



Seminole County
Resource Management - Purchasing & Contracts
Diane Reed, Purchasing and Contracts Manager
1301 East Second St., Sanford, FL 32771

EVALUATION TABULATION
GEN No. RFP-604405-22/LNF
Term Contract for Property Acquisition
RESPONSE DEADLINE: September 21, 2022 at 2:00 pm
Report Generated: Monday, November 14, 2022

PHASE 1

EVALUATORS

Name	Title	Agreement Accepted On
Jean Jreij	Public Works Director/County Engineer	Oct 11, 2022 12:13 PM
Neil Newton	Real Estate Management Supervisor	Oct 12, 2022 10:22 AM
Tricia Smith	Land Manager	Oct 12, 2022 10:58 AM

EVALUATION CRITERIA

Criteria	Description	Scoring Method	Weight (Points)
Understanding the Scope of Services		0-100 Points	20 (20% of Total)
Approach plan to support the needs and objectives of the procurement		0-100 Points	20 (20% of Total)
Credentials and qualifications of the Provider as presented by resumes, education, and training to qualify the firm/individuals to provide required services		0-100 Points	20 (20% of Total)

EVALUATION TABULATION
 GEN No. RFP-604405-22/LNF
 Term Contract for Property Acquisition

Criteria	Description	Scoring Method	Weight (Points)
Experience in providing similar services to governmental entities		0-100 Points	20 (20% of Total)
Price Proposal		0-100 Points	20 (20% of Total)

AGGREGATE SCORES SUMMARY

Vendor	Jean Jreij	Neil Newton	Tricia Smith	Total Score (Max Score 100)
Corinthian Realty & Development, LLC	70	90	34	64.67
Edwin R. Barfield, LLC	95	95	93	94.33

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	<u>Understanding the Scope of Services</u> 0-100 Points 20 Points (20%)	<u>Approach plan to support the needs and objectives of the procurement</u> 0-100 Points 20 Points (20%)	<u>Credentials and qualifications of the Provider as presented by resumes, education, and training to qualify the firm/individuals to provide required services</u> 0-100 Points 20 Points (20%)	<u>Experience in providing similar services to governmental entities</u> 0-100 Points 20 Points (20%)	<u>Price Proposal</u> 0-100 Points 20 Points (20%)	Total Score (Max Score 100)
Corinthian Realty & Development, LLC	63.3	55	68.3	70	70	65.32
Edwin R. Barfield, LLC	95	93.3	95	95	100	95.66

INDIVIDUAL PROPOSAL SCORES

Corinthian Realty & Development, LLC

Understanding the Scope of Services | 0-100 Points | 20 Points (20%)

Jean Jreij: 70

Marginal

Neil Newton: 95

Proposal suggests an understanding of the scope of services.

Tricia Smith: 25

Based on the information provided, this firm has experience in whole acquisition; not easements or entitlements which tend to be much more tedious and require a completely different skillset to negotiate.

Approach plan to support the needs and objectives of the procurement | 0-100 Points | 20 Points (20%)

Jean Jreij: 70

Marginal

Neil Newton: 95

Proposal suggests the needed approach to support the County objectives.

Tricia Smith: 0

A plan to support the needs and objectives of the procurement is missing.

Credentials and qualifications of the Provider as presented by resumes, education, and training to qualify the firm/individuals to provide required services | 0-100 Points | 20 Points (20%)

Jean Jreij: 70

Marginal

Neil Newton: 90

Proposal suggests the needed qualifications and expertise

Tricia Smith: 45

Credentials and qualifications are lacking for the large part of the work requested by the county.

Experience in providing similar services to governmental entities | 0-100 Points | 20 Points (20%)

Jean Jreij: 70

Marginal

Neil Newton: 90

Has experience with multiple government agencies in our central Florida region.

Tricia Smith: 50

Per provided information, this firm has assisted with whole acquisition in the capacity of a traditional real estate firm.

Price Proposal | 0-100 Points | 20 Points (20%)

Price Proposal by Purchasing and Contracts: 70

Edwin R. Barfield, LLC

Understanding the Scope of Services | 0-100 Points | 20 Points (20%)

Jean Jreij: 95

Excellent, clear and in detail.

Neil Newton: 95

Understands the scope of services.

Tricia Smith: 95

Has a tight grasp on the services utilized by the county.

Approach plan to support the needs and objectives of the procurement | 0-100 Points | 20 Points (20%)

Jean Jreij: 95

Excellent, clear and in detail.

Neil Newton: 95

Proposal suggests the needed approach to support the County objectives.

Tricia Smith: 90

Extensive experience to support the procurement needs of the county.

Credentials and qualifications of the Provider as presented by resumes, education, and training to qualify the firm/individuals to provide required services | 0-100 Points | 20 Points (20%)

Jean Jreij: 95

Excellent, has a lot of experience.

Neil Newton: 95

Proposal suggests the needed qualifications and expertise.

Tricia Smith: 95

Credentials and qualifications along with the education and various trainings completed by this firm far surpass most companies within the same business.

Experience in providing similar services to governmental entities | 0-100 Points | 20 Points (20%)

Jean Jreij: 95

Excellent, has a lot of experience.

Neil Newton: 95

Has extensive experience with multiple government agencies in our central Florida region.

Tricia Smith: 95

Very impressive and extensive list of similar services provided.

Price Proposal | 0-100 Points | 20 Points (20%)

Price Proposal by Purchasing and Contracts: 100