposed Team | 0-100 Points | 45 Points (45%)

William (Johnny) Edwards: 100

Outstanding qualifications and experience for proposed project team and a deep bench of professionals throughout Florida and nationally. Excellent discussion of similar (larger) projects for Polk Regional (\$400M including 60-mile pipeline and 7.5 MGD treatment), Winter Springs WRF using CMAR and SRF, and Cocoa. Highlighted projects that had State/Federal funding and contracting requirements. Performed the recent assessments of Greenwood Lakes, so there's already a detailed understanding of plant issues and objectives.

Stephen Koontz: 100

Meets all criteria including extensive grant compliance administration

David Ornberg: 95

Provided sufficient information for all categories.

William White: 90

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Request for Professional Services (PS) - Master Services Agreement for Greenwood Lakes Water Reclamation Facility Class I Reliability Improvements

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Qualifications presented relative to existing facility. Key team identified noting grant and CMAR experience, I&C experience discussed.

Project Approach | 0-100 Points | 30 Points (30%)

William (Johnny) Edwards: 98

Outstanding approach to planning the work with focus on the need for mapping underground onsite utilities and maintaining plant operations during construction, communication with public, coordination with CMAR including lead times, working with Owner on CMAR solicitation to help make sure differing GMPs are defined when there are differing funding sources and requirements. Good discussion of 3d modeling, including VR for operator training.

Stephen Koontz: 100

A detailed strategy for the projects including funding and phasing strategies

David Ornberg: 100

Had an excellent understanding of the project objectives.

William White: 95

Firm detailed and presented concepts on work, timing and sequence for operational and constructability. Construction sequence through CMAR phasing considered in presentation that included detail on construction options. Presentation noted strides towards public information strategies.

Ability To Perform/Past Performance | 0-100 Points | 15 Points (15%)

William (Johnny) Edwards: 100

Outstanding lineup of recent successful projects in Central Florida. Proposed project leaders are available to deliver the project.

Stephen Koontz: 100

Strong performance and client satisfaction

David Ornberg: 95

Sufficient information was provided.

William White: 90

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Staffing availability was identified as largely available for this project. Presented examples relevant to project with successful and timely performance.

Innovation | 0-100 Points | 10 Points (10%)

William (Johnny) Edwards: 96

Excellent discussion of innovative tools

Stephen Koontz: 100

Very facility-specific innovations discussed with benefits to capacity and reliability

David Ornberg: 90

Limited project specifics showing innovative solutions.

William White: 85

Some innovative successes in presentation, more detail on Innovative successes relevant to project objectives preferred.