



Seminole County
Resource Management - Purchasing & Contracts
Stephen Koontz, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
RFP No. RFP-604788-24/TLR
Grant Consultant Services
RESPONSE DEADLINE: June 19, 2024 at 2:00 pm
Report Generated: Friday, October 4, 2024

PHASE 1

AGGREGATE SCORES SUMMARY

Vendor	Lorie Bailey-Brown	Amanda Hamer	Steven Lerner	Kelly Welch	Andrea Wesser-Brawner	Total Score (Max Score 100)	Rank
Colliers Engineering & Design, Inc.	93	84	66	86	83	82.4	1
Hale Innovation, LLC	86.7	76.7	74.7	74.7	79.7	78.5	2
iParametrics, LLC	61.3	66.3	82.3	76.3	81.3	73.5	3
Anser Advisory Consulting, LLC	79.3	66.3	57.3	81.3	77.3	72.3	4
Langton Associates, Inc.	52.1	71.1	81.1	77.8	71.1	70.63	5
In Rem Solutions, inc.	55	68	79	70.5	75	69.5	6
PinPoint Results	69.9	70.9	81.9	67.9	56.9	69.5	7
Stantec Consulting Services Inc.	68.2	74.2	72.2	64.7	58.2	67.5	8
Kleinfelder, Inc.	54.1	66.1	76.1	58.1	70.1	64.9	9
ACD Telecom	73.2	39.2	56.2	56.2	61.2	57.2	10
Eli Patrick & Co.	50.3	48.3	42.3	51.3	35.3	45.5	11

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Company Profile Points Based 20 Points (20%)	Management Points Based 20 Points (20%)	Showed successfully received federal, state, and private awards Points Based 10 Points (10%)	Additional Service(s) Points Based 5 Points (5%)	Sample Grant Application Points Based 10 Points (10%)	References Points Based 15 Points (15%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
Colliers Engineering & Design, Inc.	15.6	16	9	1.6	6.8	13.4	20	82.4
Hale Innovation, LLC	15.8	17.6	9.4	4.2	9.8	13	8.7	78.5
iParametrics, LLC	15.6	15.6	8.4	4.2	7.6	13.8	8.3	73.5
Anser Advisory Consulting, LLC	16.8	16	8.6	4	8	5.6	13.3	72.3
Langton Associates, Inc.	15.4	16.2	9	2.4	6.2	10.3	11.1	70.63
In Rem Solutions, inc.	14.6	15.2	9.8	2.8	6.2	11.9	9	69.5
PinPoint Results	15.4	13.6	6.8	3	7.2	11.6	11.9	69.5
Stantec Consulting Services Inc.	15.2	16	10	3.2	4	10.9	8.2	67.5
Kleinfelder, Inc.	15.4	14.4	7	3.6	8	6.4	10.1	64.9
ACD Telecom	12	11	4	2.8	4.2	6	17.2	57.2
Eli Patrick & Co.	12.8	9.6	0.6	1.2	7.4	5.6	8.3	45.5

EVALUATORS

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Name	Title	Agreement Accepted On
Lorie Bailey-Brown	Director	Jul 8, 2024 2:49 PM
Amanda Hamer	Grant Financial Manager	Jun 20, 2024 12:22 PM
Steven Lerner	Planning Manager	Jun 24, 2024 10:03 AM
Kelly Welch	Community Health Program Manager	Jul 29, 2024 10:44 AM
Andrea Wesser-Brawner	Chief Strategy & Innovation Officer	Jun 20, 2024 4:19 PM